

## **Unlimited boating**

Ideal for passionate boaters who want to enjoy an unlimited boating life all year round.

UNLIMITED MEMBERSHIP						
	ALL YEAR	ONLY WEEKDAYS	CHOOSE 3 MONTHS	CHOOSE 2 MONTHS		
Boats Category A	9 000	8 100	6 300	5 400		
Boats Category B	11 500	10 350	8 050	6 900		
Boats Category C	18 700	16 830	13 090	11 220		
Boats Category D	40 000	36 000	28 000	24 000		

Prices in USD including ABB. Choose first your Boat Category based on the model and size that you prefer, lower categories are always included. Then customize your plan with any of the Optional services that we offer. You can change or upgrade your membership at any point in time. Unlimited memberships include:

- · Onboarding to Agapi.
- Unlimited spontaneous bookings (within 24 hours of departure).
- Two Planned days (bookings to secure a date, boat, or location, with an unlimited number of re-uses once the trip ends).
- · Cleaning and fuelling services.
- Access to global boating in all our locations, price per trip based on boat model, season and location.

OPTIONAL SERVICES FOR UNLIMITED MEMBERSHIPS					
	CATEGORY A	CATEGORY B	CATEGORY C	CATEGORY D	
One extra Captain in family (Annual fee)	800	1 200	2 100	3 500	
OPTIONAL SERVICES FOR UNLIMITED AND PAYGO MEMBERSHIPS					
Insurance Excess Reduction (Annual fee)				500	
Skipper service (8 hours trip)				from 150	
Personal boat training (1 hour)				50	

## On Demand boating

Ideal for On Demand or occasional boaters who prefer to pay per usage or trying our Club.

PAYGO MEMBERSHIP					
				PRICE	
PayGo Packages for boat trips (includes the Annual fee and Onboarding free of charge)					
Small - ideal for Boat Categories A and B			3 000		
Large - ideal for Boat Categories C and D				7 000	
PRICE PER BOAT TRIP FOR PAYGO MEMBERS					
	CATEGORY A	CATEGORY B	CATEGORY C	CATEGORY D	
Full day	315	599	945	1 755	

Prices in USD including ABB. PayGo memberships allow you to enjoy a hassle-free boating life while you have full control of your costs "Paying-as-you-Go" for each of your boat trips. A PayGo membership includes access to global boating in all our locations, price per boat trip depends on boat model, season and location.

CHARTER SINGLE TRIP					
	CATEGORY A	CATEGORY B	CATEGORY C	CATEGORY D	
Day Charter year round	500	950	1 500	1 950	

Prices in USD incl. ABB. Charter prices are for 8 hours boat trip. Skipper service and fuel cost not included.



### **Definitions**

#### **Onboarding**

The Onboarding is mandatory and one of the core principles of our Club where you learn all about "The Agapi Way", our routines and values. You will gain access to our e-learning platform and our staff will support with any question you might have. Before going out boating for the first time, we will meet with you for a brief practical training onboard, based on your previous nautical experience. You can take extra Onboarding sessions if needed.

#### **Boats**

All boats are divided into four categories A, B, C and D. Once you selected your boat category, you will also have access to the boats in the smaller ones. If you choose category C, for example, you will also have access to the boats in category A and B. Skipper service is available, and in some cases may be required for our larger boat models or if a member lacks sufficient boating experience.

#### **Booking of boat trips**

**Spontaneous booking** - Unlimited memberships include unlimited number of Spontaneous bookings. Bookings made within 24 hours of departure.

**Planned day** - Bookings made in advanced to secure a specific date, boat model or harbour. This type of booking can be re-used once the trip is completed or canceled and thus your Planned day becomes available again.

**Extra day** - Can be used to book longer periods, such as an entire week or to book several specific dates. This type of booking cannot be re-used, it is considered consumed once the trip is completed. The price for an Extra day depends on the boat model, season and location.

#### **Global boating access**

Access to boating from all our harbours globally. The fee per boat trip will vary based on the boat model, location and season.

#### **Unlimited memberships**

Ideal for boaters who want to enjoy the unique advantages that Agapi offers, including unlimited boating days, unlimited access to the most attractive harbours worldwide as well as unlimited access to a fleet of premium boats with the latest technology.

#### PayGo memberships

PayGo memberships have some limitations on the amount of bookings allowed and maximum number of consecutive booking days. Prices per boat trip include a full day booking and vary based on the boat model, location and season.

#### **Business memberships**

An Agapi Business membership combines boating with business in a unique way. Tailored for corporate boating needs. For more information, please contact us.

#### **Customized Memberships**

We have attractive memberships for boaters with specific needs. Please contact us for pricing and to discuss your ideal boating life.

#### Charter

Unlike traditional charters, Agapi's approach is built on our Club culture, strict quality standards, and proven routines. It also aligns with our commitment to sustainability to optimize fleet utilization. Our Charter service offers an excellent introduction to the benefits of our Membership offering for more frequent boaters.

#### Extra captain in your membership

You can add an extra family captain to your membership, allowing them to book and take a boat out independently. To qualify, the individual must be +18 years old, registered at the same address, and have completed our Onboarding. The Extra Captain includes one (1) Planned Day and global access.

#### Insurance and excess reduction

All boats are insured by Agapi with a standard insurance excess of 4,000 USD per incident. Members can subscribe to our excess reduction option. Note that the reduction doesn't apply to incidents considered gross negligence, e.g. mis-fuelling a boat, boating under the influence of alcohol or drugs, etc. Incidents from gross negligence result in the application of the normal excess fee. Please contact our local office for more information and refer to contract for more details.

#### **Fuelling**

Fuelling service is included with all memberships, and Agapi applies a small service fee for fuel purchased through our App. For this reason, most members prefer to refuel themselves whenever possible, as it's more costeffective. Self-fueling also supports smoother operations, especially during the high season when boats often have multiple bookings each day. As a Club, we can all contribute to maintaining a minimum of 60% fuel in each boat, benefiting everyone. Ultimately, Agapi is responsible for ensuring that each boat is refueled to at least 60% before each Check-in.

#### Cleaning

Deep cleaning is included with all memberships, and most boats are cleaned daily by our team. However, members are expected to return the boat in a nice condition and to complete basic cleaning at Check-out, always consider that a peer member could have booked the boat after you. Basic cleaning includes picking up any garbage, wiping away stains and returning cushions and equipment to their original positions. For specific guidelines on boat covers, pets, and footwear onboard, please contact our local office.

#### Water sports equipment

In some harbours we offer a varied range of water sports equipment, please consult with our local office. This service must be booked in advanced and is subject to availability.

#### Agapi Academy

Through Agapi Academy, you can book extra training on our boats with an experienced instructor. If you want to get a boating license or a coastguard certificate, we can arrange it through our partner network.

#### Engine hours

Agapi Boat Club offers unlimited boating for our members. The first 50 engine hours are included at no extra cost, and this covers nearly all members' needs (fewer than 1% of members exceed this limit). For members who enjoy exceptionally high usage, a small fee applies for every additional 10-hour interval to help manage maintenance costs. Additionally, we provide a low-usage guarantee, if a member completes fewer than 5 trips in a membership year, they will be offered a discount on their renewal fee for the following year.

#### **Smart boat ownership**

Please contact our local office if you are interested in investing in one of our Club boats or if you would like to include your own boat in our fleet.

# Unlimited boating from any of our Agapi Boat Club locations. Zero hassle.

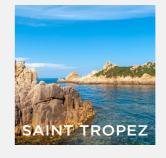








































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