

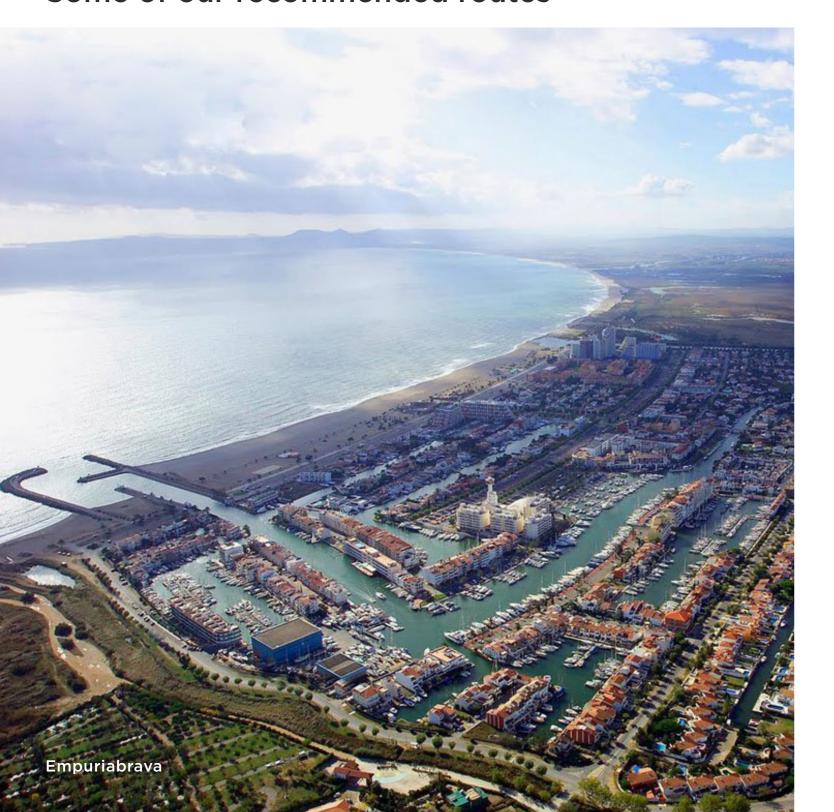
# Welcome to Empuriabrava

Welcome to the Axopar x Agapi Boat Club in Empuriabrava. From the heart of Costa Brava, between Cadaques y Medas Island National park, you will find the perfect marina with all services for your boat and wellness.

An international and pleasant environment with optimal food and wine, nice all year round weather, breathless sea views and number of cultural attraction. The coastline, Empuriabrava and its canals well known all over the world, make it one of the most sought-after destinations.

Our Axopar x Agapi Boat Club office is located in Empuriabrava, the largest marina in Europe with more than 20 km of navigable canals. Agapi Boat Club makes boating in the Costa Brava easy and stress-free. Hop aboard any of our boats and enjoy all that this region has to offer from the water!

# Some of our recommended routes









# Our fleet











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# **Prices Unlimited memberships**

All prices are quoted in EUR including VAT. Prices are subject to change. If this is a printed copy, please refer to our latest price list on our website www.agapiboatclub.com.

	MEMBERSHIP PLAN		
	BRONZE	SILVER	GOLD
Boats Category A	6 500	8 000	-
Boats Category A+B	-	12 000	14 000
Boats Category A+B+C	-	20 000	22 500
SERVICE LEVEL			

SERVICE LEVEL			
	BRONZE	SILVER	GOLD
Onboarding	Included	Included	Included
Spontaneous days	Included	Included	Included
Planned days	1	2	3
Global boating roaming	Price / trip	Included	Included
Fuelling service	Optional	Optional	Included
Deep cleaning service	Included	Included	Included
Water toys I <sup>1</sup>	Included	Included	Included
Water toys II <sup>2</sup>	Optional	Optional	Included
Skipper service	Optional	Optional	Optional
Extra Captain in family	Optional	Optional	1

OPTIONALS

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	CATEGORY A	CATEGORY B	CATEGORY C
Additional reusable Planned day (yearly)	1 000	1 500	2 000
Single use Extra day (Jun-Sept)	300	500	800
Single use Extra day (Oct-May)	200	350	550
One extra Captain in family (yearly)	800	1 500	2 500
One independent family member (yearly)	2 000	3 500	6 000
Excess reduction Standard (yearly) <sup>3</sup>	300	400	500
Excess reduction Premium (yearly) <sup>3</sup>	450	550	650
Water toys II	350	350	350
Fuelling service (yearly)	500	500	500
Skipper service (8 hours, 10am to 7pm)	300	300	300



ONBOARDING AND TRAINING			
New boat model onboarding	50		
Personal training (PT) 3-hours session	300		

INSURANCE			
	Insurance excess	Insurance excess standard reduction fee	Max. ins. excess with reduction (PNB or superior)
Axopar 22	4 000	300	500
Axopar 28/29	4 000	400	500
Axopar 37	4 000	500	500

All boats are insured by Agapi with an insurance excess 4 000€ per event. This insurance excess can be reduced by an additional yearly fee as shown on the table (standard reduction fee). This option will reduce the excess to 900 EUR if you have a Basic Power boat license (RYA) and to 500 EUR if you have a Day skipper motor license or higher (Spanish PNB or higher). Other licence will be evaluated.

# Footnotes

- <sup>1</sup> Inflatable donut and inflatable stand-up paddleboard. Subject to daily availability.
- <sup>2</sup> Electric underwater scooter. Subject to daily availability.
- <sup>3</sup> Premium: with the "Premium reduction fee" of only 150€ on the top of the standard reduction fee, it is possible to reduce to 100€ for event. Ten en cuenta que las reducciones anteriores no se aplican a incidentes considerados por negligencia grave e intencional cuando se aplica la franquicia de seguro normal. Más información sobre seguros y reducción de franquicia en "Definiciones".

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# **Prices PayGo memberships**

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PAYGO MEMBERSHIP			
	CATEGORY A	CATEGORY B	CATEGORY C
Annual fee <sup>1</sup>	2 000	2 000	2 000
Onboarding	500	500	500
Price per boat trip <sup>2</sup>	500	850	1 350

<sup>&</sup>lt;sup>1</sup> Allows up to 5 bookings per region and max 2 consecutive booking days. It also includes 1.000 EUR as a credit to go boating (equivalent to 10.000 Cash-points in the Agapi booking system).

Once you become a PayGo member, you can also book a boat in other regions (outside your Member Club). In that case, local fare and rules will apply and you will be asked to pay locally your boat bookings.

PAYGO PACKAGE OFFERING			
	PACKAGE PRICE	CASH-POINTS AWARD	
ONBOARDING	500	N/A	
BOATS CATEGORY A	2 500	25 000	
BOATS CATEGORY A+B	4 000	40 000	
BOATS CATEGORY A+B+C	6 500	65 000	

We offer pre-defined packages where the following is included:

- The PayGo membership annual fee.
- Up to 5 bookings per region and maximum 2 consecutive booking days.
- The package price includes everything to get started and the awarded Agapi Cash-points can be transferred to the following calendar year. It is possible to buy more Cash-points if needed.

# Customize your membership plan

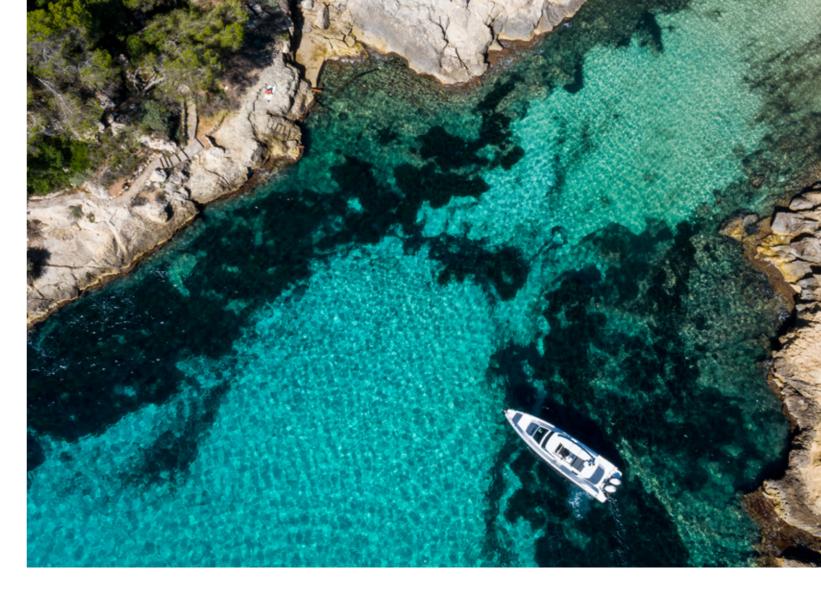
Start by choosing between our boat categories A,B and C based on the boat model and size that you prefer. Lower categories of boats are always included, and you can upgrade your membership plan at any point in time. Then customize your plan choosing between the different levels of services that we offer. If not already included, you can also add any of our optional services such as refuelling or water toys to enjoy your favorite sport at sea.

# Why a Club membership?

Agapi's global fleet of premium boats from 6-14m including electrical boats, offers you the possibility to choose the one that best fits your outing. In this way you can also contribute to reduce the environmental impact of each boat trip.

# How do I book my boat trips?

All memberships include an unlimited number of bookings that can be done in various ways. See "Definitions" chapter for more information. From sunrise to sundown (night navigation is not allowed). Stay over night to be agreeded by local team and submetted to buoy booking proof.



# **Prices Business memberships**

All prices are quoted in EUR excluding VAT. Prices are subject to change. If this is a printed copy, please refer to our latest price list on our website www.agapiboatclub.com.

	BUSINESS	BUSINESS GOLD
ANNUAL FEE	13 900	21 900
Boats category	В	B+C
Spontaneous booking	Included	Included
Number of Planned days	3	3
Number of members included	1	1
Price per extra member (same company)	3 500	6 000
Excess reduction Premium	Included	Included
Fuelling service	Included	Included
Deep cleaning service	Included	Included
Onboarding	Included	Included
Skipper service (8 hours, 10am to 7pm)	300	300

<sup>&</sup>lt;sup>2</sup> From sunrise to sundown (night navigation is not allowed). Stay over night to be agreeded by local team and submitted to buoy booking proof. Prices per boat trip include a 24h booking. During off-season (October-Abril) a 40% discount applies.



# **Definitions**

## Onboarding

Onboarding is mandatory at the start of a membership with Agapi and includes access to our E-learning platform, an introduction meeting to learn about our booking system and routines, and finally a practical test at sea with an Agapi instructor. If more onboarding sessions are necessary or a member wants to go out with new boat model or higher categories, a fee of 500€ per person will be charged.

### Boats

The boats are divided into four categories A, B, C and D. Once you selected your boat category, you always have access to the boats in smaller categories. If you choose category C, for example, you will also have access to the boats in category A and B. Whenever you want to go out boating with a new boat or category, you will need to do the onboarding training for that specific boat model.

## **Booking of boat trips**

All memberships include booking of boat trips that can be done in various ways:

Spontaneous booking - Unlimited memberships include unlimited number of spontaneous bookings. These are 1-24 hour bookings that can be made within 24 hours of departure if boats are available. In practice, this gives you the opportunity to go boating every day all year round.

Planned day - The number of Planned days included depends on the membership plan. Can be booked in advance to secure access to a specific date, harbour or boat model. This type of booking can be re-used once the trip is completed or canceled and thus your Planned day becomes available for re-booking.

**Extra day** - Can be used to book longer periods, such as an entire week or to book several specific dates. When an Extra day has been used, it is considered consumed and cannot be re-used. The price for an Extra day depends on the boat model, season and region.

## **Global boating roaming**

Access to boating from all our harbours globally. Some limitations and conditions may apply, depending on your membership plan.

# PayGo memberships

A PayGo membership allows up to five bookings per region and maximum two consecutive booking days. Any unused boat trip credit can be transferred to the following calendar year. Boat trips are from sunrise to sundown (night navigation is not allowed). Stay over night to be agreeded by local team and submitted to buoy booking proof. As a PayGo member, you can also book a boat in other regions (outside your Member Club). In that case, local fare and rules will apply and you will be asked to pay locally your boat bookings.

# **Business memberships**

You can always add more members to your Business membership, they must be from the same company and a maximum of 5 extra members are allowed in the same membership. Please do not hesitate to ask for an offer.

# **Monday-Friday memberships**

We offer memberships plans from Monday to Friday. Ideal for people who only want to go our on weekdays. A price deduction of 25% will be made on the chosen membership.

# Off-season Unlimited memberships

We offer Unlimited memberships plans for off season that allow you the standard usage of the boat except in July and August. This is a perfect membership for people who love to go out during no crowded months. A price deduction of 30% will be made on the chosen membership.

# Empuriabrava boating season

With the aim of preserving the maximum quality of our service, the boats will not be available from mid December until mid January.

### Extra Captain in family

You can always add more Captains to your membership who can book and go out with a boat on their own. To qualify as a Captain in Agapi Boat Club, the person must be +18 years old, be registered on the same address and have undergone our Onboarding. The Extra Captain includes one (1) Planned Day but not Roaming.

# Extra independent family member

Extra Captain fee when he/she is an "independet" family member.

## Insurance and excess reduction

All boats are insured by Agapi with an insurance excess 4,000 EUR per event. The insurance excess can be reduced by an additional yearly fee, so called "Standard reduction fee". This option will reduce the excess to 900 EUR if you have a Basic Power boat license (RYA) and to 500 EUR if you have a Day skipper motor license or higher (Spanish PNB or higher). Other licences will be evaluated. Please contact us for more information or refer to contract for more details.

### **Fuelling**

The boat must always be returned with at least 60% of its fuel level. If the "Refuelling" service is included in your membership, you can return the boat at a lower level, and our team will refuel it for you, but you must inform us locally. New members must start-off by topping the digital fuel account with 100 litres via debit/credit card.

## Cleaning

All members are expected to Check-out leaving the boat in at least the same good condition or better as when Checked-in for the next member. By cleaning we mean; pick up the garbage, clean any stains, put cushions back in position, splash the boat from the salt water. After splashing the boat from salt, there is no need to put the boat covers on. We have a no-shoe policy on all our boats the whole year.

## Deep cleaning

Once the member has secured the expected cleaning as described above, it is possible to order extra deep cleaning service.

## Water sports equipment

Agapi Boat Club has a varied range of water sports equipment which is divided into Water sports level 1, and Water sport level 2, depending on the Club's local equipment. Empuriabrava Club includes in the Unlimited membership, the Water sports level 1 pack (inflatable paddle board and donut) while Water sport level 2

(Electric Jobe Seascooter or equivalent) can be bought to an additional cost. Water sports equipment must be booked in advanced and are subject to availability.

# Agapi Academy

Through Agapi Academy, you can book extra training on our boats with an experienced instructor (Boat PT). If you want to get a boating license or a coastguard certificate, we can arrange it through our partner network.

## **Engine hours**

All memberships include 50 hours of engine usage. This is usually enough for most members as the normal usage for a private boat is approximately 20 hours (at Agapi Boat Club 25 hours). If the member reaches the 50 hours, a supplement is applied for an additional 10-hour engine interval (Cat.A 900 - Cat.B 1,350 - Cat.C 2,200 EUR). There are no restrictions on extra intervals of engine hours in the membership. On the other hand, we have a user guarantee for low usage. If the member has used the boat less than 5 days during its membership year, we offer a 25% discount on your next renewal fee (only for Unlimited memberships).

# Investing in a Club boat

Please contact your local office if you are interested in investing in one of our Club boats or if you would like to include your own boat in our fleet.

# Find us here

# And go boating from any of our Agapi Boat Club Harbours!



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