

An aerial photograph of a stunning turquoise bay in Mallorca, Spain. The water is crystal clear, revealing the rocky seabed. A small white boat is visible in the middle of the bay. The surrounding cliffs are rugged and covered in sparse green vegetation. The overall scene is serene and picturesque.

# Boating in Mallorca 2024



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BOAT CLUB

## Welcome to Mallorca

Imagine an island with turquoise blue waters, secret coves, soft golden sands, lush green foliage, rugged mountains, picturesque villages and a vibrant capital. Now drop that island in the sea only a couple of hours flight from most European cities... that's Mallorca in a nutshell! The island and its capital, Palma, overflow with character, while its beaches are famous all around the world making it one of the most sought-after destinations.

Our Agapi Boat Club Spain main office is located in Port Calanova in the bay of Palma which is an intimate and elegant marina. Agapi Boat Club makes boating in Mallorca easily accessible and stress-free. Hop onboard any of our thirteen boats and enjoy everything this island has to offer from the water.



# Some of our recommended routes



Cala Barqués



Cabrera Island



Cala Portals Vells



Cala Beltrán

# Our fleet



**Zodiac 7.5**  
Category A



**Levanzo 25**  
Category B



**Alfastreet 32**  
Category C



**Axopar 37 XC**  
Category C



**Zodiac Medline 9**  
Category B



**Agapi 950**  
Category B



**Axopar 37 ST**  
Category C



**Quarken 27 T-Top**  
Category B



**DeAntonio 42**  
Category D

## Prices Unlimited memberships

All prices are quoted in EUR including VAT.

MEMBERSHIP PLANS				
	BRONZE	SILVER	GOLD	PLATINUM
Boats Category A	8 000	10 000	-	-
Boats Category A, B	-	12 000	14 000	-
Boats Category A, B, C	-	21 000	23 000	-
Boats Category A, B, C, D	-	-	-	35 000

SERVICE LEVELS				
	BRONZE	SILVER	GOLD	PLATINUM
Onboarding	Included	Included	Included	Included
Spontaneous days	Included	Included	Included	Included
Planned days	1	2	3	3
Global boating roaming	Price / trip	Included	Included	Included
Fuelling service	Optional	Optional	Included	Included
Water toys <sup>1</sup>	Included	Included	Included	Included
Skipper service	Optional	Optional	Optional	Included
Extra Captain in family	Optional	Optional	1	1

<sup>1</sup> Inflatable stand-up paddle board, doughnut, water ski, wakeboard. Subject to daily availability.

## Prices PayGo memberships

All prices are quoted in EUR including VAT.

MEMBERSHIP PLANS		
	PRICE	OF WHICH BOAT TRIP CREDIT
Annual fee	2 000	1 000
Onboarding	500	N/A

PRICE PER BOAT TRIP				
	CATEGORY A	CATEGORY B	CATEGORY C	CATEGORY D
24h booking (May-Sept)	500	1 000	1 800	2 200
24h booking (Oct-April)	300	600	1 100	1 400



Water toys  
Wakeboard



Water toys  
Paddleboard

## Prices Business memberships

All prices are quoted in EUR excluding VAT.

MEMBERSHIP PLANS			
	BUSINESS	BUSINESS GOLD	BUSINESS PREMIUM
Annual fee	13 900	22 900	34 900
Boats category	B	B, C	B, C, D
Number of Planned days	3	3	3
Number of members included	1	1	1
Price per extra member	3 500	5 000	10 000
Skipper service	Optional	Optional	Included

### Customize your membership plan

Start by choosing between our boat categories based on the boat model and size that you prefer. Lower categories of boats are always included, and you can upgrade your membership plan at any point in time.

Then customize your plan choosing between the different levels of services that we offer. You can always purchase extra planned days, our excess reduction or an extra Captain to your membership plan. If not already included, you can further personalise your plan by adding extra services such as cleaning, fuelling, training sessions or a day out with a skipper.

### Terms and conditions

For more detailed understanding of how our memberships work, we invite you to refer to the "Definitions" section within this price list. For more detailed understanding of our Terms and Conditions, kindly contact our local sales representative, they will assist you in order to ensure a thorough understanding of all our memberships and of course, to choose the membership that best suits your needs. Prices are subject to change. If this is a printed copy, please refer to our latest price list on our website.



# Definitions

## Onboarding

Onboarding is mandatory at the start of a membership with Agapi and includes access to our E-learning platform, an introduction meeting to learn about our booking system and routines, and finally a practical test at sea with an Agapi instructor. If more onboarding sessions are necessary or a member wants to go out with new boat model or higher categories, a fee of 500€ per person will be charged.

## Boats

The boats are divided into four categories A, B, C and D. Once you selected your boat category, you always have access to the boats in smaller categories. If you choose category C, for example, you will also have access to the boats in category A and B. Whenever you want to go out boating with a new boat or category, you will need to do the onboarding training for that specific boat model.

## Booking of boat trips

All memberships include booking of boat trips that can be done in various ways:

**Spontaneous booking** - Unlimited memberships include unlimited number of spontaneous bookings. These are 1-24 hour bookings that can be made within 24 hours of departure if boats are available. In practice, this gives you the opportunity to go boating every day all year round.

**Planned day** - The number of Planned days included depends on the membership plan. Can be booked in advance to secure access to a specific date, harbour or boat model. This type of booking can be re-used once the trip is completed or canceled and thus your Planned day becomes available for re-booking.

**Extra day** - Can be used to book longer periods, such as an entire week or to book several specific dates. When an Extra day has been used, it is considered consumed and cannot be re-used. The price for an Extra day depends on the boat model, season and region.

## Global boating roaming

Access to boating from all our harbours globally. Some limitations and conditions may apply, depending on your membership plan.

## PayGo memberships

PayGo memberships allow up to 5 bookings per region and maximum 2 consecutive booking days. Any unused boat trip credit can be transferred to the following calendar year. Prices per boat trip include a 24h booking. As a PayGo member, you can also book a boat in other regions (outside your Member Club). In that case, local fare and rules will apply and you will be asked to pay locally your boat bookings. PayGo Category D boat allows maximum 2 boat trips/season and requires mandatory Skipper service.

## Business memberships

An Agapi Business membership combines boating with business in a unique way. Tailored for corporate boating needs, this unique plan offers on-demand access to our fleet and includes the onboarding, unlimited spontaneous bookings, excess reduction, cleaning and fuelling services, networking events and personal service when booking a boat and when checking-in/out. You can always add more members to your Business membership, they must be from the same company and a maximum of 5 extra members are allowed in the same membership. Please do not hesitate to ask for an offer.

## Monday-Friday memberships

Monday-Friday memberships are ideal for people who only wants to go out on weekdays. A price deduction will be made on the chosen membership.

## Extra Captain in family

You can always add more Captains to your membership who can book and go out with a boat on their own. To qualify as a Captain in Agapi Boat Club, the person must be +18 years old, be registered on the same address and have undergone our Onboarding. The Extra Captain includes one (1) Planned Day but not Roaming.

## Insurance and excess reduction

All boats are insured by Agapi with a standard insurance excess of 4,000 EUR per incident. Members can subscribe to an excess reduction scheme ranging from 250 to 750 EUR depending on boat category and type of membership. Note that the reduction doesn't apply to incidents considered gross negligence, e.g. mis-fuelling a boat, boating under the influence of alcohol or drugs, etc. Incidents from gross negligence result in the application of the normal excess fee. Please contact your local office for more information and refer to contract for more details.

## Fuelling

The boat must always be returned with at least 60% of its fuel level. If the "Refuelling" service is included in your membership, you can return the boat at a lower level, and our team will refuel it for you, but you must inform us locally. New members must start-off by topping the digital fuel account with 100 litres via debit/credit card.

## Cleaning

Members are expected to Check-out leaving the boat in at least the same good condition or better as when Checked-in for the next member. By cleaning we mean; pick up the garbage, clean any stains, put cushions and equipment used back in their original position and splash the boat with fresh water. Contact your local office for routines such as boat covers, pets and shoes onboard.

## Deep cleaning

Once the member has secured the expected cleaning as described above, it is possible to order our extra service for a deep cleaning.

## Water sports equipment

We offer a varied range of water sports equipment. Please consult with your local office which ones are included in your membership. Water sports equipment must be booked in advanced and are subject to daily availability.

## Agapi Academy

Through Agapi Academy, you can book extra training on our boats with an experienced instructor. If you want to get a boating license or a coastguard certificate, we can arrange it through our partner network.

## Engine hours

All memberships include 50 hours of engine usage. This is usually enough for most members as the normal usage for a private boat is approximately 20 hours (at Agapi Boat Club 25 hours). If the member reaches the 50 hours, a supplement is applied for an additional 10-hour engine interval, 500 EUR for single and 1,000 EUR for twin engines. There are no restrictions on extra intervals of engine hours in the membership. On the other hand, we have a user guarantee for low usage. If the member has used the boat less than 5 days during its membership year, we offer a 25% discount on your next renewal fee.

## Investing in a Club boat

Please contact your local office if you are interested in investing in one of our Club boats or if you would like to include your own boat in our fleet.

# Find us here

And go boating from any of our  
Agapi Boat Club Harbours!



[agapiboatclub.com](https://agapiboatclub.com)

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