

An aerial photograph of a stunning coastal scene. The water is a vibrant turquoise, with a small white boat floating in the lower left. The shoreline is composed of rugged, light-colored rock formations and cliffs. The surrounding land is covered in dense, low-lying green vegetation. The overall atmosphere is serene and picturesque.

# Boating in Mallorca 2024

  
**AGAPI**  
—  
BOAT CLUB



# Welcome to Mallorca

Imagine an island with turquoise blue waters, secret coves, soft golden sands, lush green foliage, rugged mountains, picturesque villages and a vibrant capital. Now drop that island in the sea only a couple of hours flight from most European cities... that's Mallorca in a nutshell! The island and its capital, Palma, overflow with character, while its beaches are famous all around the world making it one of the most sought-after destinations.

Our Agapi Boat Club Spain main office is located in Port Calanova in the bay of Palma which is an intimate and elegant marina. Agapi Boat Club makes boating in Mallorca easily accessible and stress-free. Hop onboard any of our thirteen boats and enjoy everything this island has to offer from the water.





## Some of our ecommended routes



Cala Barqués



Cabrera Island



Cala Portals Vells



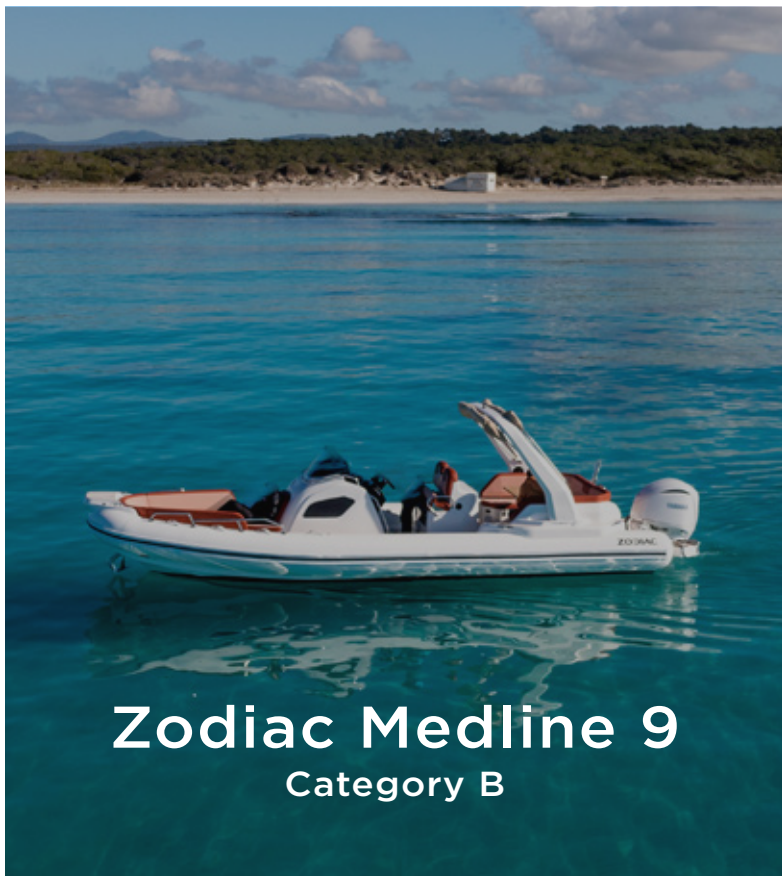
Cala Beltrán



Our fleet



Saxdor 200  
Category A



Zodiac Medline 9  
Category B



Agapi 950  
Category B



Axopar 37 XC  
Category C



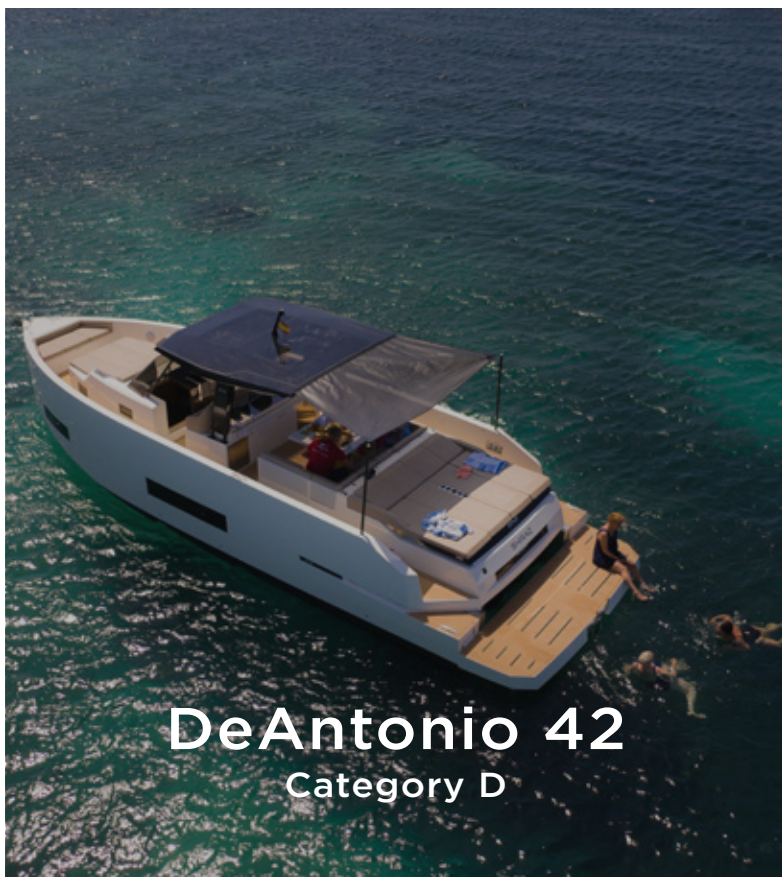
Quarken 27 T-Top  
Category B



Levanzo 25  
Category B



Axopar 37 ST  
Category C



DeAntonio 42  
Category D



# Prices Unlimited memberships

All prices are quoted in EUR including VAT.

MEMBERSHIP PLANS				
	BRONZE	SILVER	GOLD	PLATINUM
Boats Category A	8 000	10 000	-	-
Boats Category A, B	-	12 000	14 000	-
Boats Category A, B, C	-	21 000	23 000	-
Boats Category A, B, C, D	-	-	-	35 000
SERVICE LEVELS				
	BRONZE	SILVER	GOLD	PLATINUM
Onboarding	Included	Included	Included	Included
Spontaneous days	Included	Included	Included	Included
Planned days	1	2	3	3
Global boating roaming	Price / trip	Included	Included	Included
Fuelling service	Optional	Optional	Included	Included
Water toys I <sup>1</sup>	Included	Included	Included	Included
Water toys II <sup>2</sup>	-	-	-	Included
Skipper service	Optional	Optional	Optional	Included
Extra Captain in family	Optional	Optional	1	1

<sup>1</sup> Inflatable stand-up paddle board, doughnut, water ski, wakeboard. Subject to daily availability.  
<sup>2</sup> iAqua underwater scooter, electric surfboard. Subject to daily availability.

# Prices Business memberships

All prices are quoted in EUR excluding VAT.

An Agapi Business membership combines boating with business in a unique way. Tailored for corporate boating needs, this unique plan offers on-demand access to our fleet and includes the onboarding, unlimited spontaneous bookings, excess reduction, cleaning and fuelling services, networking events and personal service when booking a boat and when checking-in/out.

MEMBERSHIP PLANS			
	BUSINESS	BUSINESS GOLD	BUSINESS PREMIUM
Annual fee	13 900	22 900	34 900
Boats category	B	B, C	B, C, D
Number of Planned days	3	3	3
Number of members included	1	1	1
Price per extra member	3 500	5 000	10 000
Skipper service	Optional	Optional	Included



Water toys I  
Wakeboard



Water toys II  
iAqua underwater scooter

# Prices PayGo memberships

All prices are quoted in EUR including VAT.

MEMBERSHIP PLANS				
		PRICE	OF WHICH BOAT TRIP CREDIT	
Annual fee		2 000	1 000	
Onboarding		500	N/A	
Package offer including annual fee and onboarding		4 500	4 500	
PRICE PER BOAT TRIP IN MALLORCA				
	CATEGORY A	CATEGORY B	CATEGORY C	CATEGORY D
24h booking (May-Sept)	500	1 000	1 800	2200
24h booking (Oct-April)	300	600	1 100	1 400

## Customize your membership plan

Start by choosing between our boat categories A, B, C and D based on the boat model and size that you prefer. Lower categories of boats are always included, and you can upgrade your membership plan at any point in time.

Then customize your plan choosing between the different levels of services that we offer. You can always purchase extra planned days, our excess reduction or an extra Captain to your membership plan. If not already included, you can further personalise your plan by adding extra services such as cleaning, fuelling, training sessions or a day out with a skipper.

## Terms and conditions

For more detailed understanding of how our memberships work, we invite you to refer to the “Definitions” section within this price list. For more detailed understanding of our Terms and Conditions, kindly contact our local sales representative, they will assist you in order to ensure a thorough understanding of all our memberships and of course, to choose the membership that best suits your needs. Prices are subject to change. If this is a printed copy, please refer to our latest price list on our website.





Agapi Boat Club Mallorca  
Port Calanova

# Definitions

## Onboarding

Onboarding is mandatory at the start of a membership with Agapi and includes access to our E-learning platform, an introduction meeting to learn about our booking system and routines, and finally a practical test at sea with an Agapi instructor. If more onboarding sessions are necessary or a member wants to go out with new boat model or higher categories, a fee of 500€ per person will be charged.

## Boats

The boats are divided into four categories A, B, C and D. Once you selected your boat category, you always have access to the boats in smaller categories. If you choose category C, for example, you will also have access to the boats in category A and B. Whenever you want to go out boating with a new boat or category, you will need to do the onboarding training for that specific boat model.

## Booking of boat trips

All memberships include an unlimited number of bookings that can be done in various ways:

**Spontaneous booking** - Unlimited memberships include an unlimited number of spontaneous bookings. These are 1-24 hour bookings that you can make within 24 hours of departure if there are boats available. In practice, this gives you the opportunity to go boating every day all year round.

**Planned day** - The number of Planned days included depends on the membership plan. Can be booked in advance to secure access to a specific date, harbour or boat model. This type of booking can be re-used once the trip is completed or canceled and thus your Planned day becomes available for re-booking.

**Extra day** - Extra days can be used to book longer periods, such as an entire week or to book several specific dates. It is important to note that when an Extra day has been used, it is considered consumed and cannot be re-used. The price for an Extra day depends on the boat model, season and region.

## Global boating roaming

Access to boating from all our harbours globally. Depending on your membership plan, limitations and conditions may apply.

## PayGo memberships

Any unused boat trip credit can be transferred to the following calendar year. A PayGo membership allows up to five bookings per region and maximum two consecutive booking days. PayGo Category D boat allows a maximum of two boat trips per season and requires mandatory Skipper service.

## Business memberships

If you would like to add more members to your Business membership, please do not hesitate to ask for an offer. They must be from the same company and a maximum of five extra members are allowed in the same membership.

## Monday-Friday memberships

We offer memberships plans from Monday to Friday. This is a perfect membership for people who only wants to go out on weekdays. A price deduction of 25% will be made on the chosen membership.

## Number of Captains per membership

You can always add more Captains to your membership who can book and go out with a boat on

their own. To qualify as a Captain in Agapi Boat Club, the person must be +18 years old, be registered on the same address and have undergone our onboarding. No roaming included for extra Captain, one (1) Planned Day only.

## Insurance and excess reduction

All boats are insured by Agapi with a standard insurance excess of 4,000 Eur per event. Members can subscribe to an excess reduction scheme from 250 to 750 Eur depending on boat category and type of membership. Please contact your local office for more information and refer to contract for more details.

## Fuelling

The boat must always be returned with at least 60% of its fuel level. If the "Refuelling" service is included in your membership, you can return the boat at a lower level, and our team will refuel it for you. As a new member you start off by topping your digital fuel account with 100 litres via debit/credit card.

## Cleaning

All members are expected to check-out leaving the boat in at least the same good condition or better as when checked-in for the next member. By cleaning we mean; pick up the garbage, clean any stains, put cushions back in position, splash the boat from the salt water. After splashing the boat from salt, there is no need to put the boat covers on. We also have a no-shoe policy on all our boats the whole year.

## Water sports equipment

Agapi Boat Club has a varied range of water sports equipment which is divided into Water sports I and Water sports II. Please consult with your local Agapi representative which ones are included in each of the two categories. Water sports equipment must be booked in advanced and are subject to availability.

## Agapi Academy

Through Agapi Academy, you can book extra training on our boats with an experienced instructor (Boat PT). If you want to get a boating license or a coastguard certificate, we can arrange it through our partner network.

## Engine hours

All memberships include 50 hours of engine usage. This is usually enough for most members as the normal usage for a private boat is approximately 20 hours (at Agapi Boat Club 25 hours). If the member reaches the 50 hours, a supplement is applied for an additional 10-hour engine interval, 500€ for single and 1,000€ for twin engines. There are no restrictions on extra intervals of engine hours in the membership. On the other hand, we have a user guarantee for low usage. If the member has used the boat less than 5 days during its membership year, we offer a 25% discount on your next renewal fee.

## Business memberships

Contact your local office for more information on our Business memberships. Please ask for an offer if you would like to add more members, they must be from the same company.

## Investing in a Club boat

Please contact your local office if you are interested in investing in one of our Club boats or if you would like to include your own boat in our fleet.



# Find us here

And go boating from any of our  
Agapi Boat Club Harbours!



[agapiboatclub.com](https://agapiboatclub.com)

## Contact

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