

Boating in the Bay of Saint-Tropez

2024



Welcome to the Bay of Saint-Tropez

Experience the essence of glamour and luxury with boating in Saint-Tropez. Cruise along the sparkling azure waters of the French Riviera, taking in breathtaking views of the iconic coastline and pristine beaches.

Enjoy the vibrant atmosphere of the famous marinas, where sleek yachts and stylish boats line the harbor. Whether you're seeking a leisurely day at sea or an evening sunset cruise, Saint-Tropez offers a nautical adventure like no other, blending sophistication and Mediterranean charm.



Some of our recommended routes



Cap Camarat



Porquerolles



Cap Taillat



Les Canoubiers

Our fleet



Axopar 22
Category A



Axopar 29 Sun-Top
Category B



Towable buoy
Water toy



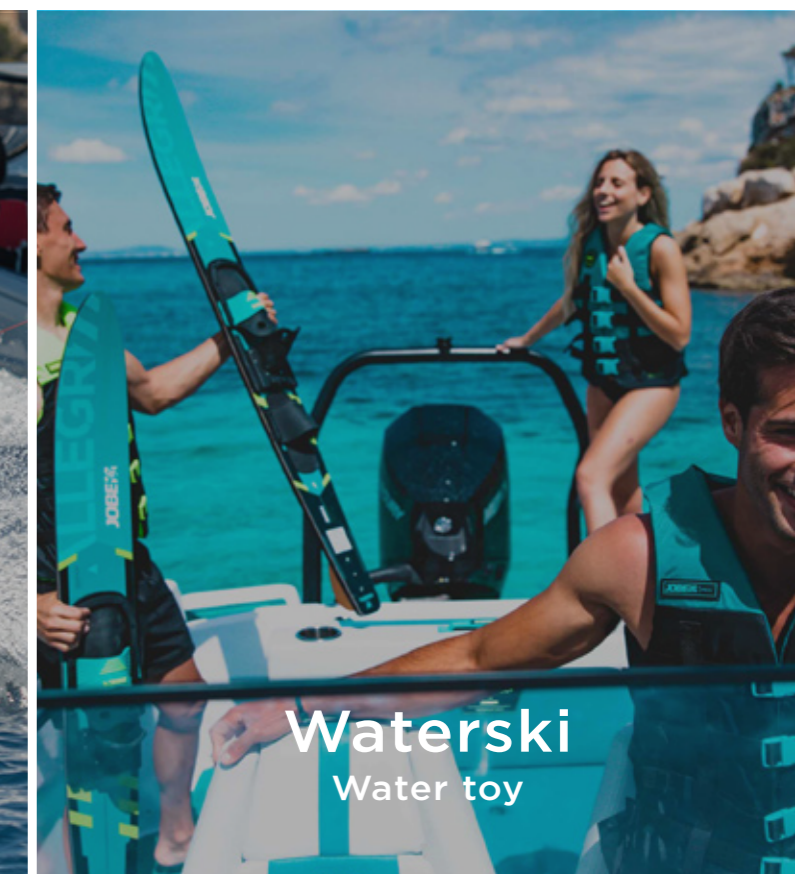
Paddleboard
Water toy



Axopar 37 Sun-Top
Category C



Wakeboard
Water toy



Waterski
Water toy

Prices Unlimited memberships

Ideal for enthusiast boaters who want to enjoy an unlimited boating life all year round.

All prices are in EUR including VAT. Unlimited memberships include the Onboarding as well as:

- Unlimited spontaneous bookings (within 24 hours of departure).
- Two Planned days (in-advanced bookings to secure a date, boat or location, can be re-used).
- Water toys.
- Once you select the Boat Category, you will have access to the boats in the smaller ones.
- Global boating roaming (boating in any of our locations worldwide) is included.

MEMBERSHIP PLANS

	ANNUAL FEE
Boats Category A	8 000
Boats Category B	12 000
Boats Category C	21 000

Prices PayGo memberships

Ideal for occasional boaters or for trying out Axopar x Agapi Boat Club.

All prices are quoted in EUR including VAT. PayGo memberships include:

- Credit of 1.000€ for boat trips. Unused credit can be transferred to the following calendar year.
- Access to Global boating roaming, price per boat trip depends on boat model and location.

MEMBERSHIP PLANS

	PRICE
Annual fee	2 000
One-time Onboarding fee	500

PRICE PER BOAT TRIP FOR PAYGO MEMBERS IN BAY ST-TROPEZ

	BOAT CATEGORY A	BOAT CATEGORY B	BOAT CATEGORY C
Price 24h booking	600	900	1 400

PACKAGE OFFERING - ANNUAL FEE AND ONBOARDING INCLUDED

	PACKAGE PRICE	OF WHICH BOAT TRIP CREDIT
Small	3 000	3 000 €
Medium	5 000	5 000 €
Large	8 000	8 000 €

Prices Charter

All prices are quoted in EUR including VAT.

- Skipper service included.
- Fuel not included.

PRICE PER SINGLE CHARTER BOAT TRIP

	CATEGORY A	CATEGORY B	CATEGORY C
Price per boat trip full day 8h booking	700	1 000	1 500

Prices additional services

All prices are quoted in EUR including VAT.

OPTIONAL SERVICES

	CATEGORY A	CATEGORY B	CATEGORY C
Additional reusable Planned day (yearly)*	1 000	1 500	2 000
Single use Extra boat day (May-Sept)*	300	500	700
Single use Extra boat day (Oct-April)*	200	400	500
Excess reduction Standard (yearly)	300	400	500
One extra Captain in family (yearly)*	800	1 200	2 500
Fuelling service (yearly)		500	
Skipper service (cost per day, 6 hours)		350	
New boat model onboarding (one-time)		50	
Personal boat training (3-hours session)		300	

* Not applicable for PayGo memberships



Customize your membership plan

Start by choosing between our boat categories based on the boat model and size that you prefer. You can purchase additional services as needed and upgrade your membership plan any time.

Terms and conditions

For a detailed overview of how our memberships work, please refer to the "Definitions" section. For further clarification, contact your local sales representative for personalized assistance in understanding our memberships and selecting the best option for you. Prices are subject to change. If this is a printed copy, please check our website for the latest pricing.



Axopar x Agapi Boat Club
Port Grimaud, Bay of Saint-Tropez

Definitions

Onboarding

Onboarding is mandatory at the start of a membership with Agapi and includes access to our E-learning platform, an introduction meeting to learn about our booking system and routines, and finally a practical test at sea with an Agapi instructor. If more onboarding sessions are necessary or a member wants to go out with new boat model or higher categories, a fee per person will be charged.

Boats

The boats are divided into four categories A, B, C and D. Once you selected your boat category, you always have access to the boats in smaller categories. If you choose category C, for example, you will also have access to the boats in category A and B. Whenever you want to go out boating with a new boat or category, you will need to do the onboarding training for that specific boat model.

Booking of boat trips

All memberships include booking of boat trips that can be done in various ways:

Spontaneous booking - Unlimited memberships include unlimited number of spontaneous bookings. These are 1-24 hour bookings that can be made within 24 hours of departure if boats are available. In practice, this gives you the opportunity to go boating every day all year round.

Planned day - The number of Planned days included depends on the membership plan. Can be booked in advance to secure access to a specific date, harbour or boat model. This type of booking can be re-used once the trip is completed or canceled and thus your Planned day becomes available for re-booking.

Extra day - Can be used to book longer periods, such as an entire week or to book several specific dates. When an Extra day has been used, it is considered consumed and cannot be re-used. The price for an Extra day depends on the boat model, season and region.

Global boating roaming

Access to boating from all our harbours globally. Some limitations and conditions may apply, depending on your membership plan.

PayGo memberships

Any unused boat trip credit can be transferred to the following calendar year. PayGo memberships allow up to 5 bookings per region and maximum 2 consecutive booking days. Prices per boat trip include a 24h booking, for off-season discount, please contact your local representative. As a PayGo member, you can also book a boat in other regions (outside your Member Club). In that case, local fare and rules will apply and you will be asked to pay locally your boat bookings.

Business memberships

An Agapi Business membership combines boating with business in a unique way. Tailored for corporate boating needs, we offer on-demand access to our fleet, please do not hesitate to ask for an offer.

Monday-Friday memberships

Ideal if you want to go boating on weekdays. A price deduction may apply on your Unlimited membership.

Extra Captain in family

You can always add more Captains to your membership who can book and go out with a boat on their own. To qualify as a Captain in Agapi Boat Club, the person must be +18 years old, be registered on the same address and have undergone our Onboarding. The Extra Captain includes one (1) Planned Day but not Roaming.

Insurance and excess reduction

All boats are insured by Agapi with a standard insurance excess of 4,000 EUR per incident. Members can subscribe to an excess reduction scheme ranging from 250 to 750 EUR depending on boat category and type of membership. Please contact your local office for more information and refer to contract for more details.

Fuelling

The boat must always be returned with at least 60% of its fuel level. If the "Refuelling" service is included in your membership, you can return the boat at a lower level, and our team will refuel it for you, but you must inform us locally. New members must start-off by topping the digital fuel account with 100 litres via debit/credit card.

Cleaning

Members are expected to Check-out leaving the boat in at least the same good condition or better as when Checked-in for the next member. By cleaning we mean; pick up the garbage, clean any stains, put cushions and equipment used back in their original position and splash the boat with fresh water. Contact your local office for routines such as boat covers, pets and shoes onboard.

Water sports equipment

Water sports equipment must be booked in advanced and are subject to daily availability.

Agapi Academy

Through Agapi Academy, you can book extra training on our boats with an experienced instructor. If you want to get a boating license or a coastguard certificate, we can arrange it through our partner network.

Engine hours

All memberships include 50 hours of engine usage. This is usually enough for most members as the normal usage for a private boat is approximately 20 hours (at Agapi Boat Club 25 hours). If the member reaches the 50 hours, a supplement is applied for an additional 10-hour engine interval. There are no restrictions on extra intervals of engine hours in the membership. On the other hand, we have a user guarantee for low usage. If the member has used the boat less than 5 days during its membership year, we offer a 25% discount on your next renewal fee.

Smart boat ownership

Please contact your local office if you are interested in investing in one of our Club boats or if you would like to include your own boat in our fleet.

Find us here

And go boating from any of our
Agapi Boat Club Harbours worldwide!



AXOPAR × **AGAPI** | BOAT CLUB

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