

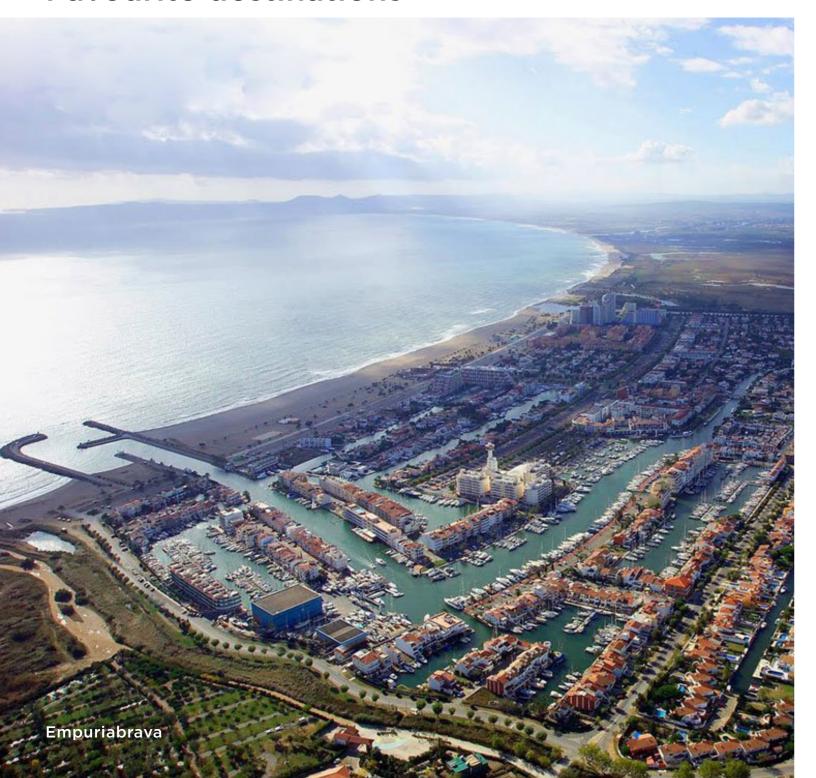
# Welcome to Empuriabrava

Welcome to the Axopar x Agapi Boat Club in Empuriabrava. From the heart of Costa Brava, between Cadaques y Medas Island National park, you will find the perfect marina with all services for your boat and wellness.

An international and pleasant environment with optimal food and wine, nice all year round weather, breathless sea views and number of cultural attraction. The coastline, Empuriabrava and its canals well known all over the world, make it one of the most sought-after destinations.

Our Axopar x Agapi Boat Club office is located in Empuriabrava, the largest marina in Europe with more than 20 km of navigable canals. Agapi Boat Club makes boating in the Costa Brava easy and stress-free. Hop aboard any of our boats and enjoy all that this region has to offer from the water!

### **Favourite destinations**









# Our fleet











# **Prices Unlimited memberships**

All prices are quoted in EUR including VAT. Prices are subject to change. If this is a printed copy, please refer to our latest price list on our website www.agapiboatclub.com.

	MEMBERSHIP PLAN			
	BRONZE	SILVER	GOLD	
Boats Category A	6 500	8 000	-	
Boats Category A+B	-	12 000	14 000	
Boats Category A+B+C	-	20 000	22 500	
SERVICE LEVEL				

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	BRONZE	SILVER	GOLD	
Spontaneous days	Included	Included	Included	
Planned days	1	2	3	
Global boating roaming 1	Price / trip	Included	Included	
Fuelling service	Optional	Optional	Included	
Deep cleaning service	Included	Included	Included	
Water toys I <sup>2</sup>	Included	Included	Included	
Water toys II <sup>3</sup>	Optional	Optional	Included	
Skipper service <sup>4</sup>	Optional	Optional	Optional	
Extra Captain in family <sup>5</sup>	Optional	Optional	1	

**OPTIONALS** 

	CATEGORY A	CATEGORY B	CATEGORY C
Additional reusable Planned day (yearly)	1 000	1 500	2 000
Single use Extra day (Jun-Sept)	300	500	800
Single use Extra day (Oct-May)	200	350	550
One extra Captain in family (yearly) 5	800	1 500	2 500
One independent family member (yearly) <sup>6</sup>	2 000	3 500	6 000
Excess reduction Standard (yearly) 7	300	400	500
Excess reduction Premium (yearly) <sup>7</sup>	450	550	650
Water toys II	350	350	350
Fuelling service (yearly)	500	500	500
Cleaning service	-	-	-
Skipper service (cost per day) 8	300	300	300



ONBOARDING AND TRAINING			
	CATEGORY A	CATEGORY B	CATEGORY C
Onboarding new member <sup>9</sup>	Included	Included	Included
New boat model onboarding	50	50	50
Personal training (PT) 3-hours session	300	300	300
INSURANCE			

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	Insurance excess	Insurance excess standard reduction fee	Max. ins. excess with reduction (PNB or superior)
Axopar 22	4 000	300	500
Axopar 28/29	4 000	400	500
Axopar 37	4 000	500	500

All boats are insured by Agapi with an insurance excess 4 000€ per event. This insurance excess can be reduced by an additional yearly fee as shown above. (standard reduction fee). This option will reduce the excess to 900 EUR if you have a Basic Power boat license (RYA) and to 500 EUR if you have a Day skipper motor license or higher (Spanish PNB or higher). Other licence will be evaluated.

#### Footnotes

- <sup>1</sup> Access to boating from all harbours globally. Depending on your membership plan, limitations and conditions may apply.
- <sup>2</sup> Inflatable donut and inflatable stand-up paddleboard. Subject to daily availability.
- <sup>3</sup> Electric underwater scooter. Subject to daily availability.
- <sup>4</sup> Subject to availability.
- <sup>5</sup> Extra Captain must be a family member living in the same household. No roaming included for extra Captain, one (1) Planned Day only; this option ends when the Extra Captain no longer lives in the same household.
- <sup>6</sup> Extra Captain fee when he/she is an "independet" family member.
- Premium: with the "Premium reduction fee" of only 150€ on the top of the standard reduction fee, is it possible to reduce to 100€ for event. Please note that the above reductions do not apply to incident considered gross negligence and intentional where normal insurance excess apply. More information on insurance and excess reduction under "Definitions".
- <sup>8</sup> Skipper service duration is maximum 8 hours within 10am to 7pm.
- Onboarding includes access to e-learning platform, one onboarding meeting, and one boat onboarding meeting. If more onboarding sessions are necessary a fee of 500€ per person onboarded will be charged.

### **Prices PayGo memberships**

All prices are quoted in EUR including VAT. Prices are subject to change. If this is a printed copy, please refer to our latest price list on our website www.agapiboatclub.com.

PAYGO MEMBERSHIP			
	CATEGORY A	CATEGORY B	CATEGORY C
Annual fee <sup>1</sup>	2 000	2 000	2 000
Onboarding	500	500	500
Price per boat trip <sup>2</sup>	500	850	1 350

- Allows up to 5 bookings per region and max 2 consecutive booking days. It also includes 10,000 Agapi Cash-points.
- <sup>2</sup> From sunrise to sundown (night navigation is not allowed). Stay over night to be agreeded by local team and submitted to buoy booking proof. Prices per boat trip include a 24h booking. During off-season (October-Abril) a 40% discount applies.

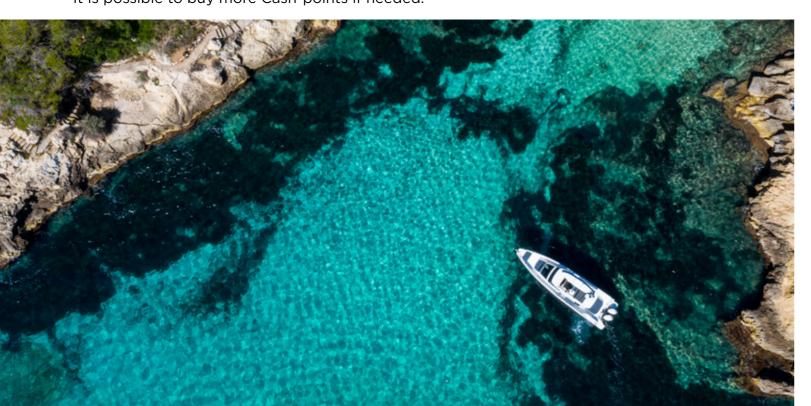
Once you become a PayGo member, you can even book a boat in other regions (outside your Member Club). In that case, local fare and rules will apply and you will be asked to pay locally your boat bookings. Local price per boat trip will be deducted from your Cash-point wallet.

PAYGO PACKAGE OFFERING			
	PACKAGE PRICE <sup>3</sup>	CASH-POINTS AWARD	
ONBOARDING	500		
BOATS CATEGORY A	2 500	25 000	
BOATS CATEGORY A+B	4 000	40 000	
BOATS CATEGORY A+B+C	6 500	65 000	

<sup>&</sup>lt;sup>3</sup> PayGo Package allows up to 5 booking per region and max 2 consecutive bookings days

We offer pre-defined packages where the following is included:

- The PayGo membership annual fee is included.
- The package price includes everything to get started and the awarded Agapi Cash-points can be transferred to the following calendar year.
- It is possible to buy more Cash-points if needed.



### **Prices Business memberships**

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	BUSINESS	BUSINESS GOLD
ANNUAL FEE	13 900	21 900
Boats category	В	B+C
Spontaneous booking	Included	Included
Number of Planned days	3	3
Number of members included	1	1
Price per extra member (same company) 1	3 500	6 000
Excess reduction Premium	Included	Included
Fuelling service	Included	Included
Deep cleaning service <sup>2</sup>	Included	Included
Onboarding	Included	Included
Skipper service <sup>3</sup>	300	300

- 1 Please ask for an offer to add more members. A maximum of five members are allowed in the same Business membership.
- <sup>2</sup> The Captain on the membership contract must ensure basic cleaning (garbage, stains, crumbles).
- <sup>3</sup> Skipper service duration is maximum 8 hours within 10am to 7pm.

#### Benefits with Agapi Business membership

- Access to premium boats all year round.
- A boat for every need, choose boat based on your business venue.
- Access to Captain service.
- Access to Agapi Boat Club's partner network.
- You focus on your business opportunity, we take care of everything around the boat.
- Personal service when booking a boat and when checking-in/out.

### Customize your membership plan

Start by choosing between our boat categories A,B and C based on the boat model and size that you prefer. Lower categories of boats are always included, and you can upgrade your membership plan at any point in time. Then customize your plan choosing between the different levels of services that we offer. If not already included, you can also add any of our optional services such as refuelling or water toys to enjoy your favorite sport at sea.

### Why a Club membership?

Agapi's global fleet of premium boats from 6-14m including electrical boats, offers you the possibility to choose the one that best fits your outing. In this way you can also contribute to reduce the environmental impact of each boat trip.

### How do I book my boat trips?

All memberships include an unlimited number of bookings that can be done in various ways. See "Definitions" chapter for more information. From sunrise to sundown (night navigation is not allowed). Stay over night to be agreeded by local team and submetted to buoy booking proof.



### **Definitions**

#### **Boats**

The boats are divided into four categories A, B, C and D. Once you selected your boat category, you always have access to the boats in smaller categories. If you choose category C, for example, you will also have access to the boats in category A and B.

#### Onboarding

Onboarding is mandatory and includes a practical test at sea with an Agapi instructor as well as a personal introduction meeting of our booking systems and routines. You will also get access to our online training where you learn all about our values, routines and how the boats in your membership work.

#### **Booking of boat trips**

All memberships include an unlimited number of bookings that can be done in various ways:

Spontaneous booking - All memberships include an unlimited number of so-called spontaneous bookings. These are 1-24 hour bookings that you can make within 24 hours of departure if there are boats available. In practice, this gives you the opportunity to go boating every day all year round.

Planned day - Can be booked in advance to secure access to a specific date, harbour or boat model. This type of booking can be re-used once the trip is completed (or canceled) and thus your Planned day/s become available for re-booking. The number of Planned days included depends on the membership level.

**Extra day** - Extra days can be used to book longer periods, such as an entire week or to book several specific dates. It is important to note that when an Extra day has been used, it is considered consumed and cannot be re-used. The price for an Extra day depends on the boat model, season and region.

#### **Monday-Friday memberships**

We offer memberships plans from Monday to Friday. This is a perfect membership for people who only wants to go our on weekdays.

#### Off-season Unlimited memberships

We offer Unlimited memberships plans for off season that allow you the standard usage of the boat except in July and August. This is a perfect membership for people who love to go out during no crowded months. A price deduction of 30% will be made on the chosen membership.

#### Empuriabrava boating season

With the aim of preserve the maximum quality of our service, boats will not be available from the mid of December until mid of January.

#### **Number of Captains per membership**

You can always add more Captains to your membership who can book and go out with a boat on their own. To qualify as a Captain in Agapi Boat Club, the person must be 18+ years old, be registered on the same address and have undergone our onboarding. If you are interested in our Corporate memberships with multiple captains, please contact your local office for more information.

#### Insurance

All boats are insured by Agapi with an insurance excess 4 000€ per event. This insurance excess can be reduced by an additional yearly fee as shown below. (standard reduction fee). This option will reduce the excess to 900 EUR if you have a Basic Power boat license (RYA) and to 500 EUR if you have a Day skipper motor license or higher (Spanish PNB or higher). Other licence will be evaluated. Please contact us for more information or refer to contract for more details.

#### Fuelling

The boat must always be returned with at least 60% of its fuel level. If the "Refuelling" service is included in your membership, you can return the boat at a lower level, and our team will refuel it for you. As a new member you start off by topping your digital fuel account with 100 liters via debit/credit card.

#### Cleaning

All members are expected to check-out leaving the boat in at least the same good condition or better as when checked-in for the next member. By cleaning we mean; pick up the garbage, clean any stains, put cushions back in position, fill up the water tank and splash the boat from the salt water. After splashing the boat from salt, there is no need to put the boat covers on. We also have a no-shoe policy on all our boats the whole year.

#### Water sports equipment

Agapi Boat Club has a varied range of water sports equipment which is divided into Water sports level 1, and Water sport level 2, dependending of the Agapi club local equipment. Empuriabrava club includes in the Unlimited membership, the Water sports level 1 pack (inflatable paddle board and donut) while Water sport level 2 (Electric Jobe Seascooter or equivalent) can be bought to an additional cost. Water sports equipment must be booked in advanced and are subject to availability.

#### Agapi Academy

Through Agapi Academy, you can book extra training on our boats with an experienced instructor (Boat PT). If you want to get a boating license or a coastguard certificate, we can arrange it through our partner network.

#### **Engine hours**

All memberships include 50 hours of engine usage. This is more than enough for most members considering that the normal usage for a private boat is approximately 20 hours (at Agapi Boat Club 25 hours). If the member reaches the 50 hours, a supplement is applied for an additional 10-hour engine interval (Cat.A 900 - Cat.B 1350 - Cat.C 2200). There are no restrictions on extra intervals of engine hours in the membership. On the other hand, we have a user guarantee for low usage. If the member has used the boat less than 5 days during its membership year, we offer a 25% discount on your next renewal fee (only for Unlimited Membership).

#### Business memberships or Investing in a Club boat

Please contact your local office for more information on our Business memberships, if you are interested in investing in one of our Club boats or if you would like to include your own boat in our fleet.

# Find us here

# And go boating from any of our Agapi Boat Club Harbours!



### ACAPI BOAT CLUB

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