

### Welcome to Menorca!

When you become a member of Axopar x Agapi Boat Club, you get a more exclusive and flexible boating life.

As a member of Axopar x Agapi Boat Club, you have access to a large selection of premium boats and exclusive harbours, but you don't have to worry about maintenance, winter storage, servicing, berthing and insurance. We even refuel and clean the boats for you.

Enjoy as many boat days as you want. With us, you get a boating season that lasts all year round!







# Our fleet







## **Prices - Unlimited memberships**

Ideal for boaters who want to enjoy a hassle-free unlimited boating life all year round.

Unlimited memberships include:

- Club Onboarding
- Unlimited spontaneous bookings (within 24 hours of departure)
- Two (2) Planned days (bookings to secure a date, boat or location, can be re-used)
- One (1) extra Captain in the membership
- Cleaning and fuelling service
- Water toys: Masks, snorkels, inflatable paddle board with paddle
- · Access to global boating from any of our locations worldwide

UNLIMITED MEMBERSHIP ANNUAL FEE	
	EUR incl. VAT
Axopar 29 Sun-Top, boat category B	14 995
OPTIONAL SERVICES	
Additional reusable Planned day (yearly)	1 495
Extra boat day high season (April-Oct)	700
Extra boat day low season (Nov-March)	500
Excess reduction (yearly)	500
Additional Captain in membership (yearly)	2 995
Skipper service (cost per day, 8 hours)	300
Personal boat training per day	395

### Prices - PayGo memberships

Ideal for occasional boaters who want to enjoy a hassle-free boating life.

PAYGO MEMBERSHIP	
	EUR incl. VAT
Annual fee (includes 1 boat day)	1 945
Boat price per day	945

### **Definitions**

#### **Onboarding**

The Onboarding is mandatory and one of the core principles of our Club where you learn all about "The Agapi Way", our routines and values. You will gain access to our e-learning platform and our staff will support with any question you might have. Before going out boating for the first time, we will meet with you for a brief practical training onboard, based on your previous nautical experience. You can take extra Onboarding sessions if needed in which case an extra fee will be charged.

#### **Boats**

All boats are divided into four categories A, B, C and D. Once you selected your boat category, you will also have access to the boats in smaller categories. If you choose category C, for example, you will also have access to the boats in category A and B. Skipper service may be required for some of our larger boat models or if a member lacks sufficient boating experience.

#### **Booking of boat trips**

**Spontaneous booking** - Unlimited memberships include unlimited number of Spontaneous bookings. These are 1-24 hour bookings made within 24 hours of departure.

**Planned day** - Bookings made in advanced to secure a specific date, boat model or harbour. This type of booking can be re-used once the trip is completed or canceled and thus your Planned day becomes available again.

**Extra day** - Can be used to book longer periods, such as an entire week or to book several specific dates. This type of booking cannot be re-used, it is considered consumed once the trip is completed. The price for an Extra day depends on the boat model, season and location.

#### **Global boating access**

Enjoy boating access from our harbours globally, however, some local limitations and conditions may apply. The fee per boat trip will vary based on the boat model, location and season.

#### Unlimited memberships

Ideal for boaters who want to enjoy the unique advantages that Agapi offers, including unlimited boating days, unlimited access to the most attractive harbours worldwide as well as unlimited access to a fleet of premium boats with the latest technology.

#### PayGo memberships

PayGo memberships have some limitations on the amount of bookings allowed and a maximum of consecutive booking days. Any unused boat trip credit can be transferred to the following calendar year. Prices per boat trip include a full day booking.

#### **Business memberships**

An Agapi Business membership combines boating with business in a unique way. Tailored for corporate boating needs, we offer on-demand access to our fleet. For more information, please contact us.

### **Customized Memberships for Dual-homers, Only Summer, Only Weekdays and Off-season**

We have attractive memberships for specific needs. Contact us to discuss your ideal boating life.

#### Extra Captain in your membership

You can add a Captain to your membership. To qualify, the person must be +21 years old, registered at the same address, and have completed our Onboarding. The Extra Captain includes one (1) Planned Day but does not include Global Roaming.

#### Insurance and excess reduction

All boats are insured by Agapi with a standard insurance excess of 4,000 EUR per incident. Members can subscribe to an excess reduction scheme. Note that the reduction doesn't apply to incidents considered gross negligence, e.g. mis-fuelling a boat, boating under the influence of alcohol or drugs, etc. Incidents from gross negligence result in the application of the normal excess fee. Please contact your local office for more information and refer to contract for more details.

#### **Fuelling**

The boat must always be returned with at least 60% of its fuel level. If the "Refuelling" service is included in your membership, you can return the boat at a lower level, and our team will refuel it for you, but you must inform us locally. New members must start-off by topping the digital fuel account with 100 litres via debit/credit card.

#### Cleaning

Members are expected to Check-out leaving the boat in at least the same good condition or better as when Checked-in for the next member. By cleaning we mean; pick up the garbage, clean any stains, put cushions and equipment used back in their original position and splash the boat with fresh water. Contact your local office for routines such as boat covers, pets and shoes onboard.

#### Water sports equipment

In some harbours we offer a varied range of water sports equipment. Please consult with your local office which ones are included in your membership. Water sports equipment must be booked in advanced and are subject to daily availability.

#### **Agapi Academy**

Book boat training with our experienced instructors. If you want to get a boating license or a coastguard certificate, we can arrange it with one of our partners.

#### **Engine hours**

All memberships include 50 hours of engine usage. This is usually enough for most members as the normal usage for a private boat is approximately 20 hours (at Agapi Boat Club 25 hours). If the member reaches the 50 hours, a supplement is applied for an additional 10-hour engine interval. There are no restrictions on extra intervals of engine hours in the membership. On the other hand, we have a user guarantee for low usage. If the member has used the boat less than 5 days during its membership year, we offer a 25% discount on your next renewal fee.

#### **Smart boat ownership**

Please contact your local office if you are interested in investing in one of our Club boats or if you would like to include your own boat in our fleet.



## Find us here

### And go boating from any of our Agapi Boat Club locations worldwide!



AXOPAR X AGAPI BOAT CLUB

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