

# Boating in La Spezia

## Price list 2025





# Unlimited boating

Ideal for passionate boaters who want to enjoy an unlimited boating life all year round.

| UNLIMITED MEMBERSHIP   |          |               |               |             |
|------------------------|----------|---------------|---------------|-------------|
|                        | ALL YEAR | ONLY WEEKDAYS | ONLY 2 MONTHS | ONLY SUMMER |
| Boats Category A       | 7 000    | 5 250         | 5 250         | 6 300       |
| Boats Category A and B | 10 000   | 7 500         | 7 500         | 9 000       |

Prices in EUR including VAT. Choose first your Boat Category based on the model and size that you prefer, lower categories are always included. Then customize your plan with any of the Optional services that we offer. You can change or upgrade your membership at any point in time.

Unlimited memberships include:

- Onboarding to Agapi.
- Unlimited spontaneous bookings (within 24 hours of departure).
- Two Planned days (bookings to secure a date, boat, or location, with an unlimited number of re-uses once the trip ends).
- Access to global boating in all our locations, price per trip based on boat model, season and location.
- “Only Summer” membership gives you Unlimited Boating from May 1 to October 31.

| OPTIONAL SERVICES                         |                 |                 |
|---|-----------------|-----------------|
|   | BOAT CATEGORY A | BOAT CATEGORY B |
| Extra Planned Day                         | 1 000           | 1 500           |
| Single-use booking Day                    | 360             | 640             |
| Extra Captain in Family                   | 1 200           | 1 700           |
| OPTIONAL SERVICES FOR ALL BOAT CATEGORIES |                 |                 |
| Insurance Excess Reduction (Annual fee)   |                 | 500             |
| Fueling service (Annual fee)              |                 | 500             |
| Personal boat training (3-hours session)  |                 | 450             |

## Your ideal boating life - Customize your membership

We customize a boating solution to suit your needs, preferences, and budget.

For a more unrestricted experience, opt for Unlimited Boating, which offers year-round access to our fleet and locations. Enjoy all the perks of boat ownership without the costs and complexities—just pure, worry-free time on the water.

Choose On Demand Boating for flexible, pay-as-you-go access to premium boats, perfect for occasional boaters who want to enjoy hassle-free boating without long-term commitments.

# On Demand boating

Ideal for On Demand or occasional boaters who prefer to pay per usage or try our Club.

| PAYGO MEMBERSHIP  |       |
|---|-------|
|   | PRICE |
| PayGo Membership annual fee   | 1 000 |
| PayGo Packages for boat trips (includes the Membership annual fee at no cost) |       |
| Small - ideal for Boat Category A   | 3 000 |
| Medium - ideal for Boat Category B  | 4 500 |
| PRICE PER BOAT TRIP FOR PAYGO MEMBERS   |       |

|              | BOAT CATEGORY A | BOAT CATEGORY B |
|--------------|-----------------|-----------------|
| Day trip fee | 300             | 800             |

Prices are in EUR and include VAT. PayGo offers a hassle-free boating experience with full cost control. It includes Agapi’s Onboarding and access to global boating across all our locations.

- PayGo membership only: Pay an annual fee and then enjoy the flexibility of paying per boat trip.
- PayGo Package: The entire package price is available as credit for boat trips, with the PayGo Membership annual fee included at no extra cost.

| RENTAL SINGLE TRIP |                 |                 |
|--------------------|-----------------|-----------------|
|                    | BOAT CATEGORY A | BOAT CATEGORY B |
| Day trip fee       | 450             | 1 000           |

Prices in EUR incl. VAT fuel and skipper cost not included.





# Definitions

### Onboarding

The Onboarding is mandatory and one of the core principles of our Club where you learn all about “The Agapi Way”, our routines and values. You will gain access to our e-learning platform and our staff will support with any question you might have. Before going out boating for the first time, we will meet with you for a brief practical training onboard, based on your previous nautical experience. We offer extra sessions if needed.

### Boats

All boats are divided into four categories A, B, C and D. Once you selected your boat category, you will also have access to the boats in the smaller ones. If you choose category C, for example, you will also have access to the boats in category A and B. Skipper service is available, and in some cases may be required for our larger boat models or if a member lacks sufficient boating experience.

### Boat availability

We ensure over 99% availability, based on past years’ statistics, thanks to our smart booking algorithms, and a controlled member-to-boat ratio. Some planning is needed, but the benefits are clear: always clean, fuelled, and ready-to-go boats at multiple locations. Members quickly adapt and can buy extra boating days via our app if needed.

### Booking of boat trips

**Spontaneous booking** - Unlimited memberships include unlimited number of Spontaneous bookings. Bookings made within 24 hours of departure.

**Planned day** - Bookings made in advanced to secure a specific date, boat model or harbour. This type of booking can be re-used once the trip is completed or canceled and thus your Planned day becomes available again.

**Extra day** - Can be used to book longer periods, such as an entire week or to book several specific dates. This type of booking cannot be re-used, it is considered consumed once the trip is completed. The price for an Extra day depends on the boat model, season and location.

### Global boating access

Access to boating from all our harbours globally. The fee per boat trip will vary based on the boat model, location and season.

### Unlimited memberships

Ideal for boaters who want to enjoy the unique advantages that Agapi offers, including unlimited boating days, unlimited access to the most attractive harbours worldwide as well as unlimited access to a fleet of premium boats with the latest technology.

### PayGo memberships

PayGo memberships offer you full control and flexible boating access with a set number of bookings and consecutive booking days. Pricing includes a day trip booking and varies by boat model, location, and season, ensuring options to suit different boating needs.

### Corporate memberships

An Agapi Business membership combines boating with business in a unique way. Tailored for corporate boating needs. For more information, please contact us.

### Customized Memberships

We have attractive memberships for boaters with specific needs such as Dual-homes, Only-summer. Please contact us for pricing and to discuss your ideal boating life.

### Charter

Unlike traditional charters, Agapi’s approach is built on our Club culture, strict quality standards, and proven routines.

It also aligns with our commitment to sustainability to optimize fleet utilization. Our Charter service offers an excellent introduction to the benefits of our Membership offering for more frequent boaters.

### Extra captain in your membership

You can add an extra family captain to your membership, allowing them to book and take a boat out independently. To qualify, the individual must be +18 years old, registered at the same address, and have completed our Onboarding. The Extra Captain includes one (1) Planned Day and global access.

### Insurance and excess reduction

All boats are insured by Agapi with a standard insurance excess per incident. Members can subscribe to our excess reduction option. Note that the reduction doesn’t apply to incidents considered gross negligence, e.g. mis-fuelling a boat, boating under the influence of alcohol or drugs, etc. Incidents from gross negligence result in the application of the normal excess fee. Please contact our local office for more information and refer to contract for more details.

### Fuelling

Fuelling service is included with all memberships, and Agapi applies a small service fee for fuel purchased through our App. For this reason, most members prefer to refuel themselves whenever possible, as it’s more cost-effective. Self-fueling also supports smoother operations, especially during the high season when boats often have multiple bookings each day. As a Club, we can all contribute to maintaining a minimum of 60% fuel in each boat, benefiting everyone. Ultimately, Agapi is responsible for ensuring that each boat is refueled to at least 60% before each Check-in.

### Cleaning

Deep cleaning is included with all memberships, and most boats are cleaned daily by our team. However, members are expected to return the boat in a nice condition and to complete basic cleaning at Check-out, always consider that a peer member could have booked the boat after you. Basic cleaning includes picking up any garbage, wiping away stains, returning cushions and equipment to their original positions, and rinsing the boat with fresh water. For specific guidelines on boat covers, pets, and footwear onboard, please contact our local office.

### Water sports equipment

In some harbours we offer a varied range of water sports equipment, please consult with our local office. This service must be booked in advanced and is subject to availability.

### Agapi Academy

Through Agapi Academy, you can book extra training on our boats with an experienced instructor. If you want to get a boating license or a coastguard certificate, we can arrange it through our partner network.

### Engine hours

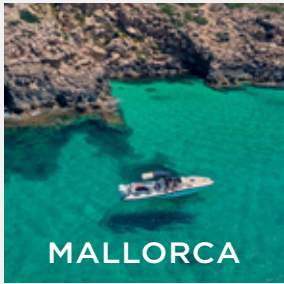
Agapi Boat Club offers unlimited boating with the first 50 engine hours included —more than enough for nearly all members (fewer than 1% exceed this limit). For exceptionally high usage, a small fee applies per additional 10-hour interval to help cover maintenance costs. If a member’s boating needs change and they use the boat less than expected, we proactively explore more convenient membership options to ensure the best fit.

### Smart boat ownership

Please contact our local office if you are interested in investing in one of our Club boats or if you would like to include your own boat in our fleet.

# Unlimited boating from any of our locations

## Pure joy. Zero hassle



MALLORCA



MENORCA



IBIZA



COSTA BRAVA



MARBELLA



SAINT TROPEZ



CORSICA



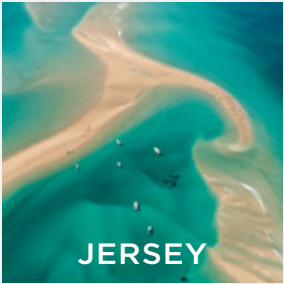
LA SPEZIA



MALTA



CRETE



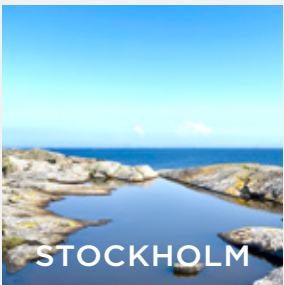
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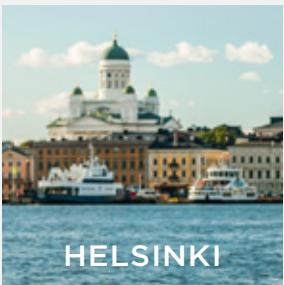
S-COAST UK



AMSTERDAM



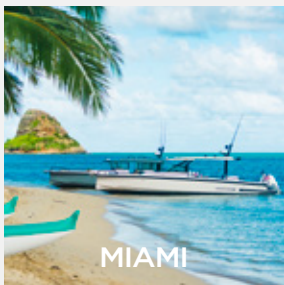
STOCKHOLM



HELSINKI



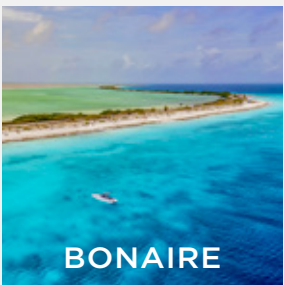
PATAGONIA



MIAMI



GRENADINES



BONAIRE



CANCUN

AND COUNTING...

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