# Boating in Malta 2024



### Welcome to Malta!

When you become a member of Agapi Boat Club, you get a more exclusive and flexable boating life. As a member of Agapi Boat Club, you have access to a large selection of premium boats and exclusive harbours, but you don't have to worry about maintenance, winter storage, service, berth and insurance. You can even let us refule and clean the boat for you. Enjoy as many boat days as you want. With us you get a boating season that lasts all year round!

Boating in Malta offers a captivating blend of history and scenic beauty. The shimmering Mediterranean Sea provides a picturesque backdrop as you sail past the ancient fortifications that have guarded the city for centuries. Explore the natural harbors, witness the traditional Maltese fishing boats, and feel the sea breeze against your face. Whether you're cruising at sunset or enjoying a daytime excursion, boating in Malta promises an unforgettable experience, blending the charm of the past with the serenity of the present.



### Local recommendations

#### → AGAPI ROUTES

Don't hesitate to ask our local Agapi Boat Club staff for recommended routes or to help you plan and organise your trip.

#### → POPULAR ANCHORAGES

- Blue Lagoon 36° 0.87' N, 14° 19.37' E
- Blue Lagoon South 36° 0.70' N, 14° 19.48' E
- I-Batterija ta' Santa Marija 36° 0.37' N, 14° 20.75' E
- Dwejra Bay 36° 2.80' N, 14° 11.48' E
- Ramla tal-Bir 35° 59.172' N, 14° 20.772' E
- Little Armier 35° 59.45' N, 14° 21.48' E
- Ghadira Bay 35° 58.23' N, 14° 21.33' E
- Selmun Bay 35° 58.17' N, 14° 22.93' E
- II-Hofra I-Kbira 35° 50.42' N, 14° 33.90' E
- II-Hofra Z-Zghira 35° 50.42' N, 14° 33.90' E
- Blue Grotto Bay 35° 49.25' N, 14° 27.47' E
- Ir-Rih Bay 35° 54.42' N, 14° 20.37' E
- Ghajn Tuffieha 35° 55.92' N, 14° 20.52' E

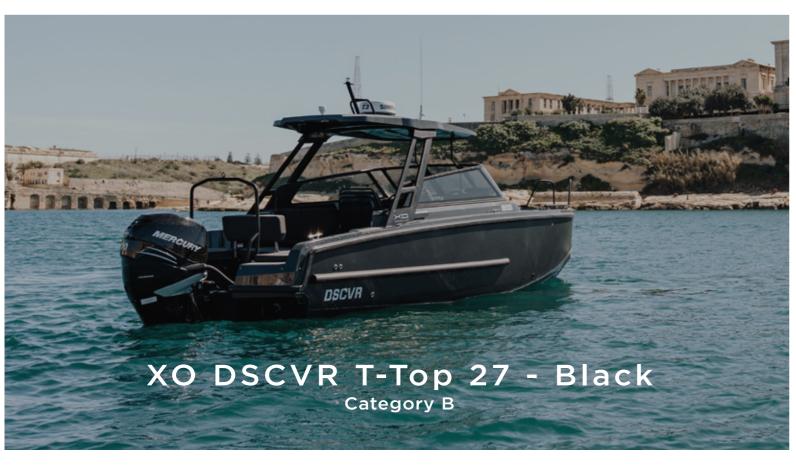
#### → BEACH BARS

- Baia Beach Club (Little Armier anchorage). A lovely haven set in Little Armier, one of Malta's
  prettiest bays with crystal clear waters and panoramic views of Gozo and Comino. Even though
  operating since 1972, Baia has been tastefully refurbished and successfully relaunched as a stylish
  venue to enjoy all that Mediterranean living is about and leave any stresses of daily life behind.
- Blue Beach club (Ghadira Bay). Located at the bottom of Marfa Hill in Mellieha, just before you reach the db Seabank Resort and Spa. Located right on the water's edge, BluBeach Club is a unique location ideal for seaside relaxation during the day and buzzing with activity from morning till night.
- Hola Beach Club aka Malta's Hidden JUWEL (Ramla tal-Bir). A unique summer getaway and
  relaxation venue, nestled in Marfa Bay, overlooking the Island of Comino. It is furnished and
  equipped to meet the needs of the most discerning visitor, with comfortable furniture, a fullystocked cocktail bar, a lounging area, a dining area and all beach amenities. Sun loungers,
  umbrellas, food and drinks are offered to visitors in a flexible manner, on a pay per use basis.
- Mgarr Gozo Marina. Many restaurants around the harbour. Contact the harbour master for available short-term docking (VHF Ch 13 or +356 2099 2501).

These beach bars are accessible by boat (dinghy service may not always be available, please pay attention to shallow waters).



# Our fleet













# **Prices Unlimited memberships**

All prices are quoted in EUR including VAT. Prices are subject to change. If this is a printed copy, please refer to our latest price list on our website www.agapiboatclub.com.

MEMBERSHIP PLAN			
	SILVER	GOLD	PLATINUM
Posts Catogory P	12 000	14 500	17 000
Boats Category B			17 000
SERVICE LEVEL			
	SILVER	GOLD	PLATINUM
Spontaneous days	Included	Included	Included
Planned days	2	3	3
Global boating roaming <sup>1</sup>	Included	Included	Included
Fuelling service	Included	Included	Included
Cleaning service	Included	Included	Included
Water toys I <sup>2</sup>	Included	Included	Included
Water toys II <sup>3</sup>	Optional	Optional	Included
Skipper service <sup>4</sup>	Optional	Optional	Included
Extra Captain in family <sup>5</sup>	Optional	1	1
OPTIONALS			

BOAT	CATEGORY	В
20/1:		_

Additional reusable Planned day (yearly)	1 500
Single use Extra day (May-Sept)	500
Single use Extra day (Oct-April)	400
Water toys II	3 000
One extra Captain in family (yearly)	2 000
Skipper service (cost per day) <sup>7</sup>	300

#### ONBOARDING AND TRAINING

	BOAT CATEGORY B
Onboarding new member 8	Included
New boat model & category onboarding	200
Personal training (PT)	180 / hour





### Customize your membership plan

Start by choosing between our boat category based on the boat model and size that you prefer. Lower categories of boats are always included, and you can upgrade your membership plan at any point in time. Then customize your plan choosing between the different levels of services that we offer. If not already included, you can also add any of our optional services such as refuelling or water toys to enjoy your favorite sport at sea.

### How do I book my boat trips?

All memberships include an unlimited number of bookings that can be done in various ways. See "Definitions" chapter for more detailed information on Spontaneous bookings, Planned days and Extra days.

#### Footnotes

- 1 Access to boating from all harbours globally. Depending on your membership plan, limitations and conditions may apply.
- <sup>2</sup> Water toys I: Inflatable stand-up paddle board, SunChill bathing platform. Subject to daily availability.
- <sup>3</sup> Water toys II: Jetski, underwater scooter. Subject to daily availability.
- <sup>4</sup> A maximum of two Skipper service usage are included (as per availability)
- <sup>5</sup> Extra Captain must be a family member living in the same household. No roaming included for extra Captain, one (1) Planned Day only; this option ends when the Extra Captain no longer lives in the same household.
- <sup>6</sup> More information on insurance and excess reduction under "Definitions" chapter.
- <sup>7</sup> Skipper service duration is 6 hours.
- <sup>8</sup> Onboarding includes access to e-learning platform, one onboarding meeting, and one boat onboarding meeting. If more onboarding sessions are necessary a fee of 500€ per person onboarded will be charged.

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## Prices PayGo memberships

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PAYGO MEMBERSHIP			
BOAT CATEGORY B			
Annual fee		2 0	00
Onboarding		1 00	00
Price per boat trip		800	
PAYGO PACKAGE OFFERING			
	PACK	AGE PRICE	CASH-POINTS AWARD
BOATS CATEGORY B		4 500	45 000

We offer pre-defined packages where the following is included:

- The PayGo membership includes 3 boat trips, the annual fee and mandatory onboarding fee.
- The package price includes everything to get started and the awarded Agapi Cash-points can be transferred to the following calendar year.
- It is possible to buy more Cash-points if needed.



# **Prices Business memberships**

All prices are quoted in EUR excluding VAT. Prices are subject to change. If this is a printed copy, please refer to our latest price list on our website www.agapiboatclub.com.

	BUSINESS	BUSINESS GOLD
ANNUAL FEE BOAT CATEGORY B	14 000	18 000
Spontaneous booking	Included	Included
Number of Planned days	3	3
Number of members included	1	3
Price per extra member <sup>1</sup>	4 000	4 000
Excess reduction	Included	Included
Fuelling service	Included	Included
Cleaning service <sup>2</sup>	Included	Included
Onboarding	Included	Included
Skipper service <sup>3</sup>	Included	Included
# Guests per networking event	2	2

<sup>&</sup>lt;sup>1</sup> Please ask for an offer if you would like to add more members. Must be from the same company and a maximum of five members are allowed in the same Business membership.

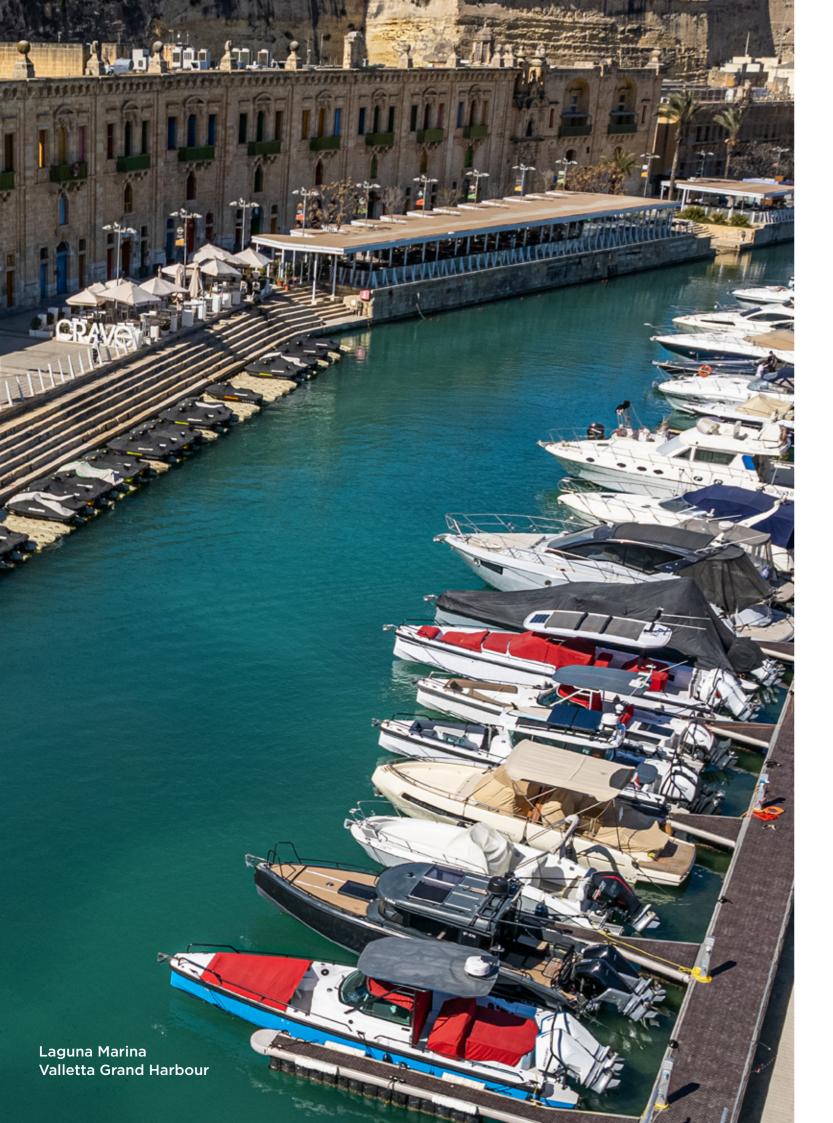
### Benefits with Agapi Business membership

- → Access to premium boats all year round.
- → A boat for every need, choose boat based on your business venue.
- → Networking events 3-4 times / year.
- → Access to Captain service.
- → Access to Agapi Boat Club's partner network.
- → You focus on your business opportunity, we take care of everything around the boat.
- → Personal service when booking a boat and when checking-in/out.



The Captain on the Agapi membership contract must ensure basic cleaning at check-out (garbage, stains, crumbles).

<sup>&</sup>lt;sup>3</sup> A maximum of two Skipper service usage is included duration is 6h (as per availability). Additional at a cost of 300€.



### **Definitions**

#### Onboarding

Onboarding is mandatory at the start of a membership with Agapi and includes access to our E-learning platform, an introduction meeting to learn about our booking system and routines, and finally a practical test at sea with an Agapi instructor. If more onboarding sessions are necessary or a member wants to go out with new boat model or higher categories, a fee of 500€ per person will be charged.

#### **Boats**

The boats are divided into four categories A, B, C and D. Once you selected your boat category, you always have access to the boats in smaller categories. If you choose category C, for example, you will also have access to the boats in category A and B. Whenever you want to go out boating with a new boat or category, you will need to do the onboarding training for that specific boat model.

#### Agapi Academy

Through Agapi Academy, you can book extra training on our boats with an experienced instructor (Boat PT). If you want to get a boating license or a coastguard certificate, we can arrange it through our partner network.

#### **Booking of boat trips**

All memberships include booking of boat trips that can be done in various ways:

**Spontaneous booking** - Unlimited memberships include unlimited number of spontaneous bookings. These are 1-24 hour bookings that can be made within 24 hours of departure if boats are available. In practice, this gives you the opportunity to go boating every day all year round.

Planned day - The number of Planned days included depends on the membership plan. Can be booked in advance to secure access to a specific date, harbour or boat model. This type of booking can be re-used once the trip is completed or canceled and thus your Planned day becomes available for re-booking.

**Extra day** - Can be used to book longer periods, such as an entire week or to book several specific dates. When an Extra day has been used, it is considered consumed and cannot be re-used. The price for an Extra day depends on the boat model, season and region.

#### Global boating roaming

Access to boating from all our harbours globally. Some limitations and conditions may apply, depending on your membership plan.

#### PayGo memberships

Prices per boat trip include a 24h booking. As a PayGo member, you can also book a boat in other regions (outside your Member Club). In that case, local fare and rules will apply and you will be asked to pay locally your boat bookings.

#### **Business memberships**

You can always add more members to your Business membership, they must be from the same company and a maximum of 5 extra members are allowed in the same membership. Please do not hesitate to ask for an offer.

#### Monday-Friday memberships

Monday-Friday memberships are ideal for people who only wants to go our on weekdays. A price deduction will be made on the chosen membership.

#### Number of Captains per membership

You can always add more Captains to your membership who can book a boat. To qualify as a Captain in Agapi Boat Club, the person must have a nautical license, be +18 years old, be registered on the same address and have undergone our Onboarding. The Extra Captain includes one (1) Planned Day but not Roaming.

#### Cleaning

If cleaning has not been ordered or is not included in your membership, at check-out each member is responsible for ensuring that the boat is left in good condition for the next member. Always make sure to wash the boat with fresh water at check-out. If ordered or included in your membership plan, cleaning service includes general tidying, washing boat from salt or pollen, taking off or putting on covers, connecting shore power. It does not include safe mooring, locking and putting back key in key box, or leaving the boat in a negligent condition.

#### Fuelling

The boat must always be returned with at least 60% of its fuel level. If the "Refuelling" service is included in your membership, you can return the boat at a lower level, and our team will refuel it for you, but you must inform us locally. New members must start-off by topping the digital fuel account with 100 litres via debit/credit card.

#### Insurance excess partial waiver

The applicable insurance excess is as follows:

- 1. Accidental damage to the Club Boat
  - Own damage (Hull) including machinery/inboard/ outboard: 1% of sum Insured/boat value, with a minimum of € 500.
- Outboard motor of tender, navigational, electronic and other equipment: 1% of sum Insured/equipment value, with a minimum of € 500.
- · Personal Items: Nil.
- 2. Liability to others
- Third Party Bodily Injury: Nil.
- Third Party Property Damage: € 500.

The insurance excess can be reduced by purchasing the Excess Partial Waiver. The table below sets out the applicable insurance excess and excess partial waiver charges. In the event of a serious incident, an Agapi representative will contact you to compile a report. The table is inclusive of hull and propeller damage cover.

BOAT	PARTIAL EXCESS WAIVER FEE	EXCESS WITH WAIVER
Category B	EUR 500	EUR 400

The reduction doesn't apply to incidents considered gross negligence, e.g. mis-fuelling a boat, boating under the influence of alcohol or drugs, etc. Incidents from gross negligence result in the application of the normal excess fee.

#### Water sports equipment

We offer a varied range of water sports equipment which is divided into Water toys I and Water toys II. Please consult with your local office which ones are included in each of the two categories. Water sports equipment must be booked in advanced and are subject to daily availability.

#### **Engine hours**

All memberships include 50 hours of engine usage. This is usually enough for most members as the normal usage for a private boat is approximately 20 hours (at Agapi Boat Club 25 hours). If the member reaches the 50 hours, a supplement is applied for an additional 10-hour engine interval, 500 EUR for single and 1,000 EUR for twin engines. There are no restrictions on extra intervals of engine hours in the membership. On the other hand, we have a user guarantee for low usage. If the member has used the boat less than 5 days during its membership year, we offer a 25% discount on your next renewal fee.

#### Investing in a Club boat

Please contact your local office if you are interested in investing in one of our Club boats or if you would like to include your own boat in our fleet.



# Find us here

# And go boating from any of our Agapi Boat Club Harbours!







#### agapiboatclub.com

#### Contact

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