Boating in Menorca 2024

ACAPAR X AGAPI BOAT CLUB

Welcome to Menorca!

When you become a member of Axopar x Agapi Boat Club, you get a more exclusive and flexible boating life.

As a member of Axopar x Agapi Boat Club, you have access to a large selection of premium boats and exclusive harbours, but you don't have to worry about maintenance, winter storage, service, berth and insurance. You can even let us refuel and clean the boat for you.

Enjoy as many boat days as you want. With us, you get a boating season that lasts all year round!



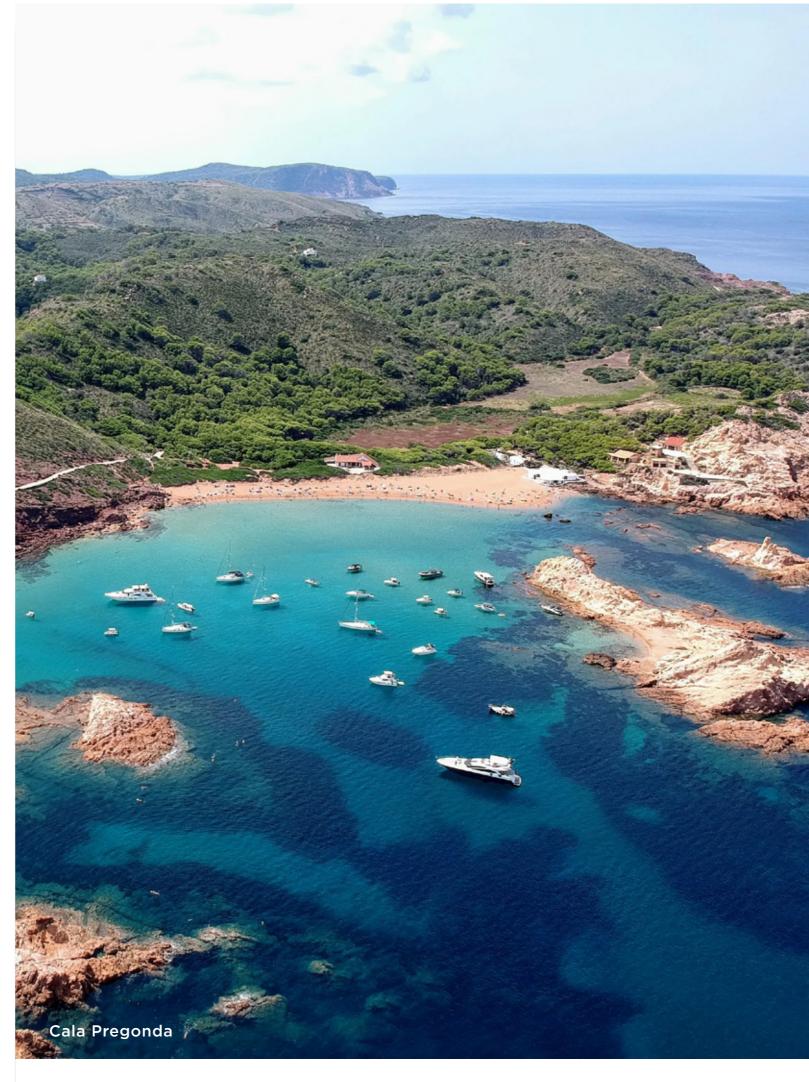
CAN.

Favourite destinations in Menorca

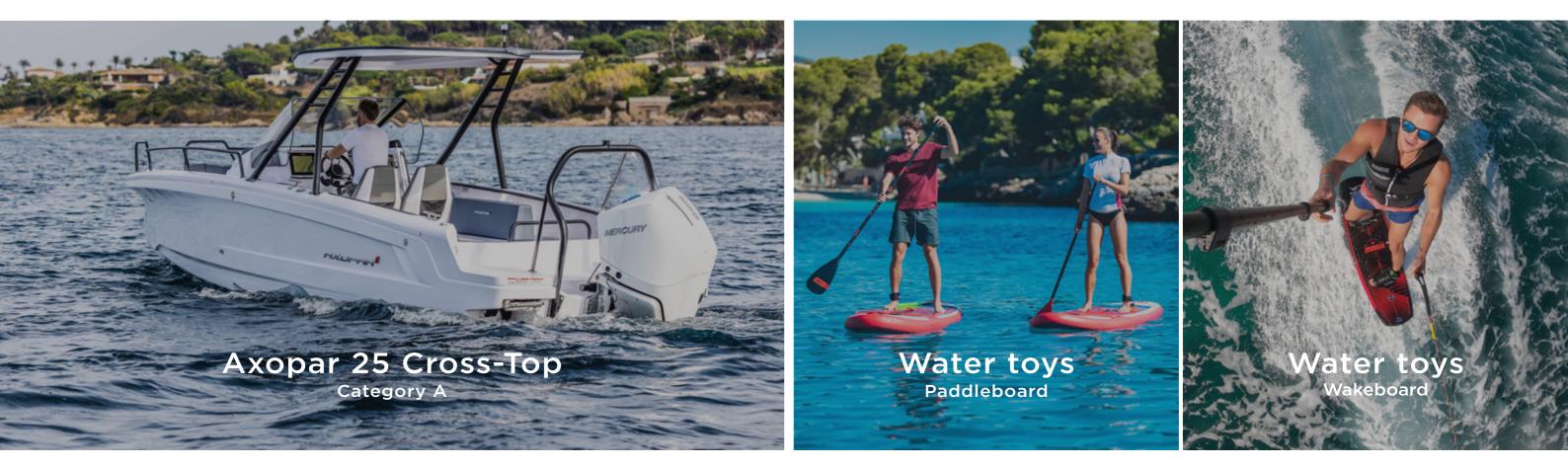


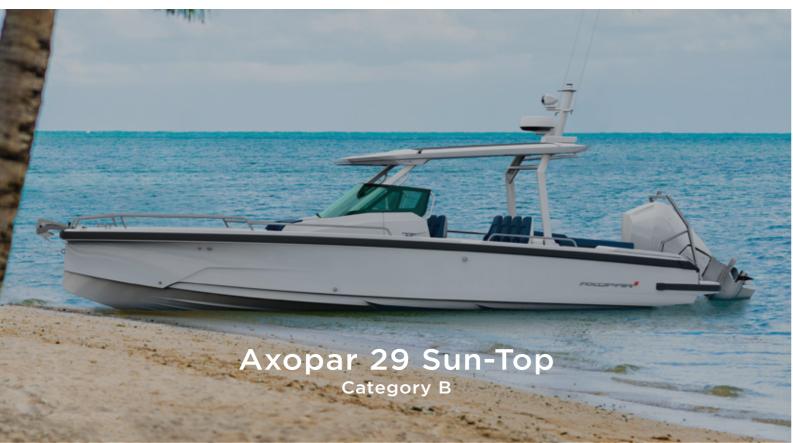






Our fleet





Customize your membership plan

Start by choosing between our boat categories A,B and C based on the boat model and size that you prefer. Lower categories of boats are always included, and you can upgrade your membership plan at any point in time. Then customize your plan choosing between the different levels of services that we offer. If not already included, you can also add any of our optional services such as refuelling or water toys to enjoy your favorite sport at sea.

How do I book my boat trips?

All memberships include an unlimited number of bookings that can be done in various ways:

SPONTANEOUS BOOKING

All memberships include an unlimited number of so-called spontaneous bookings. These are 1-24 hour bookings that you can make within 24 hours of departure if there are boats available. In practice, this gives you the opportunity to go boating every day all year round.

PLANNED DAY Can be booked in secure a specific be date or harbour. Th of booking can be once the trip is cor (or canceled) and your Planned day k available for re-boo number of Planned included depends membership level.

EXTRA DAY

| advance to | Extra days can be used to |
|------------|-------------------------------|
| oat model, | book longer periods, such |
| his type | as an entire week or to book |
| re-used | several specific dates. It is |
| mpleted | important to note that when |
| thus | an Extra day has been used, |
| becomes | it is considered consumed |
| oking. The | and cannot be re-used. |
| d days | The price for an Extra day |
| on the | depends on the boat model, |
| | season and region. |

Prices Unlimited memberships

All prices are quoted in EUR including VAT. Prices are subject to change. If this is a printed copy, please refer to our latest price list on our website www.agapiboatclub.com. When you select your boat category, you will have access to the boats in smaller categories.

| MEMBERSHIP PLAN | | | | |
|--------------------------------------|----------|----------|--|--|
| | SILVER | GOLD | | |
| Boats Category A | 9 495 | 10 995 | | |
| Boats Category A+B | 13 995 | 15 995 | | |
| SERVICE LEVEL | | | | |
| | SILVER | GOLD | | |
| Spontaneous days | Included | Included | | |
| Planned days | 2 | 3 | | |
| Global boating roaming ¹ | Included | Included | | |
| Fuelling service | Optional | Included | | |
| Water toys I ² | Included | Included | | |
| Water toys II ³ | Optional | Optional | | |
| Skipper service | Optional | Optional | | |
| Extra Captain in family ⁴ | Optional | 1 | | |
| OPTIONALS | | | | |

| | BOATS CATEGORY A | BOATS CATEGORY B |
|--|------------------|------------------|
| Additional reusable Planned day (yearly) | 1 500 | 2 000 |
| Single use Extra day (May-Sept) | 550 | 700 |
| Single use Extra day (Oct-April) | 350 | 500 |
| Excess reduction Standard (yearly) 5 | 300 | 400 |
| Excess reduction Premium (yearly) ⁵ | 450 | 550 |
| Fuelling service (yearly) | 500 | 500 |
| Water toys II | 450 | 450 |
| One extra Captain in family (yearly) | 2 000 | 2 500 |
| Skipper service (cost per day) ⁶ | 300 | 300 |

ONBOARDING AND TRAINING

BOATS CATEGORY A + B

| Onboarding new member ⁷ | Included |
|--|------------|
| New boat model onboarding | 50 |
| Personal training (PT) 3-hours session | 100 / hour |

Prices PayGo memberships

All prices are quoted in EUR including VAT. Prices are subject to change. If this is a printed copy, please refer to our latest price list on our website www.agapiboatclub.com.

| PAYGO MEMBERSHIP | | | | |
|----------------------------------|---------------|---------------------------|--|--|
| | CATEGORY A | CATEGORY B | | |
| Annual fee ⁸ | 2000 | 2 000 | | |
| Onboarding | 500 | 500 | | |
| Price per boat trip ⁹ | 795 | 1 195 | | |
| PAYGO PACKAGE OFFERING | | | | |
| | PACKAGE PRICE | OF WHICH BOAT TRIP CREDIT | | |
| BOATS CATEGORY A | 3 000 | 3 000 | | |
| BOATS CATEGORY A+B | 4 500 | 4 500 | | |

We offer PayGo pre-defined packages where the following is included:

- The PayGo membership annual fee and mandatory onboarding fee are included.
- The package price includes everything to get started and a credit to be used for boat trips. The awarded Agapi credit can be transferred to the following calendar year if not used.



Footnotes

- ¹ Access to boating from all harbours globally. Depending on your membership plan, limitations and conditions may apply.
- ² Masks with Snorkels and foam floaters onboard (subject to daily availability).
- ³ Jobe SeaScooter, Inflatable paddle board with paddle, Jobe Towable, Jobe waterskis and Jobe Wakeboard (subject to daily availability).
- ⁴ Extra Captain must be a family member living in the same household. No roaming included for extra Captain, one (1) Planned Day only; this option ends when the Extra Captain no longer lives in the same household.
- ⁵ More information on insurance and excess reduction under "Definitions" on page 11.
- ⁶ Skipper service duration is 6 hours.
- more onboarding sessions are necessary a fee of 500€ per person onboarded will be charged.
- ⁹ Prices per boat trip include a 24h booking. During off-season a 40% discount applies.

Onboarding includes access to e-learning platform, one onboarding meeting, and one boat onboarding meeting. If ⁸ Allows up to 5 bookings per region and max 2 consecutive booking days. It also includes 10,000 Agapi Cash-points.



Definitions

Boats

The boats are divided into four categories A, B, C and D. Once you selected your boat category, you always have access to the boats in smaller categories. If you choose category C, for example, you will also have access to the boats in category A and B.

Onboarding

Onboarding is mandatory and includes a practical Fuelling test at sea with an Agapi instructor as well as a The boat must always be returned with at least 60% personal introduction meeting of our booking of its fuel level. If the "Refuelling" service is included systems and routines. You will also get access to our in your membership, you can return the boat at a online training where you learn all about our values, lower level, and our team will refuel it for you. As a routines and how the boats in your membership new member you start off by topping your digital work. fuel account with 100 liters via debit/credit card.

Booking

All memberships include an unlimited number of bookings that can be done in various ways:

Spontaneous booking - Unlimited memberships include an unlimited number of so-called spontaneous bookings. These are 1-24 hour bookings that you can make within 24 hours of departure if there are boats available. In practice, this gives you the opportunity to go boating every day all year round.

Planned day - Can be booked in advance to secure access to a specific date, harbour or boat model. This type of booking can be re-used once the trip is completed (or canceled) and thus your Planned day/s become available for re-booking. The number of Planned days included depends on the membership level.

Extra day - Extra days can be used to book longer periods, such as an entire week or to book several specific dates. It is important to note that when an Extra day has been used, it is considered consumed and cannot be re-used. The price for an Extra day depends on the boat model, season and region.

All memberships include 50 hours of engine usage. Monday-Friday memberships This is usually enough for most members as the normal usage for a private boat is approximately 20 We offer memberships plans from Monday to Friday. This is a perfect membership for people who only hours (at Agapi Boat Club 25 hours). If the member wants to go our on weekdays. A price deduction of reaches the 50 hours, a supplement is applied for 25% will be made on the chosen membership. an additional 10-hour engine interval, 500€ for single and 1,000€ for twin engines. There are no Number of Captains per membership restrictions on extra intervals of engine hours in the You can always add more Captains to your membership. On the other hand, we have a user guarantee for low usage. If the member has used the boat less than 5 days during its membership year, we offer a 25% discount on your next renewal fee.

membership who can book and go out with a boat on their own. To qualify as a Captain in Agapi Boat Club, the person must be 18+ years old, be registered on the same address and have undergone our onboarding. If you are interested in our Corporate memberships with multiple captains, please contact your local office for more information.

Insurance and excess reduction

All boats are insured by Agapi with a standard insurance excess of 4.000 Eur per event. Members can subscribe to an excess reduction scheme for 250 Eur (PayGo) to 750 Eur (category D) depending on boat category and type of membership. Please refer to contract for more details.

Cleaning

All members are expected to check-out leaving the boat in at least the same good condition or better as when checked-in for the next member. By cleaning we mean; pick up the garbage, clean any stains, put cushions back in position, splash the boat from the salt water. After splashing the boat from salt, there is no need to put the boat covers on. We also have a no-shoe policy on all our boats the whole year.

Water sports equipment

Agapi Boat Club has a varied range of water sports equipment which is divided into Water sports I and Water sports II. Please consult with your local Agapi representative which ones are included in each of the two categories. Water sports equipment must be booked in advanced and are subject to availability.

Agapi Academy

Through Agapi Academy, you can book extra training on our boats with an experienced instructor (Boat PT). If you want to get a boating license or a coastguard certificate, we can arrange it through our partner network.

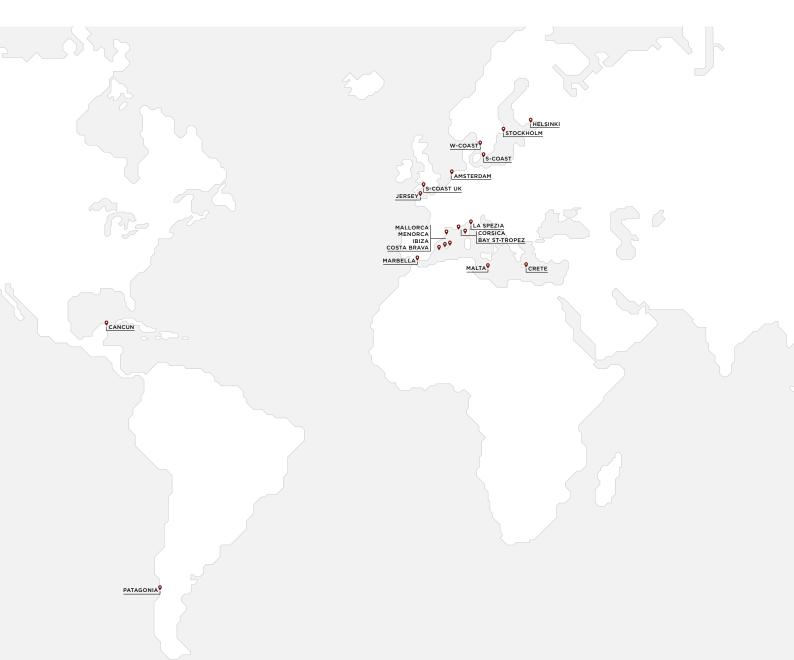
Engine hours

Business memberships or Investing in a Club boat

Please contact your local office for more information on our Business memberships, if you are interested in investing in one of our Club boats or if you would like to include your own boat in our fleet.

Find us here

And go boating from any of our Agapi Boat Club Harbours!



ACAPAR X AGAPI

BOAT CLUB

Contact

Christopher Reeve chris@axoparmenorca.com +34 971 355 101 www.agapiboatclub.com/location/menorca-axopar-agapi

Axopar x Agapi Boat Club Menorca Moll De Llevant 186 07701 Mahon Menorca, Spain

Rev 20240225