

# Boating in the Bay of Saint-Tropez 2024





# Welcome to the Bay of Saint-Tropez

Experience the essence of glamour and luxury with boating in Saint-Tropez. Cruise along the sparkling azure waters of the French Riviera, taking in breathtaking views of the iconic coastline and pristine beaches.

Enjoy the vibrant atmosphere of the famous marinas, where sleek yachts and stylish boats line the harbor. Whether you're seeking a leisurely day at sea or an evening sunset cruise, Saint-Tropez offers a nautical adventure like no other, blending sophistication and Mediterranean charm.

## Favourite destinations



Cap Camarat



Porquerolles



Cap Taillat



Les Canoubiers



Our fleet



Axopar 22  
Category A



Axopar 29 Sun-Top  
Category B



Towable buoy  
Water toy



Paddleboard  
Water toy



Axopar 37 Sun-Top  
Category C



Wakeboard  
Water toy



Waterski  
Water toy



# Prices Unlimited memberships

All prices are quoted in EUR including VAT. Prices are subject to change. If this is a printed copy, please refer to our latest price list on our website [www.agapiboatclub.com](http://www.agapiboatclub.com).

MEMBERSHIP PLAN			
	BRONZE	SILVER	GOLD
Boats Category A	8 000	10 000	-
Boats Category A+B	-	12 000	14 000
Boats Category A+B+C	-	21 000	23 000
SERVICE LEVEL			
	BRONZE	SILVER	GOLD
Spontaneous days	Included	Included	Included
Planned days	1	2	3
Global boating roaming <sup>1</sup>	Price / trip	Included	Included
Fuelling service	Optional	Optional	Included
Cleaning service	-	-	-
Water toys <sup>2</sup>	Included	Included	Included
Skipper service	Optional	Optional	Optional
Extra Captain in family <sup>3</sup>	Optional	Optional	1

<sup>1</sup> Access to boating from all harbours globally. Depending on your membership plan, limitations and conditions may apply.  
<sup>2</sup> Paddleboard, towable buoy, waterski, wakeboard. Subject to daily availability.  
<sup>3</sup> Extra Captain must be a family member living in the same household. No roaming included for extra Captain, one (1) Planned Day only; this option ends when the Extra Captain no longer lives in the same household.

## Customize your membership plan

Start by choosing between our boat categories A,B and C based on the boat model and size that you prefer. Lower categories of boats are always included, and you can upgrade your membership plan at any point in time. Then customize your plan choosing between the different levels of services that we offer. If not already included, you can also add any of our optional services such as refuelling or water toys to enjoy your favorite sport at sea.

## How do I book my boat trips?

All memberships include an unlimited number of bookings that can be done in various ways. See "Definitions" chapter for more detailed information on Spontaneous bookings, Planned days and Extra days.



OPTIONALS			
	CATEGORY A	CATEGORY B	CATEGORY C
Additional reusable Planned day (yearly)	1 000	1 500	2 000
Single use Extra day (May-Sept)	300	500	700
Single use Extra day (Oct-April)	200	400	500
Excess reduction Standard (yearly) <sup>6</sup>	300	400	500
Excess reduction Premium (yearly) <sup>6</sup>	450	550	650
Fuelling service (yearly)	500	500	Incl. in Gold
Cleaning service	-	-	-
One extra Captain in family (yearly)	800	1 200	2 500
Skipper service (cost per day) <sup>7</sup>	-	350	350
ONBOARDING AND TRAINING			
	CATEGORY A	CATEGORY B	CATEGORY C
Onboarding new member <sup>8</sup>	Included	Included	Included
New boat model onboarding	50	50	50
Personal training (PT) 3-hours session	300	300	300

<sup>6</sup> More information on insurance and excess reduction under "Definitions" chapter.  
<sup>7</sup> Skipper service duration is 6 hours.  
<sup>8</sup> Onboarding includes access to e-learning platform, one onboarding meeting, and one boat onboarding meeting. If more onboarding sessions are necessary a fee of 500€ per person onboarded will be charged.



# Prices PayGo memberships

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PAYGO MEMBERSHIP			
	CATEGORY A	CATEGORY B	CATEGORY C
Annual fee <sup>1</sup>	2 000	2 000	2 000
Onboarding	500	500	500
Price per boat trip <sup>2</sup>	600	900	1 400

<sup>1</sup> Allows up to 5 bookings per region and max 2 consecutive booking days. It also includes 1.000 EUR as a credit to go boating (equivalent to 10.000 cash points in the Agapi bookings system).  
<sup>2</sup> Prices per boat trip include a 24h booking. For off-season discount, please contact your local representative.

PACKAGE OFFERING - ANNUAL FEE AND ONBOARDING INCLUDED		
	PACKAGE PRICE	OF WHICH BOAT TRIP CREDIT
SMALL	3 000 €	3 000 €
MEDIUM	5 000 €	5 000 €
LARGE	8 000 €	8 000 €

# Prices Business memberships

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	BUSINESS	BUSINESS GOLD
ANNUAL FEE	13 900	22 900
Boats category	A+B	A+B+C
Spontaneous booking	Included	Included
Number of Planned days	3	3
Number of members included	1	1
Price per extra member <sup>1</sup>	3 500	5 000
Excess reduction Premium	Included	Included
Fuelling service	Included	Included
Deep cleaning service <sup>2</sup>	Included	Included
Onboarding	250	250
Skipper service <sup>3</sup>	300	300
# Guests per networking event	2	2

<sup>1</sup> Please ask for an offer if you would like to add more members. Must be from the same company and a maximum of five members are allowed in the same Business membership.  
<sup>2</sup> The Captain on the Agapi membership contract must ensure basic cleaning at check-out (garbage, stains, crumbs).  
<sup>3</sup> A maximum of two Skipper service usage is included duration is 6 hours (as per availability).

## Benefits with Agapi Business membership

- Access to premium boats all year round.
- A boat for every need, choose boat based on your business venue.
- Networking events 3-4 times / year.
- Access to Captain service.
- Access to Agapi Boat Club’s partner network.
- You focus on your business opportunity, we take care of everything around the boat.
- Personal service when booking a boat and when checking-in/out.







Port Grimaud Harbour  
Bay of Saint-Tropez

# Definitions

## Boats

The boats are divided into four categories A, B, C and D. Once you selected your boat category, you always have access to the boats in smaller categories. If you choose category C, for example, you will also have access to the boats in category A and B.

## Onboarding

Onboarding is mandatory and includes a practical test at sea with an Agapi instructor as well as a personal introduction meeting of our booking systems and routines. You will also get access to our online training where you learn all about our values, routines and how the boats in your membership work.

## Booking of boat trips

All memberships include an unlimited number of bookings that can be done in various ways:

**Spontaneous booking** - All memberships include an unlimited number of so-called spontaneous bookings. These are 1-24 hour bookings that you can make within 24 hours of departure if there are boats available. In practice, this gives you the opportunity to go boating every day all year round.

**Planned day** - Can be booked in advance to secure access to a specific date, harbour or boat model. This type of booking can be re-used once the trip is completed (or canceled) and thus your Planned day/s become available for re-booking. The number of Planned days included depends on the membership level.

**Extra day** - Extra days can be used to book longer periods, such as an entire week or to book several specific dates. It is important to note that when an Extra day has been used, it is considered consumed and cannot be re-used. The price for an Extra day depends on the boat model, season and region.

## Monday-Friday memberships

We offer memberships plans from Monday to Friday. This is a perfect membership for people who only wants to go out on weekdays. A price deduction of 25% will be made on the chosen membership.

## Number of Captains per membership

You can always add more Captains to your membership who can book and go out with a boat on their own. To qualify as a Captain in Agapi Boat Club, the person must be 18+ years old, be registered on the same address and have undergone our onboarding. If you are interested in our Corporate memberships with multiple captains, please contact your local office for more information.

## Insurance and excess reduction

All boats are insured by Agapi with a standard insurance excess of 4.000 Eur per event. Members can subscribe to an excess reduction scheme for 250 Eur (PayGo) to 750 Eur (category D) depending on boat category and type of membership. Please refer to contract for more details.

## Fuelling

The boat must always be returned with at least 60% of its fuel level. If the "Refuelling" service is included in your membership, you can return the boat at a lower level, and our team will refuel it for you. As a new member you start off by topping your digital fuel account with 100 liters via debit/credit card.

## Cleaning

All members are expected to check-out leaving the boat in at least the same good condition or better as when checked-in for the next member. By cleaning we mean; pick up the garbage, clean any stains, put cushions back in position, splash the boat from the salt water. After splashing the boat from salt, there is no need to put the boat covers on. We also have a no-shoe policy on all our boats the whole year.

## Water sports equipment

Agapi Boat Club has a varied range of water sports equipment. Please consult with your local Agapi representative which ones are included. Water sports equipment must be booked in advanced and are subject to availability.

## Agapi Academy

Through Agapi Academy, you can book extra training on our boats with an experienced instructor (Boat PT). If you want to get a boating license or a coastguard certificate, we can arrange it through our partner network.

## Engine hours

All memberships include 50 hours of engine usage. This is usually enough for most members as the normal usage for a private boat is approximately 20 hours (at Agapi Boat Club 25 hours). If the member reaches the 50 hours, a supplement is applied for an additional 10-hour engine interval, 500€ for single and 1,000€ for twin engines. There are no restrictions on extra intervals of engine hours in the membership. On the other hand, we have a user guarantee for low usage. If the member has used the boat less than 5 days during its membership year, we offer a 25% discount on your next renewal fee.

## Business memberships or Investing in a Club boat

Please contact your local office for more information on our Business memberships, if you are interested in investing in one of our Club boats or if you would like to include your own boat in our fleet.

# Find us here

And go boating from any of our  
Agapi Boat Club Harbours!



**AXOPAR** × **AGAPI** | BOAT CLUB

## Contact

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