

# Boating in Marbella

## 2024



AGAPI

—  
BOAT CLUB



# Welcome to Marbella

Marbella is a city and resort area on southern Spain's Costa del Sol, part of the Andalusian region. The Sierra Blanca Mountains are the backdrop to 27 km of sandy Mediterranean beaches, villas, hotels, and golf courses. West of Marbella town, the Golden Miles of prestigious nightclubs and coastal estates leads to Puerto Banús marina, filled with luxury yachts, and surrounded by upmarket boutiques and bars.

Our Agapi Boat Club Marbella is located in Puerto Banús, a marina located in the area of Nueva Andalucía, to the Southwest of Marbella on the Costa del Sol.

## Favourite destinations



Puerto Banús, Marbella



Nikki Beach



Dolphin sightseeing



Estepona Harbour



# Prices Unlimited memberships

All prices are quoted in EUR including VAT. Prices are subject to change. If this is a printed copy, please refer to our latest price list on our website [www.agapiboatclub.com](http://www.agapiboatclub.com).

When you select your boat category, you will have access to the boats in smaller categories.

MEMBERSHIP PLAN	
SILVER	
Boats Category C	15 000
SERVICE LEVEL SILVER	
Spontaneous days	Included
Planned days	2
Global boating roaming <sup>1</sup>	Included
Fuelling service	Optional
Water toys I <sup>2</sup>	Included
Skipper service	Optional
Extra Captain in family <sup>3</sup>	Optional
OPTIONALS	

BOAT CATEGORY C	
Additional reusable Planned day (yearly)	2 000
Single use Extra day (May-Sept)	800
Single use Extra day (Oct-April)	500
Excess reduction Standard (yearly) <sup>4</sup>	500
Excess reduction Premium (yearly) <sup>4</sup>	650
Fuelling service (yearly)	500
One extra Captain in family (yearly)	2 500
Skipper service (cost per day) <sup>5</sup>	300
ONBOARDING AND TRAINING	
Onboarding new member <sup>6</sup>	Included
New boat model onboarding	50
Personal training (PT) 3-hours session	300

<sup>1</sup> Access to boating from all harbours globally. Depending on your membership plan, limitations and conditions may apply.  
<sup>2</sup> Inflatable stand-up paddle board, doughnut. Subject to daily availability.  
<sup>3</sup> Extra Captain must be a family member living in the same household. No roaming included for extra Captain, one (1) Planned Day only; this option ends when the Extra Captain no longer lives in the same household.  
<sup>4</sup> More information on insurance and excess reduction under "Definitions" chapter.  
<sup>5</sup> Skipper service duration is 6 hours.  
<sup>6</sup> Onboarding includes access to e-learning platform, one onboarding meeting, and one boat onboarding meeting. If more onboarding sessions are necessary a fee of 500€ per person onboarded will be charged.

# Prices PayGo memberships

All prices are quoted in EUR including VAT. Prices are subject to change. If this is a printed copy, please refer to our latest price list on our website [www.agapiboatclub.com](http://www.agapiboatclub.com).

PAYGO MEMBERSHIP PLAN				
BOAT CATEGORY C				
Annual fee <sup>1</sup>	2 000			
Onboarding	500			
Price per boat trip <sup>2</sup>		1 500		
<sup>1</sup> Allows up to 5 bookings per region and max 2 consecutive booking days. It also includes 10,000 Agapi Cash-points. <sup>2</sup> Prices per boat trip include a 24h booking. For off-season discount, please contact your local representative.				
PAYGO PACKAGE OFFERING				
		PACKAGE PRICE	CASH-POINTS AWARD	
BOATS CATEGORY C		6 000	60 000	

We offer pre-defined packages where the following is included:

- Both the PayGo membership annual fee and mandatory onboarding fee are included.
- The package includes everything to get started and the awarded Agapi Cash-points can be transferred to the following calendar year. You can buy more Cash-points if needed.

## Our boat in Marbella



Saxdor 320 GTO  
Category C



# Prices Business memberships

All prices are quoted in EUR excluding VAT. Prices are subject to change. If this is a printed copy, please refer to our latest price list on our website [www.agapiboatclub.com](http://www.agapiboatclub.com).

ANNUAL FEE	22 900
Boat Category	C
Spontaneous booking	Included
Number of Planned days	3
Number of members included	1
Price per extra member <sup>1</sup>	5 000
Excess reduction Premium	Included
Fuelling service	Included
Deep cleaning service <sup>2</sup>	Included
Onboarding	250
Skipper service <sup>3</sup>	300
# Guests per networking event	2

<sup>1</sup> Please ask for an offer if you would like to add more members. Must be from the same company and a maximum of five members are allowed in the same Business membership.  
<sup>2</sup> The Captain on the Agapi membership contract must ensure basic cleaning at check-out (garbage, stains, crumbs).  
<sup>3</sup> A maximum of two Skipper service usage is included duration is 6 hours (as per availability).

## Benefits with Agapi Business membership

- Access to premium boats all year round.
- Networking events 3-4 times / year.
- Access to Captain service.
- Access to Agapi Boat Club’s partner network.
- You focus on your business opportunity, we take care of everything around the boat.
- Personal service when booking a boat and when checking-in/out.



# Definitions

**Boats**  
The boats are divided into four categories A, B, C and D. Once you selected your boat category, you always have access to the boats in smaller categories. If you choose category C, for example, you will also have access to the boats in category A and B.

**Onboarding**  
Onboarding is mandatory and includes a practical test at sea with an Agapi instructor as well as a personal introduction meeting of our booking systems and routines. You will also get access to our online training where you learn all about our values, routines and how the boats in your membership work.

**Booking of boat trips**  
All memberships include an unlimited number of bookings that can be done in various ways:

**Spontaneous booking** - All memberships include an unlimited number of so-called spontaneous bookings. These are 1-24 hour bookings that you can make within 24 hours of departure if there are boats available. In practice, this gives you the opportunity to go boating every day all year round.

**Planned day** - Can be booked in advance to secure access to a specific date, harbour or boat model. This type of booking can be re-used once the trip is completed (or canceled) and thus your Planned day/s become available for re-booking. The number of Planned days included depends on the membership level.

**Extra day** - Extra days can be used to book longer periods, such as an entire week or to book several specific dates. It is important to note that when an Extra day has been used, it is considered consumed and cannot be re-used. The price for an Extra day depends on the boat model, season and region.

**Monday-Friday memberships**  
We offer memberships plans from Monday to Friday. This is a perfect membership for people who only wants to go out on weekdays. A price deduction of 25% will be made on the chosen membership.

**Number of Captains per membership**  
You can always add more Captains to your membership who can book and go out with a boat on their own. To qualify as a Captain in Agapi Boat Club, the person must be 18+ years old, be registered on the same address and have undergone our onboarding. If you are interested in our Corporate memberships with multiple captains, please contact your local office for more information.

**Insurance and excess reduction**  
All boats are insured by Agapi with a standard insurance excess of 4.000 Eur per event. Members can subscribe to an excess reduction scheme for 250 Eur (PayGo) to 750 Eur (category D) depending on boat category and type of membership. Please refer to contract for more details.

**Fuelling**  
The boat must always be returned with at least 60% of its fuel level. If the "Refuelling" service is included in your membership, you can return the boat at a lower level, and our team will refuel it for you. As a new member you start off by topping your digital fuel account with 100 liters via debit/credit card.

**Cleaning**  
All members are expected to check-out leaving the boat in at least the same good condition or better as when checked-in for the next member. By cleaning we mean; pick up the garbage, clean any stains, put cushions back in position, splash the boat from the salt water. After splashing the boat from salt, there is no need to put the boat covers on. We also have a no-shoe policy on all our boats the whole year.

**Water sports equipment**  
Agapi Boat Club has a varied range of water sports equipment which is divided into Water sports I and Water sports II. Please consult with your local Agapi representative which ones are included in each of the two categories. Water sports equipment must be booked in advanced and are subject to availability.

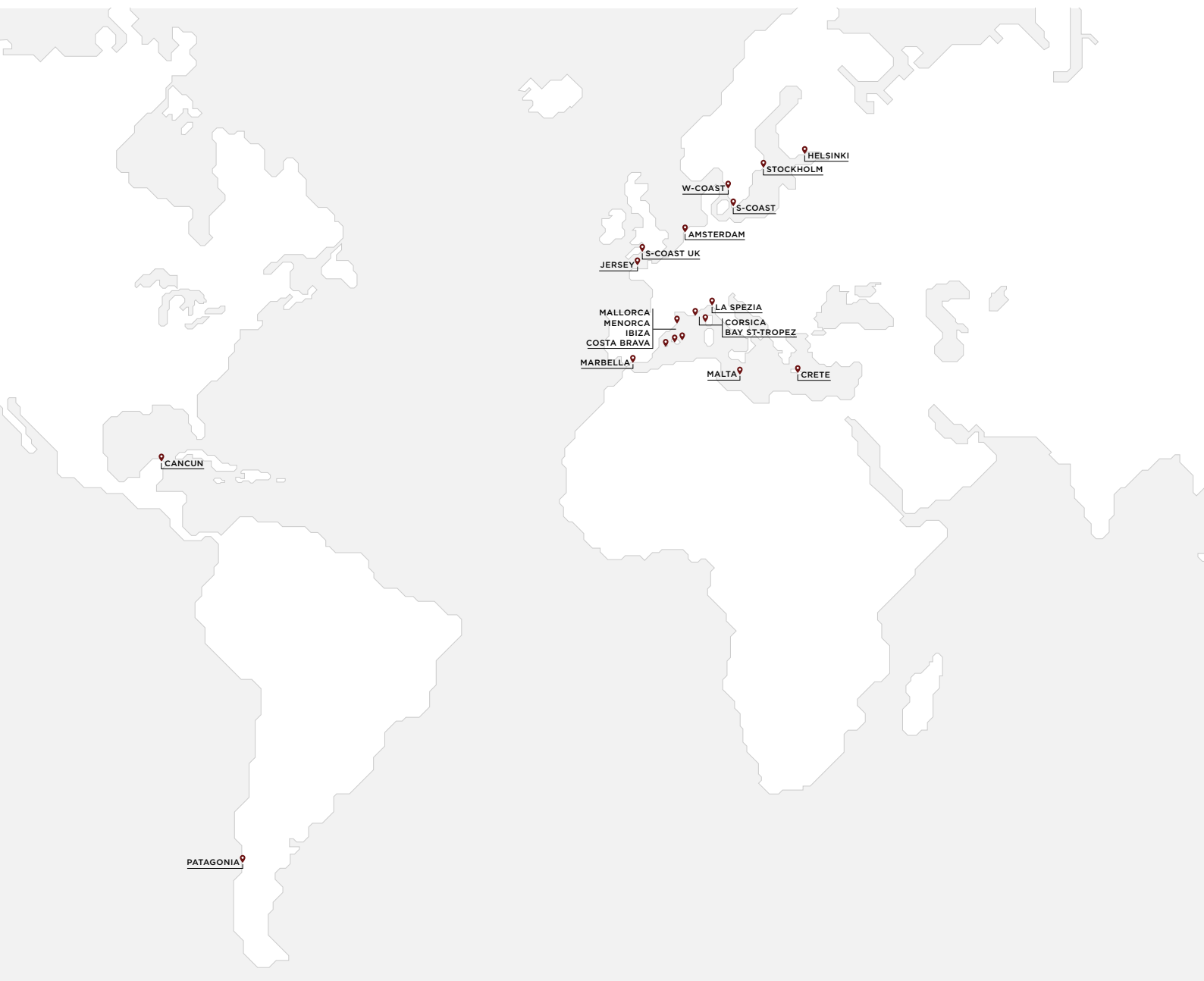
**Agapi Academy**  
Through Agapi Academy, you can book extra training on our boats with an experienced instructor (Boat PT). If you want to get a boating license or a coastguard certificate, we can arrange it through our partner network.

**Engine hours**  
All memberships include 50 hours of engine usage. This is usually enough for most members as the normal usage for a private boat is approximately 20 hours (at Agapi Boat Club 25 hours). If the member reaches the 50 hours, a supplement is applied for an additional 10-hour engine interval, 500€ for single and 1,000€ for twin engines. There are no restrictions on extra intervals of engine hours in the membership. On the other hand, we have a user guarantee for low usage. If the member has used the boat less than 5 days during its membership year, we offer a 25% discount on your next renewal fee.

**Business memberships or Investing in a Club boat**  
Please contact your local office for more information on our Business memberships, if you are interested in investing in one of our Club boats or if you would like to include your own boat in our fleet.

# Find us here

And go boating from any of our  
Agapi Boat Club Harbours!



[agapiboatclub.com](https://agapiboatclub.com)

## Contact

Kristian Sandberg  
Tel: +34 680 816 083  
[kristian.sandberg@agapiboatclub.com](mailto:kristian.sandberg@agapiboatclub.com)

Visiting address  
Avenida Julio Iglesias  
Calle Muelle de la Rivera  
Casa VX, Locale 6  
Puerto Banus 296660, Marbella