

Agapi Boat Club Region West Coast

2022

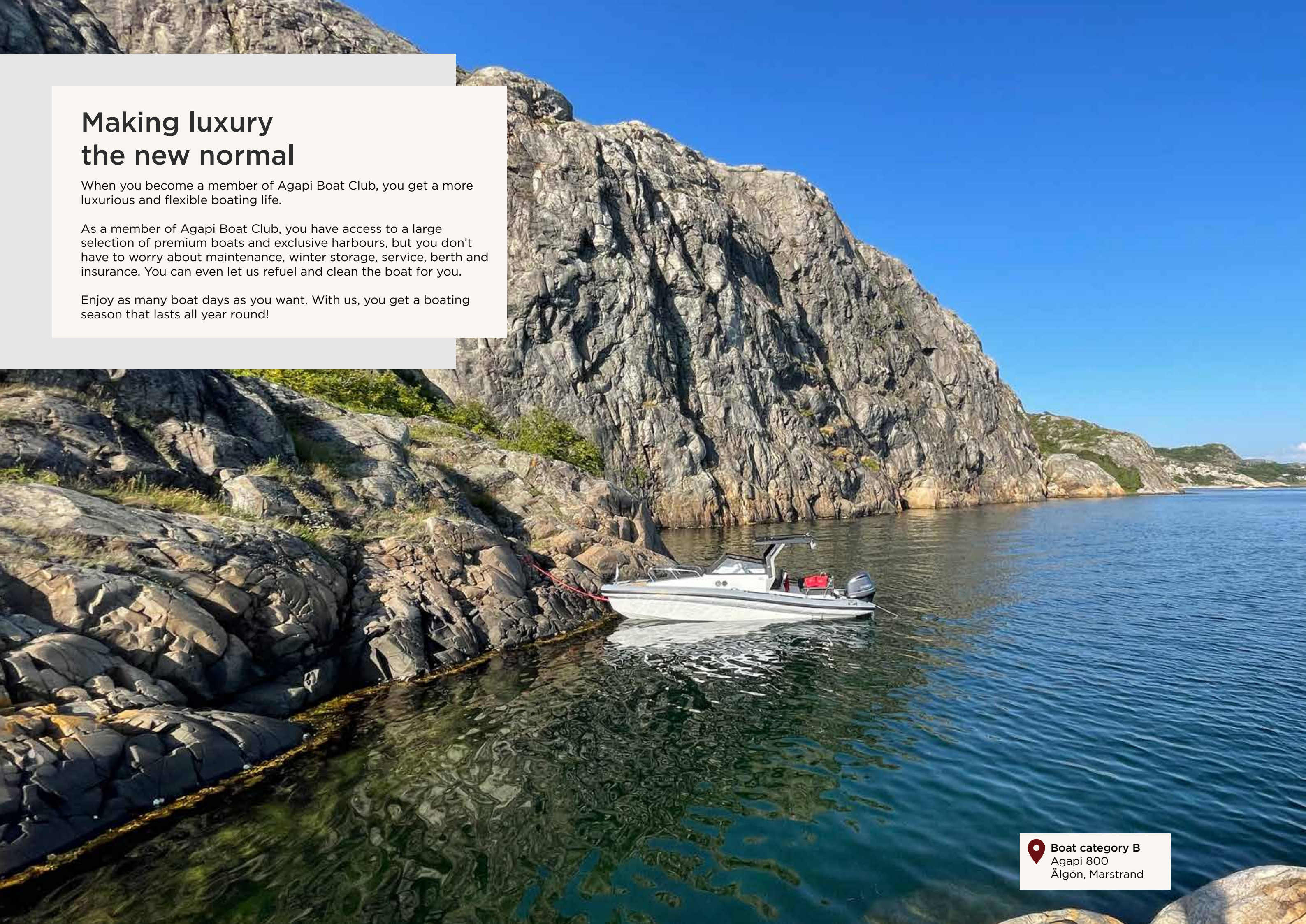



Making luxury the new normal

When you become a member of Agapi Boat Club, you get a more luxurious and flexible boating life.

As a member of Agapi Boat Club, you have access to a large selection of premium boats and exclusive harbours, but you don't have to worry about maintenance, winter storage, service, berth and insurance. You can even let us refuel and clean the boat for you.

Enjoy as many boat days as you want. With us, you get a boating season that lasts all year round!



 **Boat category B**
Agapi 800
Älgön, Marstrand

Unlimited access to premium boats in attractive waters all year round



📍 Agios Pavlos
Crete, Greece

Boating without borders

Agapi Boat Club opens up a new world of boating without borders. In 2022, we introduced free roaming globally. This gives our members access to extraordinary boats in all our harbours around Mallorca, Menorca and Marbella, as well as in our international centers in Sweden, Finland, Great Britain and Greece.

As a member, you get unmatched access to an unprecedented boating life in a fun and safe way.

Ready to discover new waters with Agapi?



📍 Marbella
Spain



📍 Helsinki
Finland













📍 Hamble River
UK









📍 Menorca
Spain

What is Agapi Boat Club

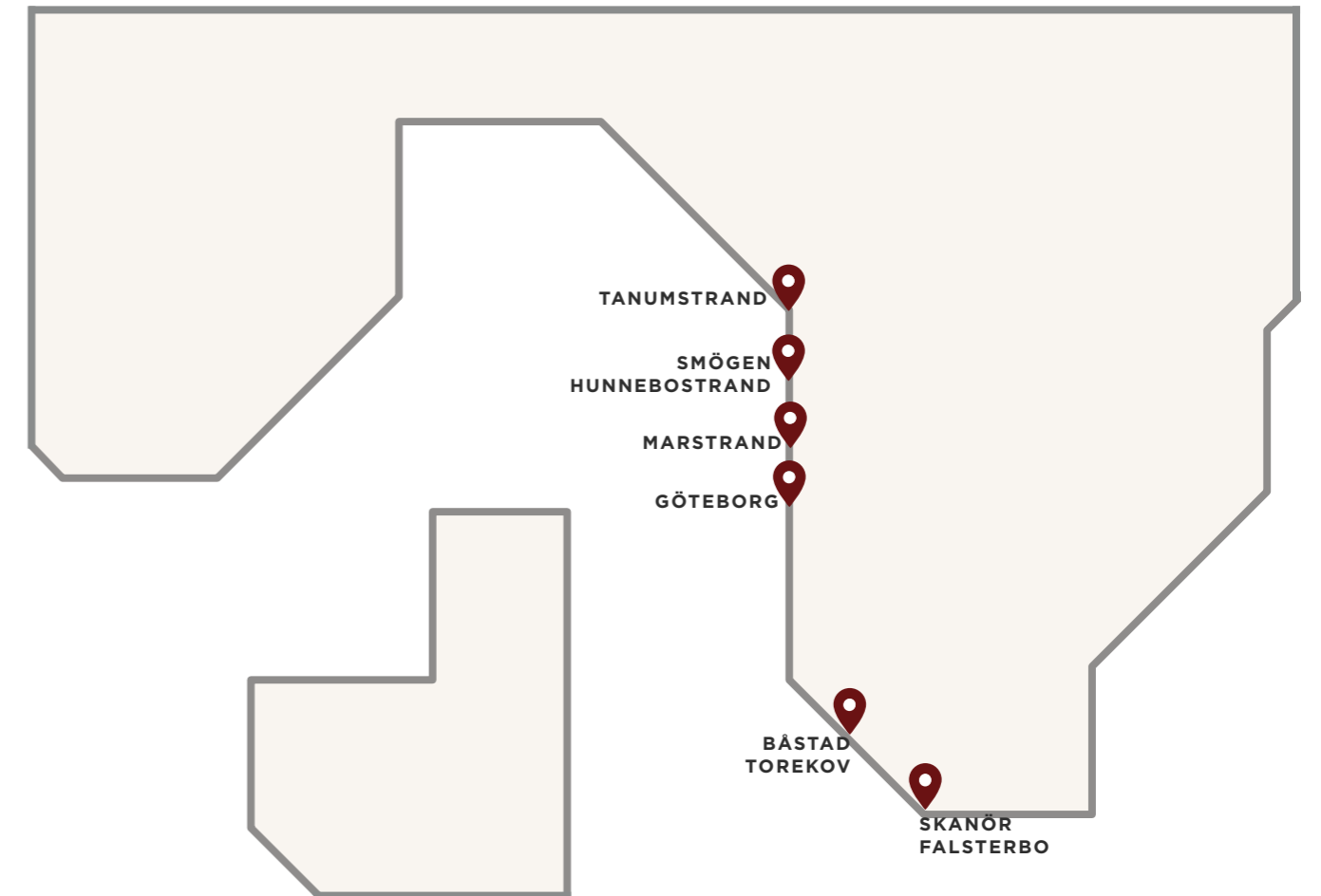
→ INCLUDED IN ALL MEMBERSHIPS

 Unlimited boating	 Premium boats
 Attractive harbours	 Online booking
 Support 24/7	 Hassle-free boating
 Onboarding	 Insurance
 Winter storage	 Agapi Community

→ OPTIONAL

 Cleaning	 Education
 Fuelling	 Catering
 Water sports	 Captain service

Our harbours on the West Coast



How do I become a member?

- 1 Choose your home harbour**
Choose the home harbour where you are based and from which you will primarily start most of your boat trips. In this way we can best optimize availability and our boat fleet.
- 2 Choose boat category**
Choose the boat category based on the boat models and size of boat you wish to have access to. Lower categories of boats are always included. You can upgrade your boat category at any time.
- 3 Choose your level of usage**
In Stockholm we have three levels of membership, Bronze, Silver and Gold so you can find the boating life that best suits your needs based on i.e. number of planned days, services, or free roaming for Silver and Gold members.
- 4 Choose level of services**
You can always choose to add services that are not included in your membership plan, such as cleaning, refueling and water sports.
- 5 Book your onboarding**
Onboarding is mandatory and takes place in two phases. One is a virtual training where you learn all about 'The Agapi Way', our routines, our values, the boats and recommendations for a fun and safe boating life. The second one is a three-hours training onboard with an experienced Agapi boat instructor where we make sure that you feel comfortable with the selected boat category.



Our boats - Category A




HUSKY R7




SAXDOR 200



 **Båtkategori A**
Saxdor 200
Väderöarna, Västkusten

Our boats - Category B



 **Båtkategori B**
Agapi 800
Åstol, Västskusten

Our boats - Category C



Price list

All prices quoted in SEK and include VAT.

Once you selected your boat category, you always have access to the boats in smaller categories.

BOAT CATEGORY			
	BRONZE	SILVER	GOLD
Category A	40 000	48 000	
Category B	65 000	75 000	90 000
Category C		125 000	145 000
Category D		175 000	200 000

INCLUDED IN THE MEMBERSHIP			
	BRONZE	SILVER	GOLD
Spontaneous booking	✓	✓	✓
Planned days	1	2	3
Extra day		1	1
Water sports 1		✓	✓
Water sports 2			✓
Cleaning			✓
Fuelling			✓
Onboarding			✓

How do I book my boat trips?

All memberships include an unlimited number of bookings that can be done in various ways:

SPONTANEOUS BOOKING

All memberships include an unlimited number of so-called spontaneous bookings. These are 1-24 hour bookings that you can make within 24 hours of departure if there are boats available. In practice, this gives you the opportunity to go boating every day all year round.

PLANNED DAY

Can be booked in advance to secure access to a specific date, harbour or boat model. This type of booking can be re-used once the trip is completed (or canceled) and thus your Planned day becomes available for re-booking. The number of Planned days included depends on the membership level.

EXTRA DAY

Extra days can be used to book longer periods, such as an entire week or to book several specific dates. It is important to note that when an Extra day has been used, it is considered consumed and cannot be re-used. The price for an Extra day depends on the boat model, season and region.

OPTIONAL				
	CATEGORY A	CATEGORY B	CATEGORY C	CATEGORY D
Planned day	5 000	10 000	15 000	20 000
Extra day	2 000	4 000	6 000	8 000
Excess reduction	3 000	4 000	5 000	6 000
Water sports 1	3 000	3 000	3 000	3 000
Water sports 2	10 000	10 000	10 000	10 000
Cleaning	3 000	5 000	5 000	5 000
Fuelling	5 000	5 000	5 000	5 000
Extra Captain in membership	8 000	18 000	25 000	-

EDUCATION	
Mandatory onboarding of new member with an experienced Agapi instructor	4 900
Personal training (PT) minimum 2 hours	1 000 / hour



Price list Agapi Business

All prices are quoted in i SEK excluding VAT.

Is it possible to combine boating with business? Yes it is. Agapi Business offers you a network for an active business life!

Invite your customers to fantastic marine experiences. Choose the boat that is best suitable for your business venue and be the Captain yourself or book one through Agapi. We have a strong network of selected partners who can offer you creative meeting places in the perfect marine environment to suit your needs.

Agapi Business is a membership for people who value networking, want to create more business, participate at events and socialize with existing and potential customers and employees in a marine environment. By subscribing to an Agapi Business membership, your company gets access to our premium boats, in all our harbours and networking activities all year round. In addition, Business members receive a comprehensive boating education through Agapi Academy. Further, you can add more captains to your membership which gives them also access to Agapi Business benefits.

We take care of all the hassle around the boats while you focus on creating the right conditions for your meetings.

Benefits with Agapi Business membership

- Access to premium boats all year round
- A boat for every need, choose boat based on your business venue
- Networking events 3-4 times / year
- Access to Captain service
- Access to Agapi Boat Club's partner network
- You focus on your business opportunity, we take care of everything around the boat
- Personal service when booking a boat and when checking-in/out

	BUSINESS STANDARD	BUSINESS PREMIUM
PRICE	150 000	225 000
Boat category	Kategori A, B, C	Kategori A, B, C, D
Number of Planned days	4	4
Extra member	50 000	75 000
Excess reduction	✓	✓
Service 24/7	-	✓
Onboarding	✓	✓
Agapi Captain service	-	✓
Number guests per event	2	5





Frequently asked questions

Boats

The boats are divided into four categories A, B, C and D. Once you selected your boat category, you always have access to the boats in smaller categories. If you choose category C, for example, you will also have access to the boats in category A and B.

Harbour

In this brochure you can find a map with all the harbours in Region Stockholm. Among those, choose the home harbour where you are based and where you will primarily start most of your boat trips from.

Onboarding

Onboarding is mandatory and includes 3 hours at sea with an Agapi instructor as well as 1 hour introduction of our booking systems and routines. You will also get access to our online training where you learn all about our values, routines and how the boats in your membership work.

Booking

All memberships include an unlimited number of bookings that can be done in various ways:

Spontaneous booking - All memberships include an unlimited number of so-called spontaneous bookings. These are 1-24 hour bookings that you can make within 24 hours of departure if there are boats available. In practice, this gives you the opportunity to go boating every day all year round.

Planned day - Can be booked in advance to secure access to a specific date, harbour or boat model. This type of booking can be re-used once the trip is completed (or canceled) and thus your Planned day becomes available for re-booking again. The number of Planned days included depends on the membership level.

Extra day - Extra days can be used to book longer periods, such as an entire week or to book several specific dates. It is important to note that when an Extra day has been used, it is considered consumed and cannot be re-used. The price for an Extra day depends on the boat model, season and region.

Weekdays only

For members who only want to go boating during Monday-Friday, you can choose a membership at a reduced cost with 25% deduction

Number of Captains per membership

You can always add more Captains to your membership who can book and go out with a boat on their own. To qualify as a Captain in Agapi Boat Club, the person must be 18+ years old, be registered on the same address and have undergone our onboarding. If you are interested in our Corporate memberships with multiple captains, please contact your local office for more information.

Late check-out

A full Agapi boat day consists of 24 hours from 10:00 am to 10:00 am the following day. However, you can always request a late check-out of up to 2 hours if you need to extend your booking. A late check-out must be approved by Agapi staff and provided the boat is available for the requested times.

Fuelling

The boat must always be returned with at least 60% of its fuel level. If the "Refuelling" service is included in your membership, you can return the boat at a lower level, and the service team will refuel it for you. When you become a member you start off by topping your digital fuel account with 100 liters via debit / credit card.

Cleaning

The boats are regularly cleaned by Agapi Boat Club's staff to ensure the boats keep a high standard of cleanliness and to keep them free from, i.e. pollen, dust and algae. At check-out, each member is responsible for ensuring that they leave the boat in good condition. Cleaning equipment is available on board or on the pier. If the Cleaning service is included in your membership and chosen home harbour, you can leave the cleaning to the service team.

Water sports equipment

Agapi Boat Club has a varied range of water sports equipment which is divided into Water sports 1, including i.e. water skis, wakeboard, ring, paddle board, and Water sports 2, including i.e. jet ski and electric surfboard.

Agapi Academy

Through Agapi Academy, you can book extra training on our boats with an experienced instructor (Boat PT). If you want to get a boating license or a coastguard certificate, we can arrange it through our partner network.

Engine hours

All memberships include 50 hours of engine usage. This is more than enough for most members considering that the normal usage for a private boat is approximately 20 hours (at Agapi Boat Club 25 hours). If the member reaches the 50 hours, a supplement is applied for an additional 10-hour engine interval (500€). There are no restrictions on extra intervals of engine hours in the membership. On the other hand, we have a user guarantee for low usage. If the member has used the boat less than 5 days during its membership year, we offer a 25% discount on your next renewal fee.

Insurance

All boats are insured by Agapi with an insurance excess 40.000 SEK per incident. This insurance excess can be reduced by an additional yearly fee of:

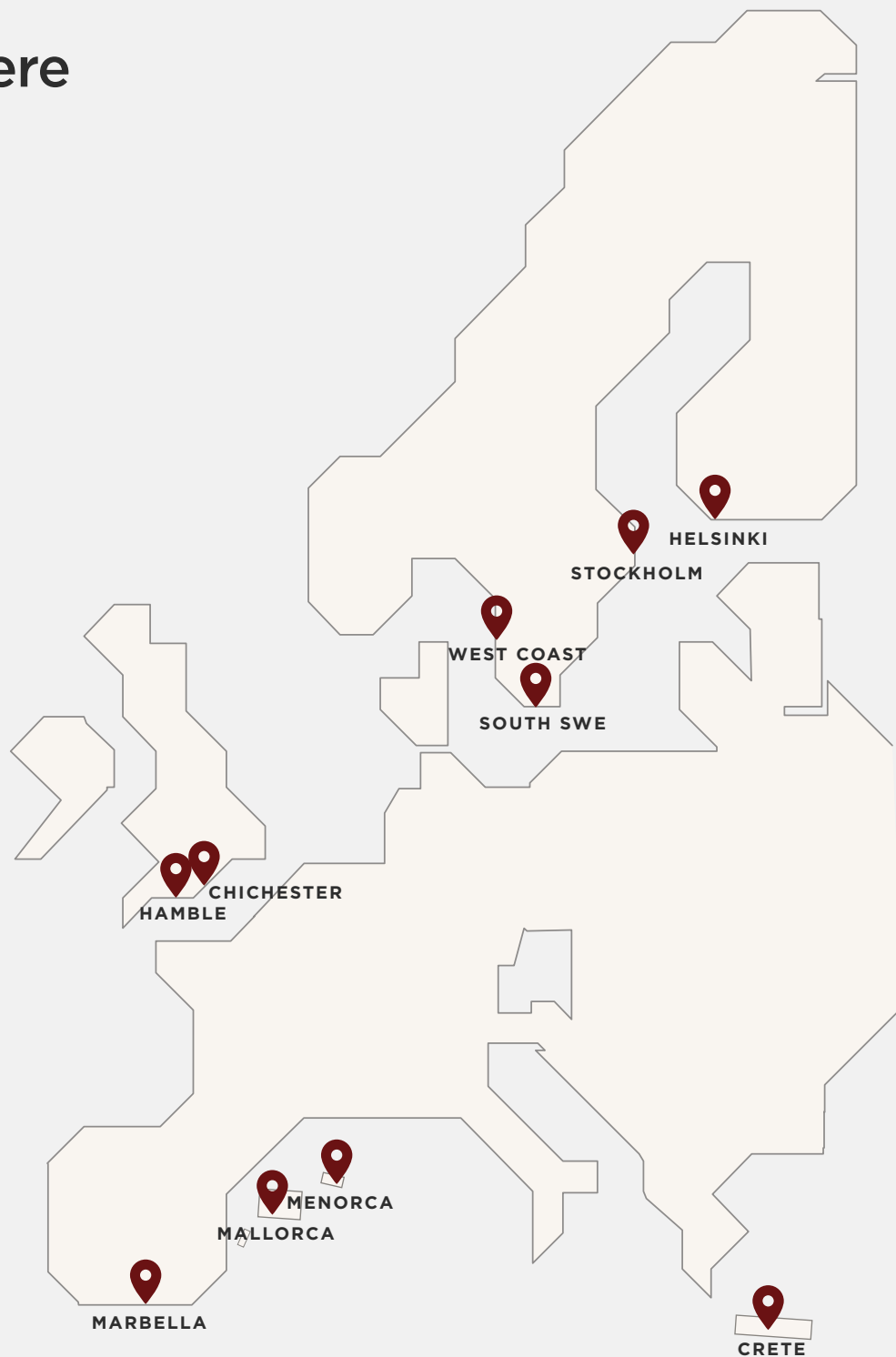
Boat category A: 3 000 SEK
Boat category B: 4 000 SEK
Boat category C: 5 000 SEK
Boat category D: 6 000 SEK

This option will reduce the excess to 9.000 SEK if you have a Power boat level 2 license and to 5.000 SEK if you have a Day skipper motor license or higher.

Business memberships or Investing in a Club boat

Agapi Boat Club offers companies to sign up for membership, please contact your local office for more information on this. You can also invest in one of our Club boats or activate your own boat in our fleet. This allows you to combine all the benefits of having your own boat with the advantages the Club offers and a hassle-free boating life.

Find us here



agapiboatclub.com

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