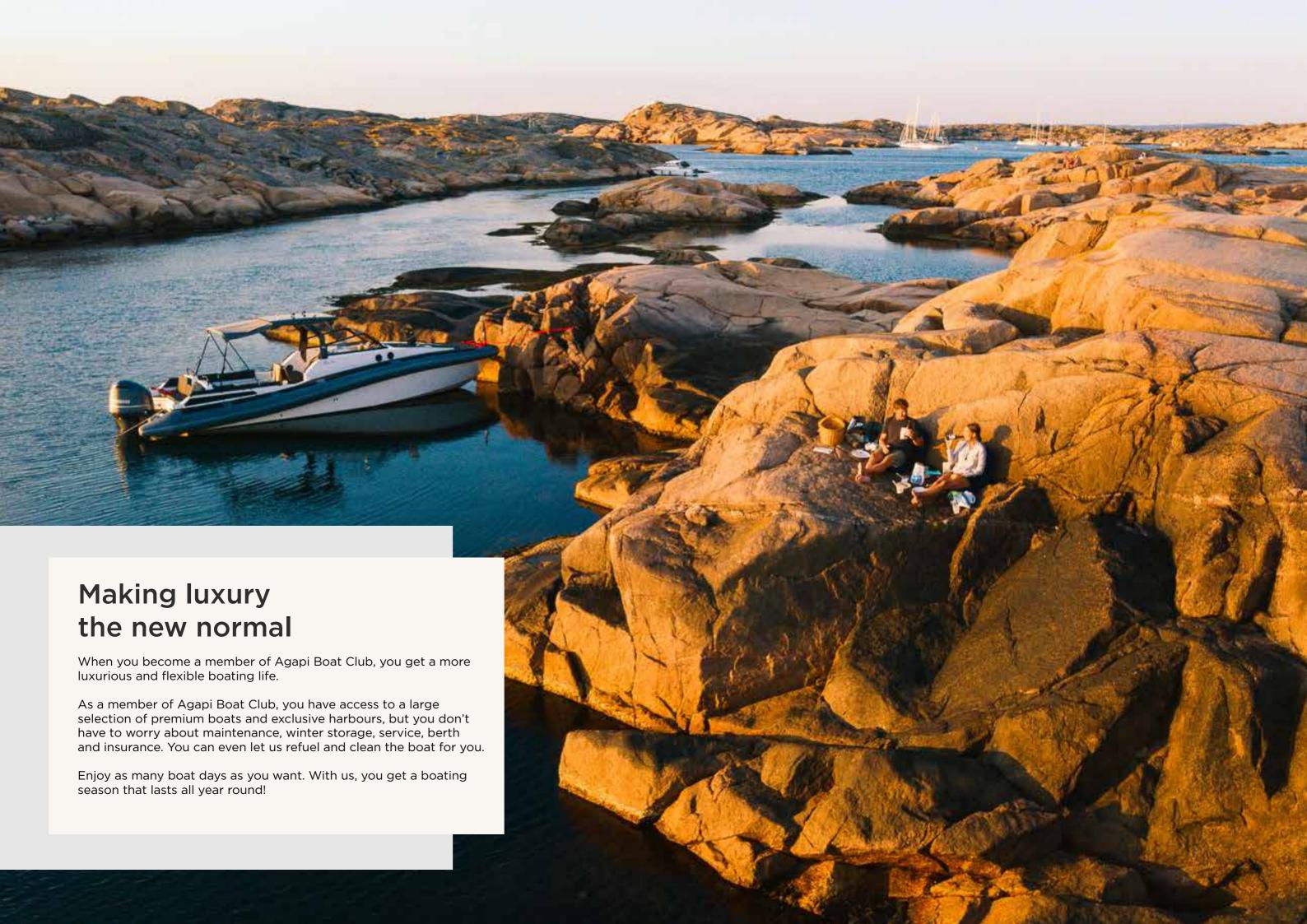
# Agapi Boat Club Region Helsinki

2022





# Unlimited access to premium boats in attractive waters all year round

# **Boating without borders**

Agapi Boat Club opens up a new world of boating without borders. In 2022, we introduced free roaming globally. This gives our members access to extraordinary boats in all our international harbours around Stockholm, South and West Coasts in Sweden, South Coast in the UK, Marbella, Mallorca, Menorca and Crete.

As a member, you get unmatched access to an unprecedented boating life in a fun and safe way.

Ready to discover new waters with Agapi?

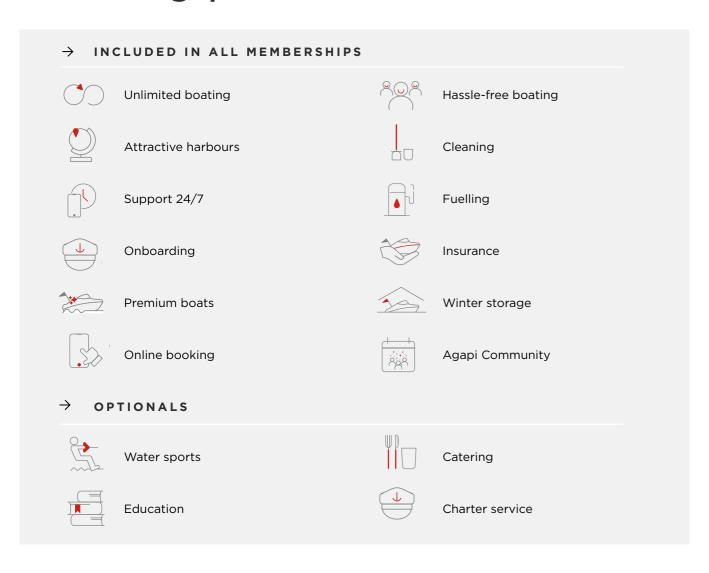






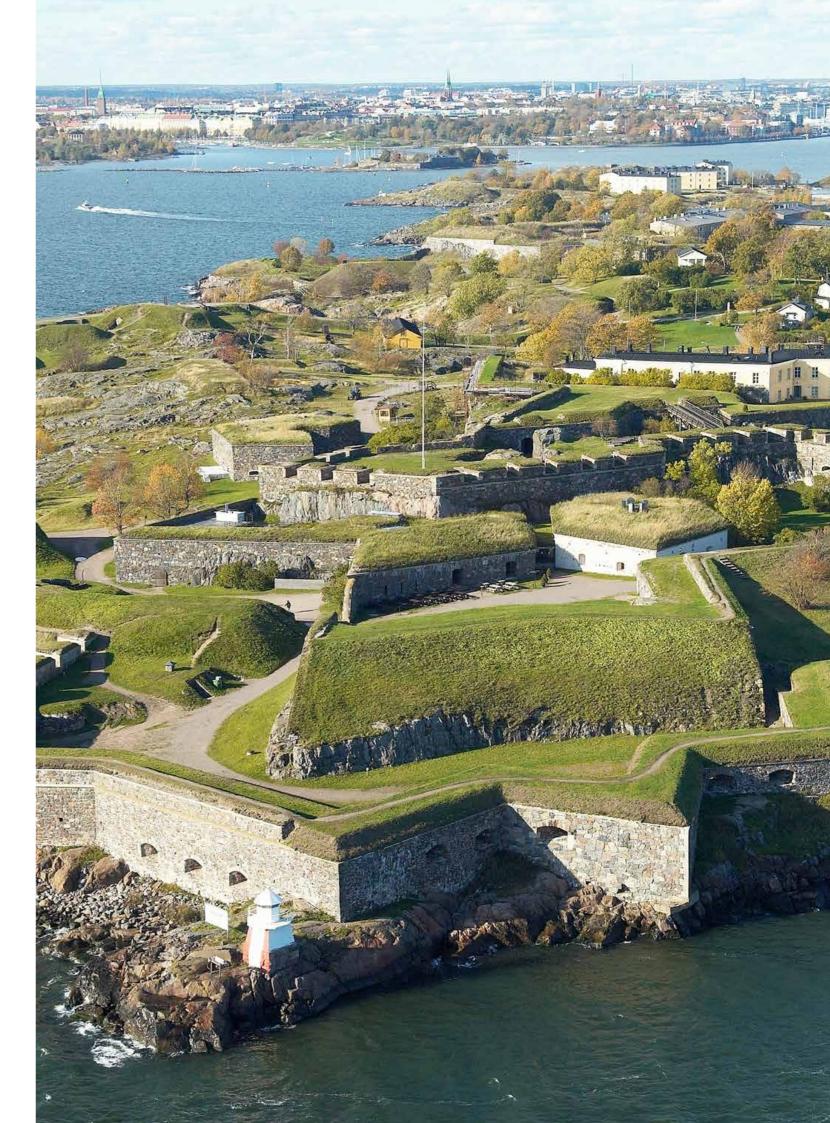


# What is Agapi Boat Club?



### How do I become a member?

- 1 Choose your home harbour
  - Choose the home harbour where you are based and from which you will primarily start most of your boat trips. In this way we can best optimize availability and our boat fleet.
- Choose boat category
  Choose the boat category based on the boat models and size of boat you wish to have access
  to. Lower categories are always included. You can upgrade your boat category at any time.
- Choose level of usage
  Choose between our different levels of membership. Find the boating life that best suits your needs based on i.e. number of planned days, services, or free roaming for Silver and Gold memberships.
- Choose level of services
  You can always choose to add services that are not already included in your membership plan.
- Sook your onboarding
  Onboarding is mandatory and takes place in two phases. One is a virtual training where you learn all about 'The Agapi Way', our routines, our values, the boats and recommendations for a fun and safe boating life. The second one is a training onboard with an experienced Agapi boat instructor where we make sure that you feel comfortable with the selected boat category.



# Our boats - Category B



# Our boats - Category C





# **Price list**

### All prices quoted in EUR and include VAT.

Once you selected your boat category, you always have access to the boats in smaller categories.

BOAT CATEGORIES				
	BRONZE	SILVER	GOLD	
Category B	4 950	5 950	7 450	
Category C	7 300	8 800	10 800	

INCLUDED IN THE MEMBERSHIP PLAN					
	BRONZE	SILVER	GOLD		
Spontaneous booking	<b>✓</b>	<b>✓</b>	<b>✓</b>		
Planned days	1	2	3		
Extra day		1	1		
Water sports 1		✓	✓		
Cleaning			<b>✓</b>		
Fuelling			✓		
Onboarding			✓		

### How do I book my boat trips?

All memberships include an unlimited number of bookings that can be done in various ways:

### **SPONTANEOUS BOOKING**

All memberships include an unlimited number of so-called spontaneous bookings. These are 1-24 hour bookings that you can make within 24 hours of departure if there are boats available. In practice, this gives you the opportunity to go boating every day all year round.

### **PLANNED DAY**

Can be booked in advance to secure access to a specific date, harbour or boat model. This type of booking can be re-used once the trip is completed (or canceled) and thus your Planned day becomes available for re-booking. The number of Planned days included depends on the membership level.

### **EXTRA DAY**

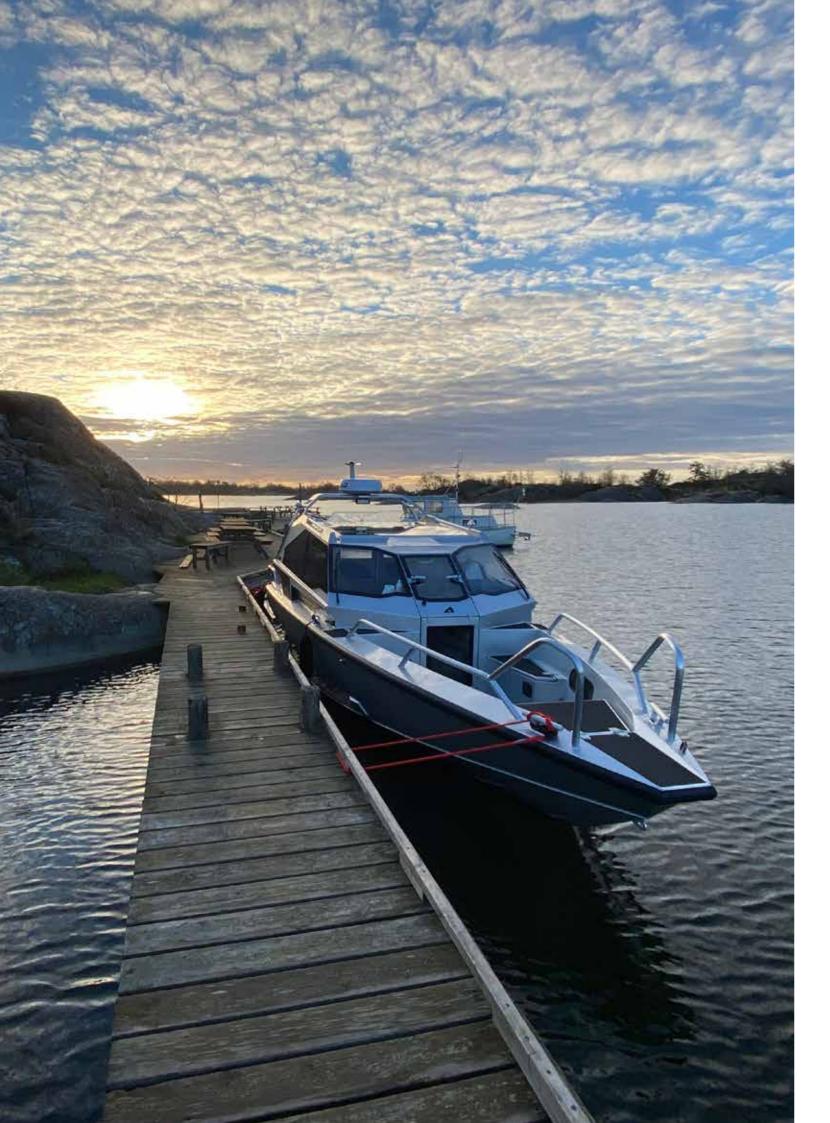
Extra days can be used to book longer periods, such as an entire week or to book several specific dates. It is important to note that when an Extra day has been used, it is considered consumed and cannot be re-used. The price for an Extra day depends on the boat model, season and region.

OPTIONAL				
	CATEGORY B	CATEGORY C		
Planned day	1 000	1 500		
Extra day	400	600		
Excess reduction	400	500		
Water sports 1	300	300		
Cleaning	500	500		
Fuelling	500	500		
Extra Captain in membership	1 800	2 500		

EDUCATION	
Mandatory onboarding of new member with an experienced Agapi instructor	490
Personal training (PT) minimum 2 hours	100 / hour







## Frequently asked questions

### **Boats**

The boats are divided into categories. Once you selected your boat category, you always have access to the boats in smaller categories. If you choose category C, for example, you will also have access to the boats in category B.

### Harbour

Choose your home harbour where you are based and from which you will primarily start most of your boat trips.

### Onboarding

Onboarding is mandatory and includes 3 hours at sea with an Agapi instructor as well as 1 hour introduction of our booking systems and routines. You will also get access to our online training where you learn all about our values, routines and how the boats in your membership work.

### Booking

All memberships include an unlimited number of bookings that can be done in various ways:

Spontaneous booking - All memberships include an unlimited number of so-called spontaneous bookings. These are 1-24 hour bookings that you can make within 24 hours of departure if there are boats available. In practice, this gives you the opportunity to go boating every day all year round.

Planned day - Can be booked in advance to secure access to a specific date, harbour or boat model. This type of booking can be re-used once the trip is completed (or canceled) and thus your Planned day becomes available for re-booking again. The number of Planned days included depends on the membership level.

**Extra day** - Extra days can be used to book longer periods, such as an entire week or to book several specific dates. It is important to note that when an Extra day has been used, it is considered consumed and cannot be re-used. The price for an Extra day depends on the boat model, season and region.

### Weekdays only

For members who only want to go boating during Monday-Friday, you can choose a membership at a reduced cost with 25% deduction

### **Number of Captains per membership**

You can always add more Captains to your membership who can book and go out with a boat on their own. To qualify as a Captain in Agapi Boat Club, the person must be 18+ years old, be registered on the same address and have undergone our onboarding. If you are interested in our Corporate memberships with multiple captains, please contact your local office for more information.

### Late check-out

A full Agapi boat day consists of 24 hours from 10:00 am to 10:00 am the following day. However, you can always request a late check-out of up to 2 hours if you need to extend your booking. A late check-out must be approved by Agapi staff and provided the boat is available for the requested times.

### Fuelling

The boat must always be returned with at least 60% of its fuel level. If the "Refuelling" service is included in your membership, you can return the boat at a lower level, and the service team will refuel it for you. When you become a member you start off by topping your digital fuel account with 100 liters via debit / credit card.

### Cleaning

The boats are regularly cleaned by Agapi Boat Club's staff to ensure the boats keep a high standard of cleaniness and to keep them free from, i.e. pollen, dust and algae. At check-out, each member is responsible for ensuring that they leave the boat in good condition. Cleaning equipment is available on board or on the pier. If the Cleaning service is included in your membership and chosen home harbour, you can leave the cleaning to the service team.

### Water sports equipment

Agapi Boat Club has a varied range of water sports equipment which is divided into Water sports 1, including i.e. water skis, wakeboard, ring and paddle board.

### Agapi Academy

Through Agapi Academy, you can book extra training on our boats with an experienced instructor (Boat PT). If you want to get a boating license or a coastguard certificate, we can arrange it through our partner network.

### **Engine hours**

All memberships include 50 hours of engine usage. This is more than enough for most members considering that the normal usage for a private boat is approximately 20 hours (at Agapi Boat Club 25 hours). If the member reaches the 50 hours, a supplement is applied for an additional 10-hour engine interval (500 EUR). There are no restrictions on extra intervals of engine hours in the membership. On the other hand, we have a user guarantee for low usage. If the member has used the boat less than 5 days during its membership year, we offer a 25% discount on your next renewal fee.

### Insurance

All boats are insured by Agapi with an insurance excess 40.000 SEK per incident. This insurance excess can be reduced by an additional yearly fee of:

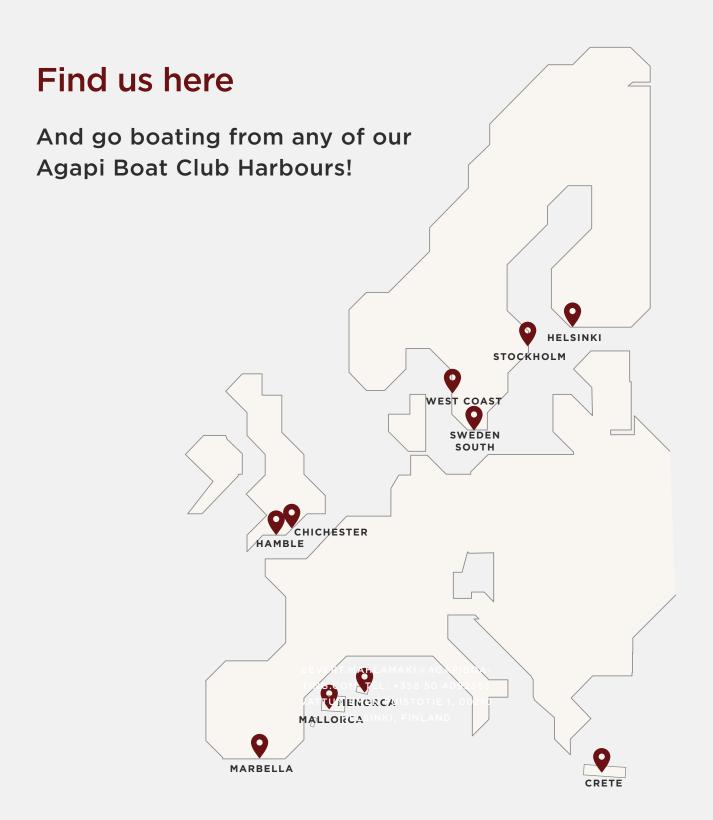
Boat category B: 400 EUR Boat category C: 500 EUR

This option will reduce the excess to 900 EUR if you have a Power boat level 2 license and to 500 EUR if you have a Day skipper motor license or higher.

### Business memberships or Investing in a Club boat

Agapi Boat Club offers companies to sign up for membership, please contact your local office for more information on this. You can also invest in one of our Club boats or activate your own boat in our fleet. This allows you to combine all the benefits of having your own boat with the advantages the Club offers and a hassle-free boating life.







### agapiboatclub.com

### **Contact**

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