

# **Unlimited boating**

Ideal for passionate boaters who want to enjoy an unlimited boating life all year round.

UNLIMITED MEMBERSHIP						
UNLIMITED HOME HARBOUR UNLIMITED MALLORCA						
Boats Category A	7 000	8 800				
Boats Category B (incl. Category A)	9 900	12 500				
Boats Category C (incl. Category A and B)	17 000	21 000				
Boats Category D (incl. Category A, B and C)	25 000	30 000				

Prices are in EUR, incl. VAT and represent annual fees. Choose first your Boat Category based on the model and size that you prefer, lower categories are always included. Then customize your plan according to your needs, you can upgrade your membership at any point in time. Unlimited memberships include:

- Onboarding to Agapi.
- Unlimited spontaneous bookings (within 24 hours of departure).
- Two Planned days (bookings to secure a date, boat, or location, can be re-used once the trip ends).
- · Access our Clubs globally, price per trip based on boat model, season and location.

### Your ideal boating life - Customize your membership

We also offer boating solutions based on specific usage needs, preferences and budgets. Contact us for more information on our Unlimited memberships with special fees for:

•	Two months	Unlimited boating during two months of your choice
•	<b>Dual-homers</b>	Unlimited boating in two locations of your choice
•	All Summer	Unlimited boating during May 1 - October 31
•	Off Season	Unlimited boating during November 1 - April 30
•	Only Weekdays	Unlimited boating Monday - Friday (excluding holidays falling on a weekd

MALLORCA FLEET							
	CALANOVA	PORTALS	ANDRATX	PORTO CRISTO	CALA D'OR		
Boat Category A				Joker Clubman 22			
Boat Category B	Levanzo 25		Sterk 31	Cap Camarat 9	Zodiac 9m		
	Delta 26 Open		Maestrale 860				
	2x Quarken 27						
Boat Category C	2x Axopar 37 ST	Alfastreet 28	Axopar 37 ST				
	Axopar 37 XC						
	Frauscher 1017						
Boat Category D	De Antonio D42		Fjord 40				

# On Demand boating

Ideal for On Demand or occasional boaters who prefer to pay per usage or trying our Club.

PAYGO MEMBERSHIP	
	PRICE
PayGo Membership annual fee	1 000
PayGo Package for boat trips (includes the Membership annual fee at no cost)	
Small - ideal for Boat Categories A and B	3 000
Large - ideal for Boat Categories C and D	7 000

Prices are in EUR and include VAT. PayGo offers a hassle-free boating experience with full cost control. It includes Agapi's Onboarding and access to global boating across all our locations.

- PayGo membership only: Pay an annual fee and then enjoy the flexibility of paying per boat trip.
- PayGo Package: The full package price is available as credit for boat trips, with the PayGo Membership annual fee included at no extra cost.

OPTIONAL SERVICES FOR UNLIMITED AND PAYGO MEMBERSH	IPS
Insurance Excess Reduction (Annual fee)	500
Skipper service	From 150
Personal boat training (1 hour)	From 50
Add Extra Captain in family (Annual fee)	Cat A: 800 Cat B: 1 200 Cat C: 2 100 Cat D: 3 500

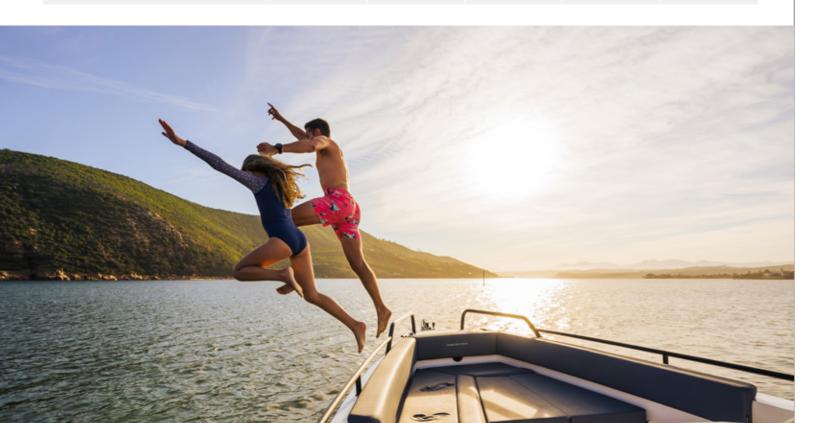


# **Unlimited boating**

Detailed prices per boat trip.

ADDITIONAL PLANNED DAY					
	CALANOVA	PORTALS	ANDRATX	PORTO CRISTO	CALA D'OR
ANNUAL FEE					
Boat Category A Boat Category B Boat Category C Boat Category D	750 1 350 2 025 2 565	750 1 350 2 025 2 565	788 1 519 3 240 3 848	1 365 1 995 - -	750 1 350 2 025 2 565

SINGLE USE EXTRA BOAT DAY / ROAMING DAY TRIP FEE							
	CALANOVA	PORTALS	ANDRATX	PORTO CRISTO	CALA D'OR		
BOAT CATEGORY A							
Peak Season (Jul - Aug) High Season (May, Jun, Sep) Low Season (Oct - Apr)	275 250 175	275 250 175	356 296 263	455 455 455	275 250 175		
BOAT CATEGORY B							
Peak Season (Jul - Aug) High Season (May, Jun, Sep) Low Season (Oct - Apr)	500 450 293	500 450 293	788 675 506	665 665 599	500 450 293		
BOAT CATEGORY C							
Peak Season (Jul - Aug) High Season (May, Jun, Sep) Low Season (Oct - Apr)	743 675 473	743 675 473	1 215 1 080 945	- - -	743 675 473		
BOAT CATEGORY D							
Peak Season (Jul - Aug) High Season (May, Jun, Sep) Low Season (Oct - Apr)	945 855 698	945 855 698	1 519 1 283 1 080	- - -	-		



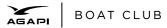
# On Demand boating

Detailed prices per boat trip.

	PAYGO DAY TRIP FEE					
	CALANOVA	PORTALS	ANDRATX	PORTO CRISTO	CALA D'OR	
BOAT CATEGORY A						
Peak Season (Jul - Aug) High Season (May, Jun, Sep) Low Season (Oct - Apr)	495 450 315	495 450 315	428 356 315	585 585 585	495 450 315	
BOAT CATEGORY B						
Peak Season (Jul - Aug) High Season (May, Jun, Sep) Low Season (Oct - Apr)	900 810 585	900 810 585	945 810 675	855 855 855	900 810 585	
BOAT CATEGORY C						
Peak Season (Jul - Aug) High Season (May, Jun, Sep) Low Season (Oct - Apr)	1 485 1 350 945	1 485 1 350 945	1 620 1 440 1 260	- - -	1 485 1 350 945	
BOAT CATEGORY D						
Peak Season (Jul - Aug) High Season (May, Jun, Sep) Low Season (Oct - Apr)	1 890 1 710 1 395	1 890 1 710 1 395	2 025 1 710 1 440	- - -	- - -	

	CHARTER DAY TRIP FEE				
	CALANOVA	PORTALS	ANDRATX	PORTO CRISTO	CALA D'OR
BOAT CATEGORY A					
Peak Season (Jul - Aug) High Season (May, Jun, Sep) Low Season (Oct - Apr)	550 500 350	550 500 350	475 395 350	650 650 650	550 500 350
BOAT CATEGORY B					
Peak Season (Jul - Aug) High Season (May, Jun, Sep) Low Season (Oct - Apr)	1 000 900 650	1 000 900 650	1 050 900 750	950 950 950	1 000 900 650
BOAT CATEGORY C					
Peak Season (Jul - Aug) High Season (May, Jun, Sep) Low Season (Oct - Apr)	1 650 1 500 1 050	1 650 1 500 1 050	1 800 1 600 1 400	- - -	1 650 1 500 1 050
BOAT CATEGORY D					
Peak Season (Jul - Aug) High Season (May, Jun, Sep) Low Season (Oct - Apr)	2 100 1 900 1 550	2 100 1 900 1 500	2 250 1 900 1 600	- - -	- - -

All prices are quoted in EUR incling VAT. Boat day trip fee refers to an 8-hour trip.



## **Definitions**

#### Onboarding

The Onboarding is mandatory and one of the core principles of our Club where you learn all about "The Agapi Way", our routines and values. You will gain access to our e-learning platform and our staff will support with any question you might have. Before going out boating for the first time, we will meet with you for a brief practical training onboard, based on your previous nautical experience. We offer extra sessions if needed.

#### **Boats**

All boats are divided into four categories A, B, C and D. Once you selected your boat category, you will also have access to the boats in the smaller ones. If you choose category C, for example, you will also have access to the boats in category A and B. Skipper service is available, and in some cases may be required for our larger boat models or if a member lacks sufficient boating experience.

#### **Boat availability**

We offer very high availability, based on past years' statistics, thanks to our smart booking algorithms, and a controlled member-to-boat ratio. Some planning is needed, but the benefits are clear: always clean, fuelled, and ready-to-go boats at multiple locations. Members quickly adapt and can buy extra boating days via our app if needed.

#### **Booking of boat trips**

**Spontaneous booking** - Unlimited memberships include unlimited number of Spontaneous bookings. Bookings made within 24 hours of departure.

**Planned day** - Bookings made in advanced to secure a specific date, boat model or harbour. This type of booking can be re-used once the trip is completed or canceled and thus your Planned day becomes available again.

**Extra day** - Can be used to book longer periods, such as an entire week or to book several specific dates. This type of booking cannot be re-used, it is considered consumed once the trip is completed. The price for an Extra day depends on the boat model, season and location.

#### **Global boating access**

Access to boating from all our harbours globally. The fee per boat trip will vary based on the boat model, season and location.

#### **Unlimited memberships**

Ideal for boaters who want to enjoy the unique advantages that Agapi offers, including unlimited boating days, unlimited access to the most attractive harbours worldwide as well as unlimited access to a fleet of premium boats with the latest technology.

#### PayGo memberships

PayGo memberships offer you full control and flexible boating access with a set number of bookings and consecutive booking days. Pricing per day trip varies by boat model, season and location, ensuring options to suit different boating needs.

#### **Corporate memberships**

An Agapi Business membership combines boating with business in a unique way. Tailored for corporate boating needs. For more information, please contact us.

#### **Customized Memberships**

We offer customized solutions for boaters with specific needs such as Dual-homes, Only-summer. Please contact us for pricing and to discuss your ideal boating life.

#### Charter

Unlike traditional charters, Agapi's approach is built on our Club culture, strict quality standards, and proven routines.

It also aligns with our commitment to sustainability to optimize fleet utilization. Our Charter service offers an excellent introduction to the benefits of our Membership offering for more frequent boaters. Skipper service and fuel cost are not included in the prices.

#### Extra captain in your membership

You can add an extra family captain to your membership, allowing them to book and take a boat out independently. To qualify, the individual must be +18 years old, registered at the same address, and have completed our Onboarding. The Extra Captain includes one (1) Planned Day and global access.

#### Insurance and excess reduction

All boats are insured by Agapi with a standard insurance excess per incident. Members can subscribe to our excess reduction option. Note that the reduction doesn't apply to incidents considered gross negligence, e.g. mis-fuelling a boat, boating under the influence of alcohol or drugs, etc. Incidents from gross negligence result in the application of the normal excess fee. Please contact our local office for more information.

#### **Fuelling**

Fuelling service is included with all memberships, and Agapi applies a small service fee for fuel purchased through our App. For this reason, most members prefer to refuel themselves whenever possible, as it's more cost-effective. Self-fueling also supports smoother operations, especially during the high season when boats often have multiple bookings each day. As a Club, we can all contribute to maintaining a minimum of 60% fuel in each boat, benefiting everyone. Ultimately, Agapi is responsible for ensuring that each boat is refueled to at least 60% before each Check-in.

#### Cleaning

Deep cleaning is included with all memberships, and most boats are cleaned daily by our team. However, members are expected to return the boat in a nice condition and to complete basic cleaning at Check-out, always consider that a peer member could have booked the boat after you. Basic cleaning includes picking up any garbage, wiping away stains, returning cushions and equipment to their original positions, and rinsing the boat with fresh water. For specific guidelines on boat covers, pets, and footwear onboard, please contact our local office.

#### Water sports equipment

In some harbours we offer a varied range of water sports equipment, please consult with our local office. This service must be booked in advanced and is subject to availability.

#### Agapi Academy

Through Agapi Academy, you can book extra training on our boats with an experienced instructor, pricing varies based on individual need and season. If you want to get a boating license or a coastguard certificate, we can arrange it through our partner network.

#### **Engine hours**

Agapi Boat Club offers unlimited boating with the first 50 engine hours included —more than enough for nearly all members (fewer than 1% exceed this limit). Once the 50 hours is reached, a small fee applies per additional 10-hour interval. If a member's boating needs change and they use the boat less than expected, we proactively explore more convenient membership options to ensure the best fit.

#### Smart boat ownership

Please contact our local office if you are interested in investing in one of our Club boats or if you would like to include your own boat in our fleet.

# Unlimited boating from any of our Agapi Boat Club locations. Zero hassle.



















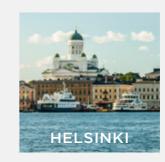








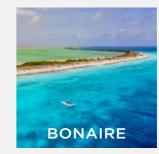


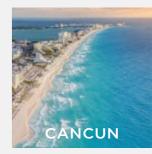












AND COUNTING...

#### Contact

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