



# Some of our ecommended routes









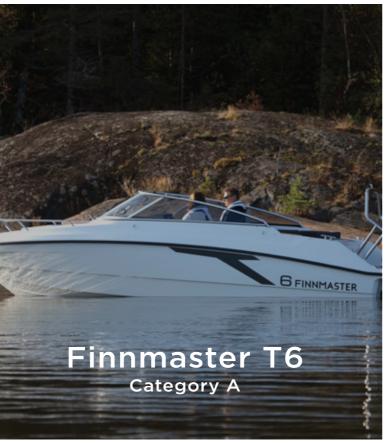
# **Our fleet**















# Our fleet





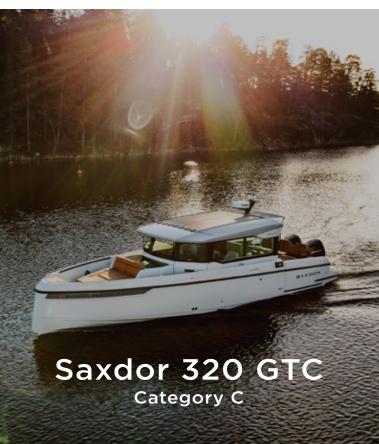








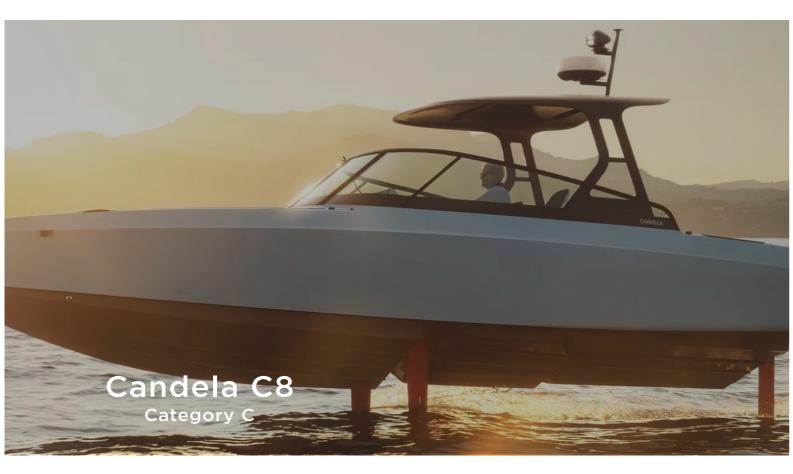




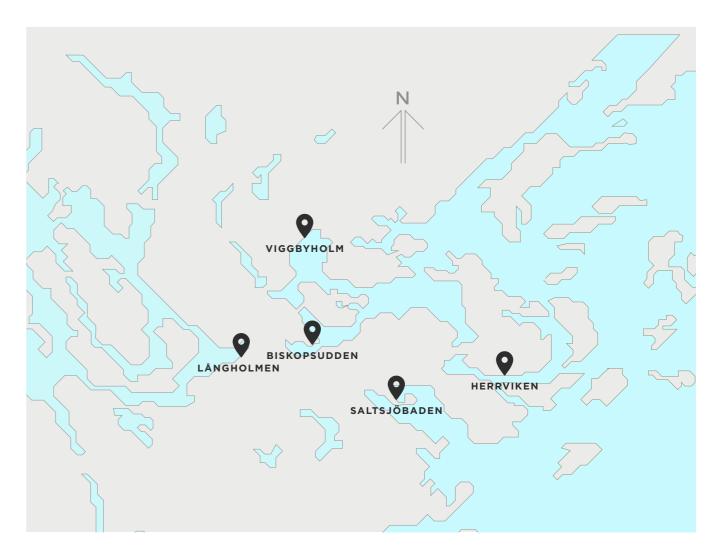
# Our fleet

# Finnmaster T9 Category c





# Our harbours in Region Stockholm





# **Prices Unlimited memberships**

All prices are quoted in SEK including VAT.

	MEMBERSHIP PLANS				
	BRONZE	SILVER	GOLD		
Boats Category A	45 000	55 000 -			
Boats Category A, B	75 000	95 000 -			
Boats Category A, B, C	-	195 000	245 000		
SERVICE LEVELS					
	BRONZE	SILVER	GOLD		
Onboarding	Included	Included Included			
Spontaneous days	Included	Included	Included		
Planned days	1	2	3		
Global boating roaming	Price / trip	Included	Included		
Cleaning service	Optional	Optional	Included		
Fuelling service	Optional	Optional Included			
Water toys I 1	Optional	Included Included			
Water toys II <sup>2</sup>	Optional	Optional	Included		

Optional

Optional

# **Prices Business memberships**

All prices are quoted in SEK excluding VAT.

Skipper service

Extra Captain in family

An Agapi Business membership combines boating with business in a unique way. Tailored for corporate boating needs, this unique plan offers on-demand access to our fleet and includes the onbarding, unlimited spontaneous bookings, excess reduction, cleaning and fuelling services, networking events and personal service when booking a boat and when checking-in/out.

Optional

Optional

Optional

MEMBERSHIP PLANS					
	BUSINESS	BUSINESS GOLD			
Annual fee	100 000	200 000			
Boats category	А, В	A, B, C			
Number of Planned days	3	3			
Number of members included	1	1			
Price per extra member	50 000	100 000			
Skipper service	Optional	Optional			





# **Prices PayGo memberships**

All prices are quoted in SEK including VAT.

MEMBERSHIP PLANS					
	PRICE	OF WHICH BOAT TRIP CREDIT 1			
Annual fee	20 000	10 000			
Onboarding	5 000	N/A			
Package offer including annual fee and onboarding	45 000	45 000			
PRICE PER BOAT TRIP IN STOCKHOLM					

	CATEGORY A	CATEGORY B	CATEGORY C
Avg. price 24h booking <sup>2</sup>	5 000	10 000	15 000

<sup>&</sup>lt;sup>1</sup> Unused credit can be transferred to the following calendar year.

### Customize your membership plan

Start by choosing between our boat categories A, B, C and D based on the boat model and size that you prefer. Lower categories of boats are always included, and you can upgrade your membership plan at any point in time.

Then customize your plan choosing between the different levels of services that we offer. You can always purchase extra planned days, our excess reduction or an extra Captain to your membership plan. If not already included, you can further personalise your plan by adding extra services such as cleaning, fuelling, training sessions or a day out with a skipper.

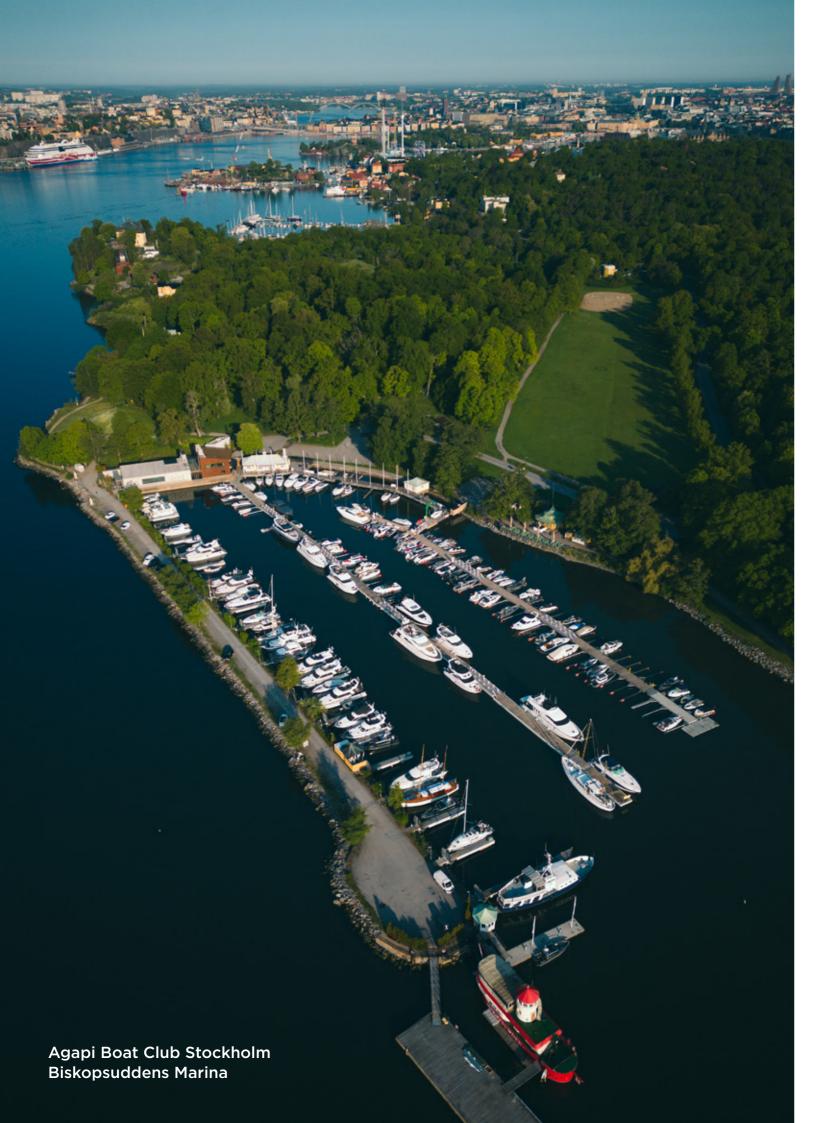
### Terms and conditions

For more detailed understanding of how our memberships work, we invite you to refer to the "Definitions" section within this price list. For more detailed understanding of our Terms and Conditions, kindly contact our local sales representative, they will assist you in order to ensure a thorough understanding of all our memberships and of course, to choose the membership that best suits your needs. Prices are subject to change. If this is a printed copy, please refer to our latest price list on our website.

<sup>&</sup>lt;sup>1</sup> Water toys I: Water ski, wakeboard and donut. Subject to daily availability.

<sup>&</sup>lt;sup>2</sup> Water toys II: Yamaha Jetski and Awake e-surfboard. Subject to daily availability.

<sup>&</sup>lt;sup>2</sup> Please ask your local office for off-season discount.



## **Definitions**

### Onboarding

Onboarding is mandatory at the start of a membership with Agapi and includes access to our E-learning platform, an introduction meeting to learn about our booking system and routines, and finally a practical test at sea with an Agapi instructor. If more onboarding sessions are necessary or a member wants to go out with new boat model or higher categories, a fee of 500€ per person will be charged.

### **Boats**

The boats are divided into four categories A, B, C and D. Once you selected your boat category, you always have access to the boats in smaller categories. If you choose category C, for example, you will also have access to the boats in category A and B. Whenever you want to go out boating with a new boat or category, you will need to do the onboarding training for that specific boat model.

### Booking of boat trips

All memberships include a booking of boat trips that can be done in various ways:

**Spontaneous booking** - Unlimited memberships include an unlimited number of spontaneous bookings. These are 1-24 hour bookings that you can make within 24 hours of departure if there are boats available. In practice, this gives you the opportunity to go boating every day all year round.

**Planned day** - The number of Planned days included depends on the membership plan. Can be booked in advance to secure access to a specific date, harbour or boat model. This type of booking can be re-used once the trip is completed or canceled and thus your Planned day becomes available for re-booking.

**Extra day** - Extra days can be used to book longer periods, such as an entire week or to book several specific dates. It is important to note that when an Extra day has been used, it is considered consumed and cannot be re-used. The price for an Extra day depends on the boat model, season and region.

### Global boating roaming

Access to boating from all our harbours globally. Depending on your membership plan, limitations and conditions may apply.

### PayGo memberships

Any unused boat trip credit can be transferred to the following calendar year. A PayGo membership allows up to five bookings per region and maximum two consecutive booking days. PayGo Category D boat allows a maximum of two boat trips per season and requires mandatory Skipper service.

### **Business memberships**

If you would like to add more members to your Business membership, please do not hesitate to ask for an offer. They must be from the same company and a maximum of five extra members are allowed in the same membership.

### Monday-Friday memberships

We offer memberships plans from Monday to Friday. This is a perfect membership for people who only wants to go our on weekdays. A price deduction of 25% will be made on the chosen membership.

### **Number of Captains per membership**

You can always add more Captains to your membership who can book and go out with a boat on their own. To qualify as a Captain in Agapi Boat Club, the person must be +18 years old, be registered on the same address and have undergone our onboarding. No roaming included for extra Captain, one (1) Planned Day only.

### Insurance and excess reduction

All boats are insured by Agapi with a standard insurance excess of 4,000 Eur per event. Members can subscribe to an excess reduction scheme from 250 to 750 Eur depending on boat category and type of membership. Please contact your local office for more information and refer to contract for more details.

### Fuelling

The boat must always be returned with at least 60% of its fuel level. If the "Refuelling" service is included in your membership, you can return the boat at a lower level, and our team will refuel it for you, but you will need to inform. As a new member you start off by topping your digital fuel account with 100 litres via debit/credit card.

### Cleaning

All members are expected to check-out leaving the boat in at least the same good condition or better as when checked-in for the next member. By cleaning we mean; pick up the garbage, clean any stains, put cushions back in position, splash the boat from the salt water. After splashing the boat from salt, there is no need to put the boat covers on. We also have a no-shoe policy on all our boats the whole year.

### Water sports equipment

Agapi Boat Club has a varied range of water sports equipment which is divided into Water sports I and Water sports II. Please consult with your local Agapi representative which ones are included in each of the two categories. Water sports equipment must be booked in advanced and are subject to availability.

### Agapi Academy

Through Agapi Academy, you can book extra training on our boats with an experienced instructor (Boat PT). If you want to get a boating license or a coastguard certificate, we can arrange it through our partner network.

### **Engine hours**

All memberships include 50 hours of engine usage. This is usually enough for most members as the normal usage for a private boat is approximately 20 hours (at Agapi Boat Club 25 hours). If the member reaches the 50 hours, a supplement is applied for an additional 10-hour engine interval, 500€ for single and 1,000€ for twin engines. There are no restrictions on extra intervals of engine hours in the membership. On the other hand, we have a user guarantee for low usage. If the member has used the boat less than 5 days during its membership year, we offer a 25% discount on your next renewal fee.

### Investing in a Club boat

Please contact your local office if you are interested in investing in one of our Club boats or if you would like to include your own boat in our fleet.

# Find us here

# And go boating from any of our Agapi Boat Club Harbours!





agapiboatclub.com

### Contact

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