## Agapi Boat Club Region Helsinki

## 2022



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# Making luxury the new normal

When you become a member of Agapi Boat Club, you get a more luxurious and flexible boating life.

As a member of Agapi Boat Club, you have access to a large selection of premium boats and exclusive harbours, but you don't have to worry about maintenance, winter storage, service, berth and insurance. You can even let us refuel and clean the boat for you.

Enjoy as many boat days as you want. With us, you get a boating season that lasts all year round!



Unlimited access to premium boats in attractive waters all year round

## **Boating without borders**

Agapi Boat Club opens up a new world of boating without borders. In 2022, we introduced free roaming globally. This gives our members access to extraordinary boats in all our international harbours around Stockholm, South and West Coasts in Sweden, South Coast in the UK, Marbella, Mallorca, Menorca and Crete.

As a member, you get unmatched access to an unprecedented boating life in a fun and safe way.

Ready to discover new waters with Agapi?



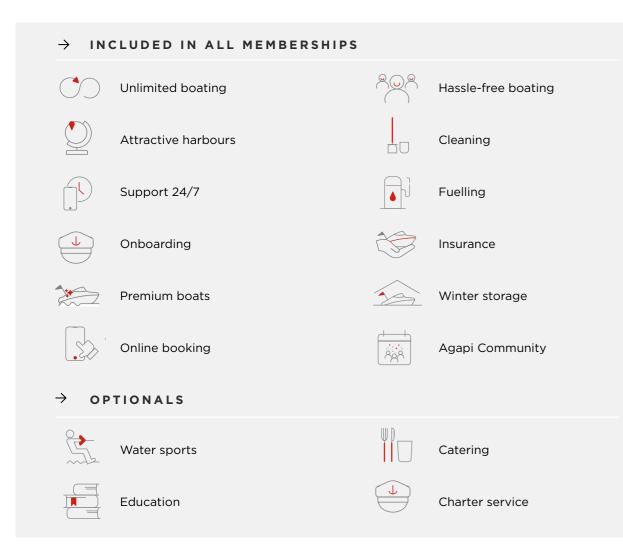








## What is Agapi Boat Club?



## How do I become a member?

## 1

2

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## Choose your home harbour

Choose the home harbour where you are based and from which you will primarily start most of your boat trips. In this way we can best optimize availability and our boat fleet.

## Choose boat category

Choose the boat category based on the boat models and size of boat you wish to have access to. Lower categories are always included. You can upgrade your boat category at any time.

## Choose level of usage

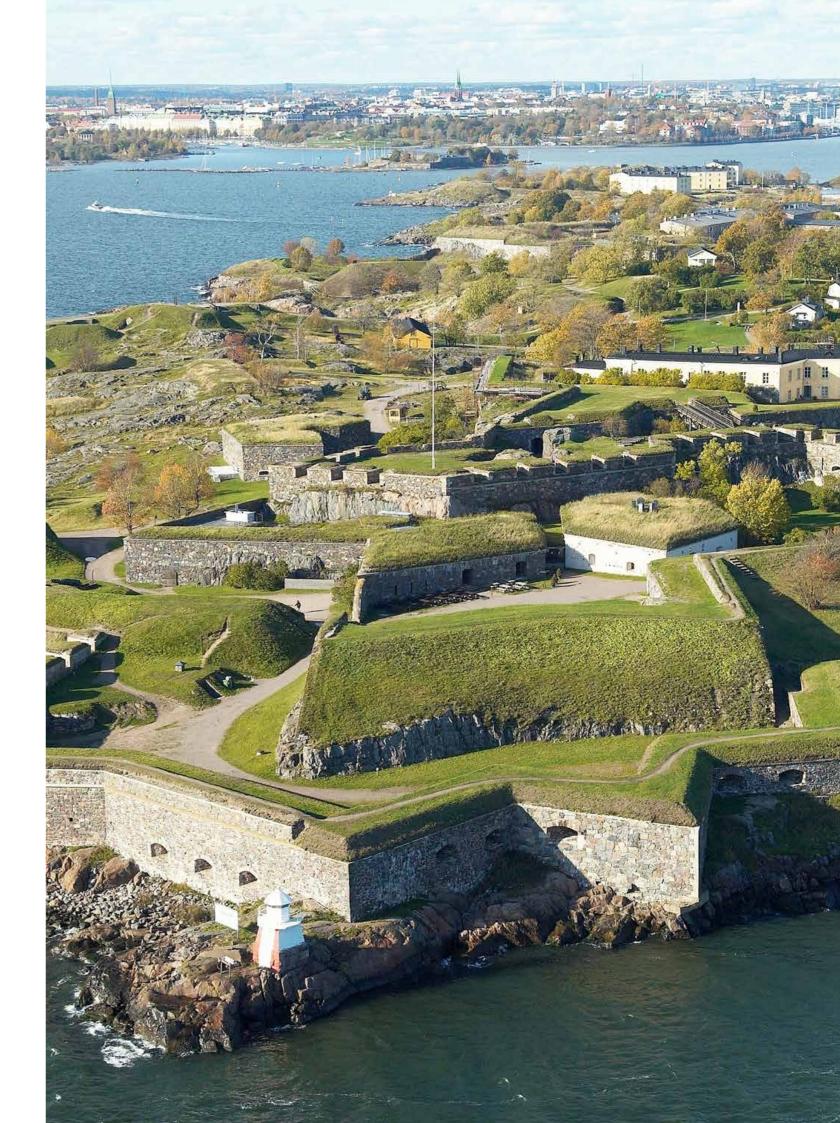
Choose between our different levels of membership. Find the boating life that best suits your needs based on i.e. number of planned days, services, or free roaming for Silver and Gold memberships.

## Choose level of services

You can always choose to add services that are not already included in your membership plan.

## 5 Book your onboarding

Onboarding is mandatory and takes place in two phases. One is a virtual training where you learn all about 'The Agapi Way', our routines, our values, the boats and recommendations for a fun and safe boating life. The second one is a training onboard with an experienced Agapi boat instructor where we make sure that you feel comfortable with the selected boat category.



## Our boats - Category B



## AGAPI 800

## Our boats - Category C





## **Price list**

## All prices quoted in EUR and include VAT.

Once you selected your boat category, you always have access to the boats in smaller categories.

BOAT CATEGORIES				
	BRONZE	SILVER	GOLD	
Category B	4 950	5 950	7 450	
Category C	7 300	8 800	10 800	

INCLUDED IN THE MEMBERSHIP PLAN					
	BRONZE	SILVER	GOLD		
Spontaneous booking	$\checkmark$	$\checkmark$	$\checkmark$		
Planned days	1	2	3		
Extra day		1	1		
Free global roaming*		$\checkmark$	$\checkmark$		
Water sports 1		$\checkmark$	$\checkmark$		
Cleaning			$\checkmark$		
Fuelling			$\checkmark$		
Onboarding			$\checkmark$		

\* Gives you access to go boating from any of our harbours worldwide, included in Silver and Gold memberships.

## How do I book my boat trips?

All memberships include an unlimited number of bookings that can be done in various ways:

## SPONTANEOUS BOOKING

## PLANNED DAY

### EXTRA DAY

All memberships include an unlimited number of so-called spontaneous bookings. These are 1-24 hour bookings that you can make within 24 hours of departure if there are boats available. In practice, this gives you the opportunity to go boating every day all year round.

Can be booked in advance to secure access to a specific date, harbour or boat model. This type of booking can be reused once the trip is completed (or canceled) and thus your Planned day becomes available for re-booking. The number of Planned days included depends on the membership level.

Extra days can be used to book longer periods, such as an entire week or to book several specific dates. It is important to note that when an Extra day has been used, it is considered consumed and cannot be re-used. The price for an Extra day depends on the boat model, season and region.

Planned day			
Extra day			
Excess reduction			
Water sports 1			
Cleaning			
Fuelling			
Extra Captain in membership			

EDUCATION

Mandatory onboarding of new member with an experienced Agapi instructor

Personal training (PT) minimum 2 hours



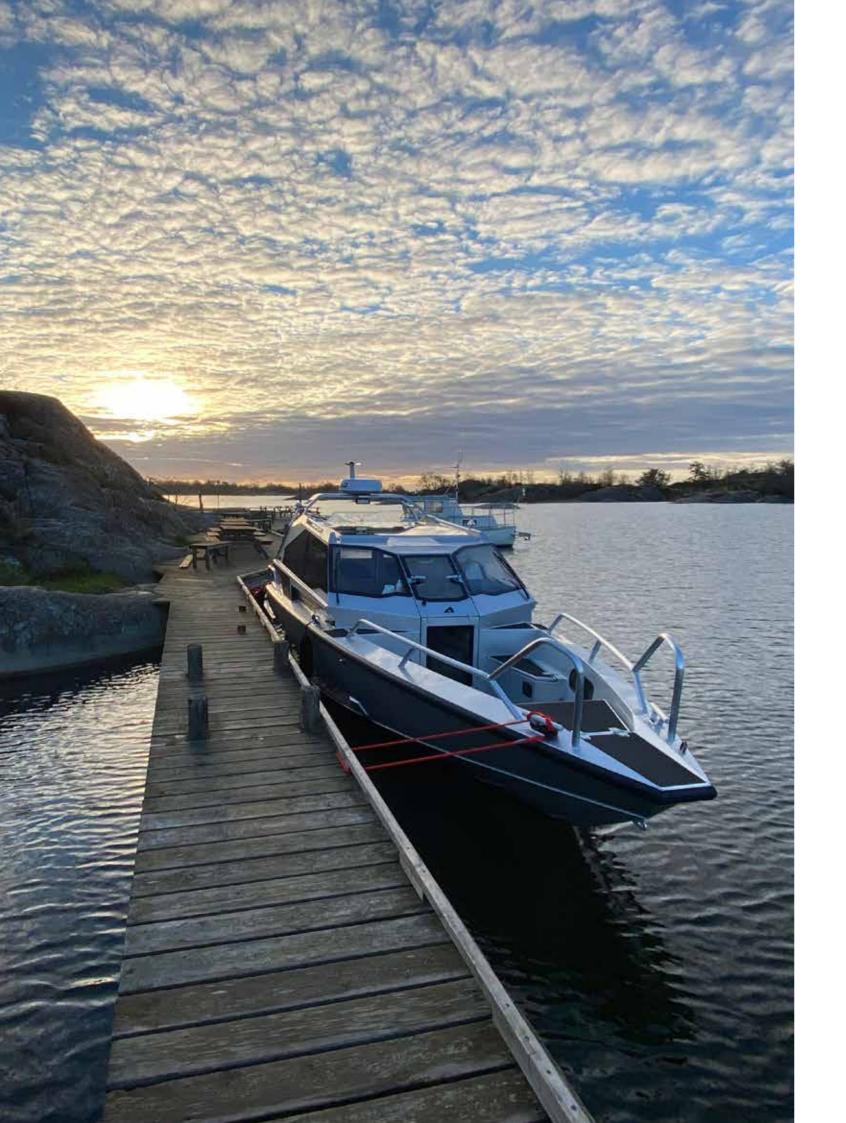




NAL		
	CATEGORY B	CATEGORY C
	1 000	1 500
	400	600
	400	500
	300	300
	500	500
	500	500
	1 800	2 500

490

100 / hour



## **Frequently asked questions**

## Boats

The boats are divided into categories. Once you selected The boat must always be returned with at least 60% of your boat category, you always have access to the its fuel level. If the "Refuelling" service is included in your boats in smaller categories. If you choose category C, membership, you can return the boat at a lower level, and the service team will refuel it for you. When you for example, you will also have access to the boats in become a member you start off by topping your digital category B. fuel account with 100 liters via debit / credit card.

## Harbour

Choose your home harbour where you are based and from which you will primarily start most of your boat trips.

### Onboarding

Onboarding is mandatory and includes 3 hours at sea with an Agapi instructor as well as 1 hour introduction of our booking systems and routines. You will also get access to our online training where you learn all about our values, routines and how the boats in your membership work.

## Booking

All memberships include an unlimited number of bookings that can be done in various ways:

Spontaneous booking - All memberships include Agapi Academy an unlimited number of so-called spontaneous Through Agapi Academy, you can book extra training bookings. These are 1-24 hour bookings that you can on our boats with an experienced instructor (Boat PT). make within 24 hours of departure if there are boats If you want to get a boating license or a coastguard available. In practice, this gives you the opportunity to certificate, we can arrange it through our partner go boating every day all year round. network.

Planned day - Can be booked in advance to secure access to a specific date, harbour or boat model. This type of booking can be re-used once the trip is completed (or canceled) and thus your Planned day becomes available for re-booking again. The number of Planned days included depends on the membership level.

Extra day - Extra days can be used to book longer periods, such as an entire week or to book several specific dates. It is important to note that when an Extra day has been used, it is considered consumed and cannot be re-used. The price for an Extra day depends on the boat model, season and region.

### Weekdays only

For members who only want to go boating during Monday-Friday, you can choose a membership at a reduced cost with 25% deduction

### Number of Captains per membership

You can always add more Captains to your membership This option will reduce the excess to 900 EUR if you who can book and go out with a boat on their own. To have a Power boat level 2 license and to 500 EUR if you qualify as a Captain in Agapi Boat Club, the person must have a Day skipper motor license or higher. be 18+ years old, be registered on the same address and have undergone our onboarding. If you are interested Business memberships or Investing in a Club boat in our Corporate memberships with multiple captains, Agapi Boat Club offers companies to sign up for please contact your local office for more information. membership, please contact your local office for more

### Late check-out

A full Agapi boat day consists of 24 hours from 10:00 am to 10:00 am the following day. However, you can always request a late check-out of up to 2 hours if you need to extend your booking. A late check-out must be approved by Agapi staff and provided the boat is available for the requested times.

BOAT CLUB

## Fuelling

## Cleaning

The boats are regularly cleaned by Agapi Boat Club's staff to ensure the boats keep a high standard of cleaniness and to keep them free from, i.e. pollen, dust and algae. At check-out, each member is responsible for ensuring that they leave the boat in good condition. Cleaning equipment is available on board or on the pier. If the Cleaning service is included in your membership and chosen home harbour, you can leave the cleaning to the service team.

## Water sports equipment

Agapi Boat Club has a varied range of water sports equipment which is divided into Water sports 1, including i.e. water skis, wakeboard, ring and paddle board.

### **Engine hours**

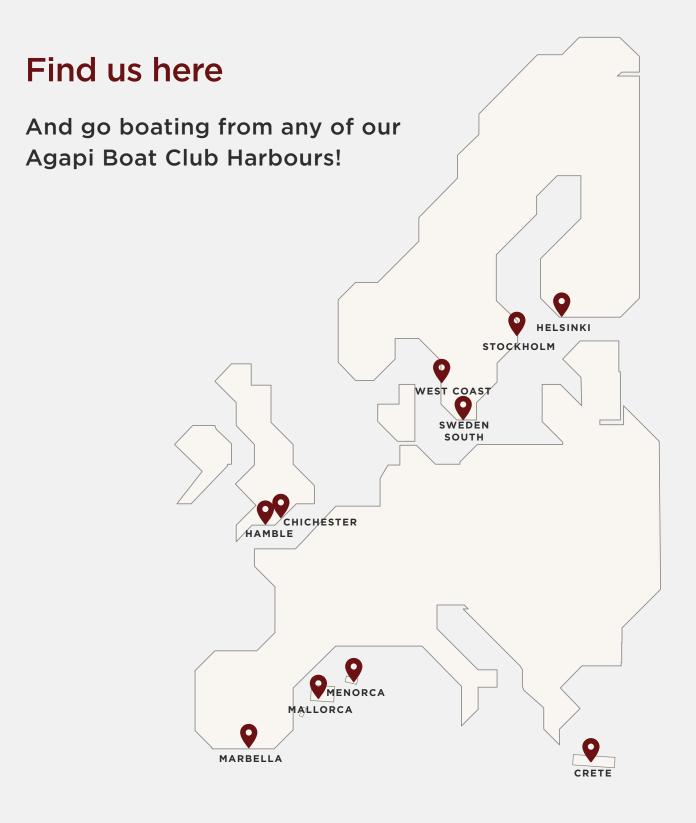
All memberships include 50 hours of engine usage. This is more than enough for most members considering that the normal usage for a private boat is approximately 20 hours (at Agapi Boat Club 25 hours). If the member reaches the 50 hours, a supplement is applied for an additional 10-hour engine interval (500 EUR). There are no restrictions on extra intervals of engine hours in the membership. On the other hand, we have a user guarantee for low usage. If the member has used the boat less than 5 days during its membership year, we offer a 25% discount on your next renewal fee.

### Insurance

All boats are insured by Agapi with an insurance excess 40.000 SEK per incident. This insurance excess can be reduced by an additional yearly fee of:

Boat category B: 400 EUR Boat category C: 500 EUR

information on this. You can also invest in one of our Club boats or activate your own boat in our fleet. This allows you to combine all the benefits of having your own boat with the advantages the Club offers and a hassle-free boating life.





## agapiboatclub.com

## Contact

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