

AGAPI BOAT CLUB

MALLORCA | 2022



AGAPI

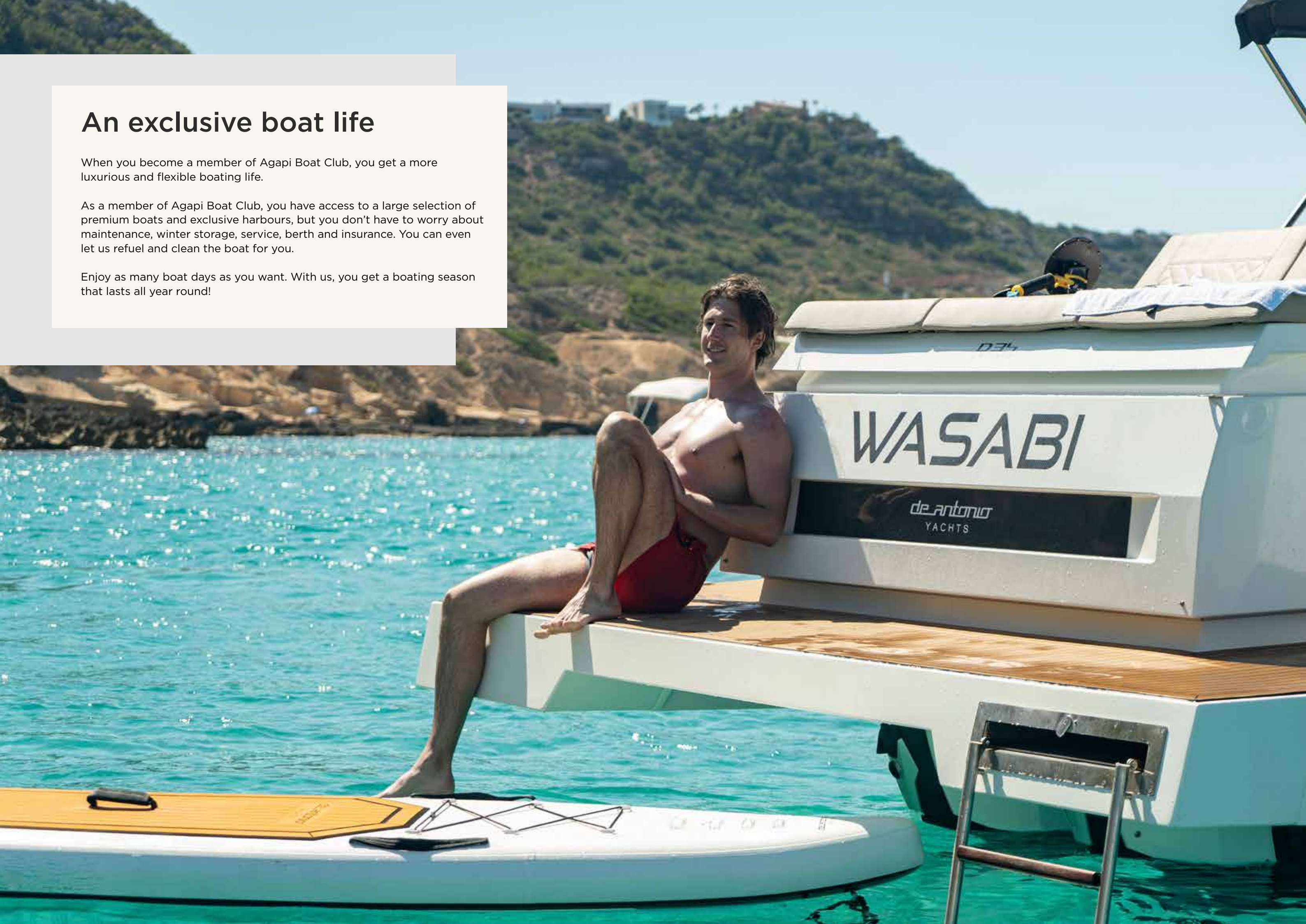
BOAT CLUB

An exclusive boat life

When you become a member of Agapi Boat Club, you get a more luxurious and flexible boating life.

As a member of Agapi Boat Club, you have access to a large selection of premium boats and exclusive harbours, but you don't have to worry about maintenance, winter storage, service, berth and insurance. You can even let us refuel and clean the boat for you.

Enjoy as many boat days as you want. With us, you get a boating season that lasts all year round!



**Unlimited access to premium
boats in attractive waters
all year round**

 Menorca
Spain



Boating without borders

Agapi Boat Club opens up a new world of boating without borders. In 2022, we introduced free roaming globally. This gives our members access to extraordinary boats in all our harbours around Mallorca, Menorca and Marbella, as well as in our international centers in Sweden, Finland, UK and Greece.


As a member, you get unmatched access to an unprecedented boating life in a fun and safe way.


Ready to discover new waters with Agapi?





What is Agapi Boat Club?


→ INCLUDED IN ALL MEMBERSHIPS


 Unlimited boating


 Hassle-free boating


 Attractive harbours


 Cleaning


 Support 24/7


 Fuelling


 Onboarding

 Insurance


 Premium boats


 Winter storage


 Online booking


 Agapi Community

→ OPTIONALS

 Water sports

 Catering

 Education

 Charter service

How do I become a member?

- 1

Choose your home harbour

Choose the home harbour where you are based and from which you will primarily start most of your boat trips. In this way we can best optimize availability and our boat fleet.
- 2

Choose boat category

Choose the boat category based on the boat models and size of boat you wish to have access to. Lower categories are always included. You can upgrade your boat category at any time.
- 3

Choose level of usage

In Mallorca you can choose between four levels of membership. Find the boating life that best suits your needs based on i.e. number of planned days, services, or free roaming for Silver, Gold and Excellence memberships.
- 4

Choose level of services

You can always choose to add services that are not already included in your membership plan.
- 5

Book your onboarding

Onboarding is mandatory and takes place in two phases. One is a virtual training where you learn all about 'The Agapi Way', our routines, our values, the boats and recommendations for a fun and safe boating life. The second one is a training onboard with an experienced Agapi boat instructor where we make sure that you feel comfortable with the selected boat category.



Our boats - Category A



SAXDOR 200

Our boats - Category B

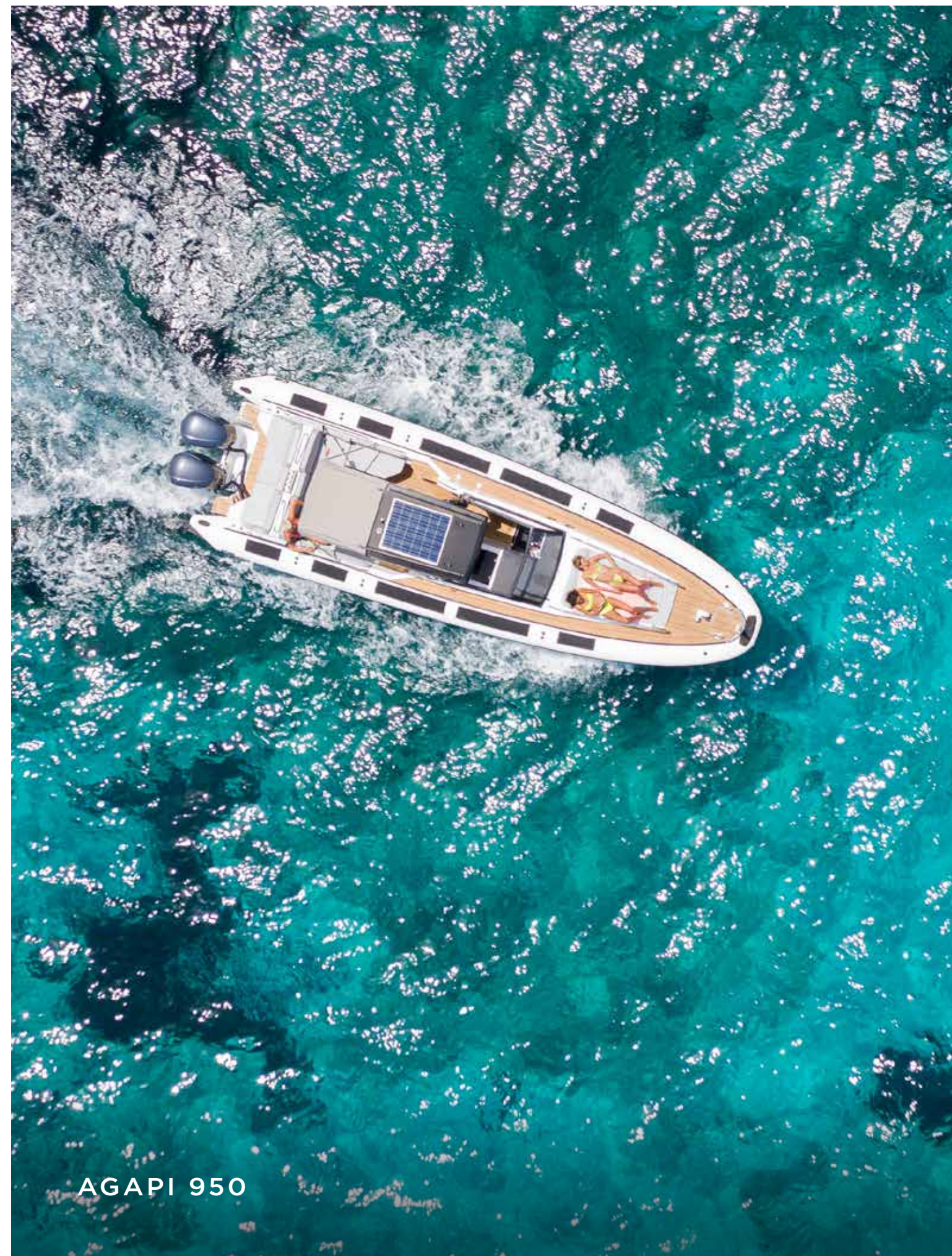


ZODIAC MEDLINE 9



QUARKEN 27 T-TOP

Our boats - Category C



Our boats - Category D



DE ANTONIO YACHTS D42



X SHORE EELEX 8000

Price list

All prices quoted in EUR and include VAT.

Once you selected your boat category, you have access to the boats in smaller categories.

BOAT CATEGORIES				
	BRONZE	SILVER	GOLD	EXCELLENCE
Category A	5 000	6 500		
Category B		8 500	10 500	
Category C		12 500	14 500	
Category D				
X Shore Eelex 8000		16 000		
De Antonio Yachts D42				30 000
INCLUDED IN THE MEMBERSHIP PLAN				
	BRONZE	SILVER	GOLD	EXCELLENCE
Spontaneous days	✓	✓	✓	✓
Planned days	1	2	3	3
Cleaning	✓	✓	✓	✓
Fuelling		✓	✓	✓
Water sports 1	✓	✓	✓	✓
Water sports 2				✓
Extra Captain			✓	✓

How do I book my boat trips?

All memberships include an unlimited number of bookings that can be done in various ways:

SPONTANEOUS BOOKING

All memberships include an unlimited number of so-called spontaneous bookings. These are 1-24 hour bookings that you can make within 24 hours of departure if there are boats available. In practice, this gives you the opportunity to go boating every day all year round.

PLANNED DAY

Can be booked in advance to secure access to a specific date, harbour or boat model. This type of booking can be re-used once the trip is completed (or canceled) and thus your Planned day/s become available for re-booking. The number of Planned days included depends on the membership level.

EXTRA DAY

Extra days can be used to book longer periods, such as an entire week or to book several specific dates. It is important to note that when an Extra day has been used, it is considered consumed and cannot be re-used. The price for an Extra day depends on the boat model, season and region.

OPTIONALS				
	CATEGORY A	CATEGORY B	CATEGORY C	CATEGORY D
Planned day	-	1 500	2 000	-
Extra day (May-Sept)	400	600	800	1 900
Extra day (Oct-April)	200	400	500	< 800
Water sports 2 (Seabob/e-surf board)	-	2 000	2 000	-
Extra Captain in membership	800	1 800	2 500	-
Captain service (cost per day)	-	250	250	250
ONBOARDING				
	CATEGORY A	CATEGORY B	CATEGORY C	CATEGORY D
Onboarding new member (value 1 000€)	✓	✓	✓	✓
New boat category onboarding	320	320	320	-
New boat model onboarding	100	200	200	-



BOAT CLUB

Sustainability at heart

To transform boating into a more sustainable industry long term is one of Agapi's core missions, and we do this by looking at the entire ecosystem, starting from the modern boater, boat manufacturers, the marinas and the environment.

Consumers are increasingly attracted by companies that put sustainability high on their agendas and the new generations demand to work for environmentally and socially responsible companies.

By combining our sharing concept for premium boating with the electrification of our fleet, we are both driving the disruption and accelerating a sustainable business model in the boat market.

Frequently asked questions

Boats

The boats are divided into four categories A, B, C and D. Once you selected your boat category, you always have access to the boats in smaller categories. If you choose category C, for example, you will also have access to the boats in category A and B.

Onboarding

Onboarding is mandatory and includes at least 3 hours at sea with an Agapi instructor as well as 1 hour introduction of our booking systems and routines. You will also get access to our online training where you learn all about our values, routines and how the boats in your membership work.

Booking

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Monday-Friday memberships

We offer memberships plans from Monday to Friday. This is a perfect membership for people who only wants to go out on weekdays. A price deduction of 25 % will be made on the chosen membership.

Number of Captains per membership

You can always add more Captains to your membership who can book and go out with a boat on their own. To qualify as a Captain in Agapi Boat Club, the person must be 18+ years old, be registered on the same address and have undergone our onboarding. If you are interested in our Corporate memberships with multiple captains, please contact your local office for more information.

Fuelling

The boat must always be returned with at least 60% of its fuel level. If the "Refuelling" service is included in your membership, you can return the boat at a lower level, and the Agapi team will refuel it for you. As a new member you start off by topping your digital fuel account with 100 liters via debit/credit card.

Cleaning

The boats are regularly cleaned by Agapi Boat Club's staff to ensure the boats keep a high standard of cleanliness and to keep them free from, i.e. salt, pollen, dust and algae. At check-out, each member is responsible for ensuring that they leave the boat in good condition for the next member and for spontaneous bookings. Always make sure to wash the boat with fresh water at check out.

Water sports equipment

Agapi Boat Club has a varied range of water sports equipment which is divided into Water sports 1, including i.e. water skis, wakeboard, ring, paddle board, and Water sports 2, including i.e. electric surfboard and SeaBob. In Mallorca, level 1 is included in all our memberships. Water toys level 2 (electric surfboard, seabob) can be bought to an additional cost.

Agapi Academy

Through Agapi Academy, you can book extra training on our boats with an experienced instructor (Boat PT). If you want to get a boating license or a coastguard certificate, we can arrange it through our partner network.

Engine hours

All memberships include 50 hours of engine usage. This is more than enough for most members considering that the normal usage for a private boat is approximately 20 hours (at Agapi Boat Club 25 hours). If the member reaches the 50 hours, a supplement is applied for an additional 10-hour engine interval (500-1000€). There are no restrictions on extra intervals of engine hours in the membership. On the other hand, we have a user guarantee for low usage. If the member has used the boat less than 5 days during its membership year, we offer a 25% discount on your next renewal fee.

Insurance

All boats are insured by Agapi with an insurance excess 4.000 - 6.000 EUR per event. This insurance excess can be reduced by an additional yearly fee of:

Category A: 300 €
Category B: 400 €
Category C: 500 €
Category D: 600 €

This option will reduce the excess to 900 EUR if you have a Power boat level 2 license and to 500 EUR if you have a Day skipper motor license or higher.

Business memberships or Investing in a Club boat

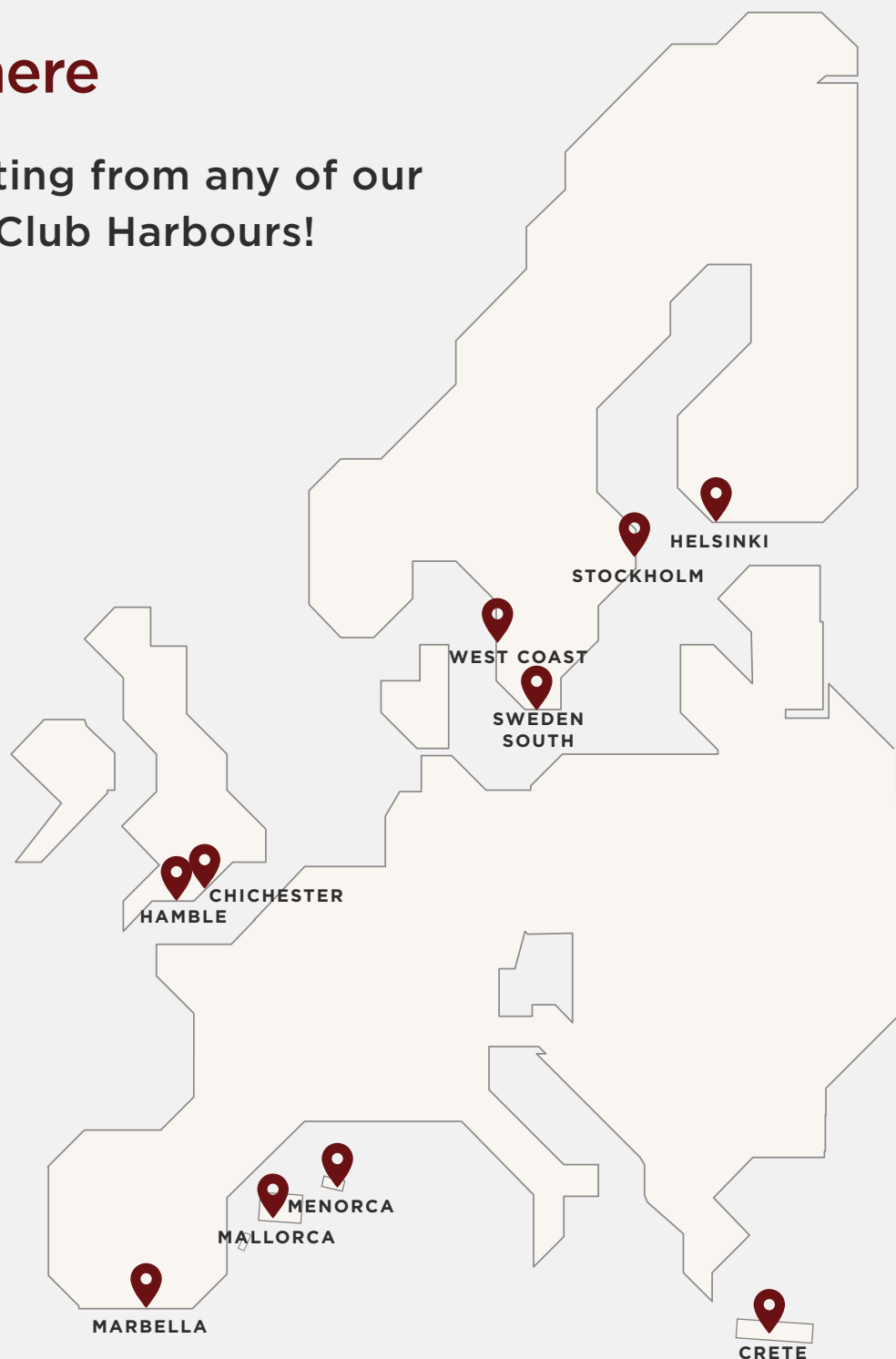
Agapi companies to sign up for membership, please contact your local office for more information on this. You can also invest in one of our Club boats or activate your own boat in our fleet. This allows you to combine all the benefits of having your own boat with the advantages the Club offers and a hassle-free boating life.



BOAT CLUB

Find us here

And go boating from any of our
Agapi Boat Club Harbours!



agapiboatclub.com

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