

An aerial photograph of a stunning coastal scene. The water is a deep, vibrant turquoise, contrasting sharply with the white and grey rocky cliffs that surround the bay. A small, white motorboat is visible in the lower-left quadrant of the water. The cliffs are rugged and feature some small, dark openings or caves. The top of the cliffs is covered with sparse, low-lying green vegetation. The overall scene is bright and clear, suggesting a sunny day.

# Boating in Mallorca

## Price list 2025



# Unlimited boating

Ideal for passionate boaters who want to enjoy an unlimited boating life all year round.

UNLIMITED MEMBERSHIP			
	HOME HARBOUR	ALL SUMMER	ONLY 2 MONTHS
Boats Category A	7 000	6 300	4 900
Boats Category B (incl. Category A)	9 900	8 900	6 930
Boats Category C (incl. Category A and B)	17 000	15 300	11 900
Boats Category D (incl. Category A, B and C)	25 000	22 500	17 500

Prices in EUR, incl. VAT and represent annual fees. Choose first your Boat Category based on the model and size that you prefer, lower categories are always included. Then customize your plan according to your needs, you can upgrade your membership at any point in time. Unlimited year-round memberships include:

- Onboarding and access to our Clubs globally, price per trip based on boat model, season and location.
- Unlimited spontaneous bookings (within 24 hours of departure).
- Two Planned days (bookings to secure a date, boat, or location, can be re-used once the trip ends).

OPTIONAL SERVICES FOR UNLIMITED MEMBERSHIPS				
	CATEGORY A	CATEGORY B	CATEGORY C	CATEGORY D
One extra Captain in family (Annual fee)	800	1 200	2 100	3 500
Additional reusable Planned day (Annual)	750	1 350	2 250	2 850
OPTIONAL SERVICES FOR UNLIMITED AND PAYGO MEMBERSHIPS				
Insurance Excess Reduction (Annual fee)	500			
Skipper service for members (8 hours trip)	270			
Personal boat training (1 hour)	50			

## Your ideal boating life - Customize your membership

- All Summer
  - Only two months
  - All Mallorca
  - Dual-homers
  - Off Season
  - Only Weekdays
- Boating during May 1 - October 31

Boating during two months of your choice

Boating with Agapi CashPoints in all our harbours in Mallorca

Boating in two locations of your choice

Boating during November 1 - April 30

Boating Monday - Friday (excluding holidays falling on a weekday)

MALLORCA FLEET					
	CALANOVA	PORTALS	ANDRATX	PORTO CRISTO	CALA D'OR
CATEGORY A	Zodiac 7.5		Maestrale 860	Joker Clubman 22	
CATEGORY B	Levanzo 25 Delta 26 Open 2x Quarken 27		Sterk 31	Cap Camarat 9	Zodiac 9
CATEGORY C	2x Axopar 37 ST Axopar 37 XC	Alfastreet 28	Axopar 37 ST		
CATEGORY D	De Antonio D42		Fjord 40		

Boats in the fleet are subject to change during the season. Please contact us for updated information.

# On Demand boating

Ideal for occasional boaters who prefer to pay per trip or trying our Club.

PAYGO MEMBERSHIP	
	PRICE
PayGo Membership annual fee	1 000
PayGo Package for boat trips (Membership fee €1,000 included, remainder credited toward boat trips)	
Small - ideal example for Boat Categories A and B	3 000
Large - ideal example for Boat Categories C and D	7 000
PRICE PER BOAT TRIP FOR PAYGO MEMBERS	

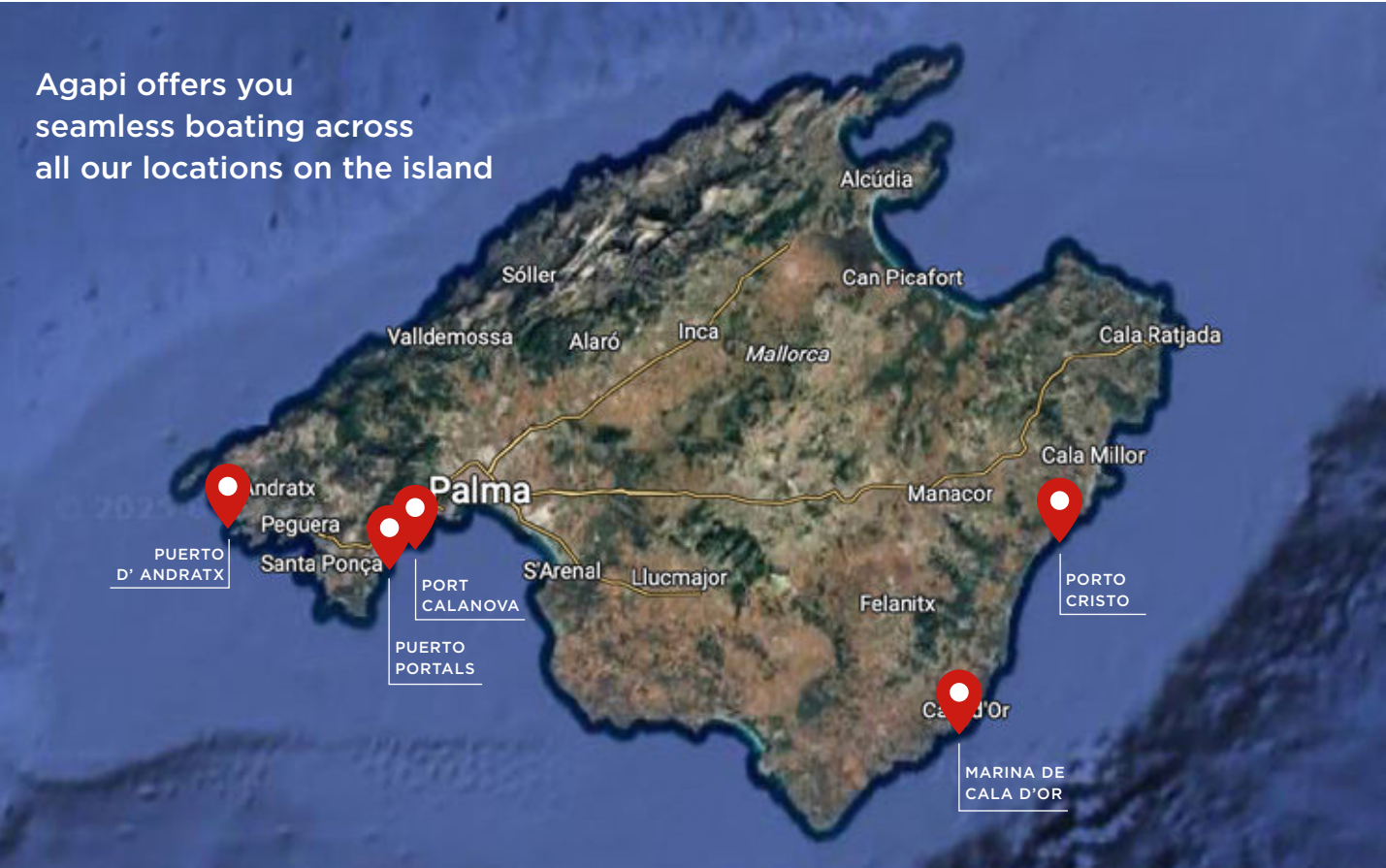
	CATEGORY A	CATEGORY B	CATEGORY C	CATEGORY D
Peak season: Jul, Aug	495	900	1 485	1 890
High season: May, Jun, Sep	450	810	1 350	1 710
Low season: Oct - April	315	585	945	1 395

Prices in EUR and include VAT. PayGo offers a hassle-free boating experience with full cost control. It includes Agapi's Onboarding and access to global boating across all our locations.

- PayGo membership only:** Pay an annual fee and then enjoy the flexibility of paying per boat trip.
- PayGo Package:** Include the membership fee with remaining amount credited to enable easier and faster bookings. Our S and L Packages are standard examples, but you can customize the package value to suit your boating needs.

DAY CHARTER SINGLE TRIP				
	CATEGORY A	CATEGORY B	CATEGORY C	CATEGORY D
Peak season: Jul, Aug	650	1 100	1 750	2 200
High season: May, Jun, Sep	600	1 000	1 600	2 200
Low season: Oct - April	450	750	1 150	1 650

Prices in EUR including VAT. Charter prices are for 8 hours boat trip. Skipper service and fuel cost excluded.





# Definitions and Conditions

## Onboarding

The Onboarding is mandatory and one of the core principles of our Club where you learn all about “The Agapi Way”, our routines and values. You will gain access to our e-learning platform and our staff will support with any question you might have. Before going out boating for the first time, we will meet with you for a brief practical training onboard, based on your previous nautical experience. We offer extra sessions if needed.

## Boats

All boats are divided into four categories A, B, C and D. Once you selected your boat category, you will also have access to the boats in the smaller ones. If you choose category C, for example, you will also have access to the boats in category A and B. Skipper service is available, and in some cases may be required for our larger boat models or if a member lacks sufficient boating experience.

## Boat availability

Our smart booking system and optimized member-to-boat ratio ensure you get on the water when you want—even for last-minute Spontaneous trips. For special occasions, a bit of planning helps secure your ideal day, time and boat. If a slot is full, our App’s “Waiting List” feature alerts us instantly so we can help adjust or find alternatives. Members can always buy extra Planned days or Single boating days if needed.

## Booking of boat trips

**Spontaneous booking** - Unlimited memberships include unlimited number of Spontaneous bookings. Bookings made within 24 hours of departure.

**Planned day** - Bookings made in advanced to secure a specific date, boat model or harbour. This type of booking can be re-used once the trip is completed or canceled and thus your Planned day becomes available again.

**Extra day** - Can be used to book longer periods, such as an entire week or to book several specific dates. This type of booking cannot be re-used, it is considered consumed once the trip is completed. The price for an Extra day depends on the boat model, season and location.

## Global boating access

Agapi offers access to all our locations, the fee per boat trip varies based on the boat model, season and location.

## Unlimited memberships

Ideal for boaters who want to enjoy the unique advantages that Agapi offers, including unlimited boating days, unlimited access to the most attractive harbours worldwide, as well as unlimited access to a fleet of premium boats.

## PayGo memberships

This membership offers maximum flexibility with no fixed monthly fees. You pay only when you use the boat, giving you access to our fleet on a pay-per-use basis—ideal for occasional boaters or those seeking freedom without long-term commitment. Go boating in any of our Clubs, price per day trip varies by boat model, season and location.

## Corporate memberships

An Agapi Business membership combines boating with business in a unique way. Tailored for corporate boating needs. For more information, please contact us.

## Customized Memberships

We offer customized solutions for boaters with specific needs such as Dual-homes, Only-summer. Please contact us for pricing and to discuss your ideal boating life.

## Upgrading your Membership

You may upgrade to a higher Boat Category or switch from PayGo to Unlimited, in your home harbour, at any

time during your contract period. The original contract duration—start and end dates—remains unchanged. Any amount already paid under the existing membership will be credited toward the cost of the upgrade.

## Charter

Unlike traditional charters, Agapi’s approach is built on our Club culture, strict quality standards, and proven routines. It also aligns with our commitment to sustainability to optimize fleet utilization. Our Charter service offers an excellent introduction to the benefits of our Membership offering for more frequent boaters.

## Extra captain in your membership

You can add an extra family captain to your membership, allowing them to book and take a boat out independently. To qualify, the individual must be +18 years old, registered at the same address, and have completed our Onboarding. The Extra Captain includes one (1) Planned Day and global access.

## Insurance and excess reduction

All boats are insured by Agapi with a standard insurance excess per incident. When signing-up, members can buy our Excess Reduction option. Note that the reduction doesn’t apply to incidents considered gross negligence, e.g. mis-fuelling a boat, boating under the influence of alcohol or drugs. Incidents from gross negligence result in the application of the normal excess fee.

## Fuelling

Each member has a digital fuel bank, accessible under “My Profile” in the Agapi App. This log allows you to track fuel consumption and top-ups, ensuring full control over your usage. The guiding principle is that you pay for the fuel you use, and it is your responsibility to assure this log is correct, all transactions are logged in our App. Every boat must be returned with at least 60% at arrival. Fuelling Service is available in some of our locations, please check this locally.

## Cleaning

Our team is responsible for the deep-cleaning of our fleet. Members are expected to return the boat in a nice condition and to complete basic cleaning at Check-out, always consider that a peer member could have booked the boat after you. Member cleaning includes rinsing the boat with fresh water, picking up any garbage, wiping away stains, returning cushions and equipment to their original positions. For specific guidelines on boat covers, pets, and footwear onboard, please contact our local office.

## Water sports equipment

In some harbours we offer a varied range of water sports equipment, please consult with our local office. This service must be booked in advanced and is subject to availability.

## Agapi Academy and Boat Personal Training

Through Agapi Academy, you can book extra training on our boats with an experienced instructor. If you want to get a boating license or a coastguard certificate, we can arrange it through our partner network.

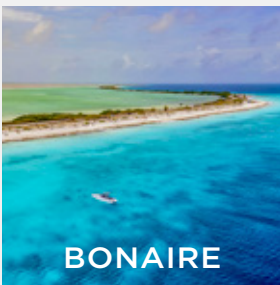
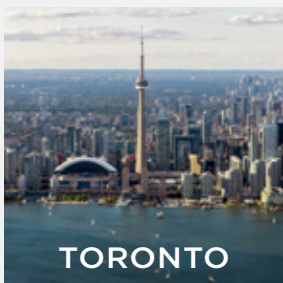
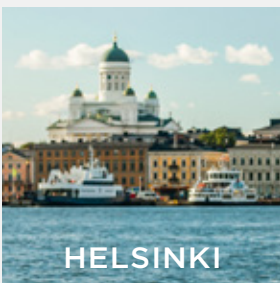
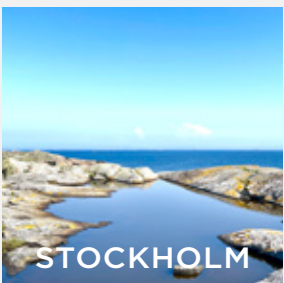
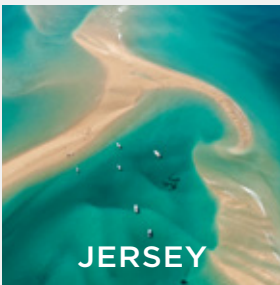
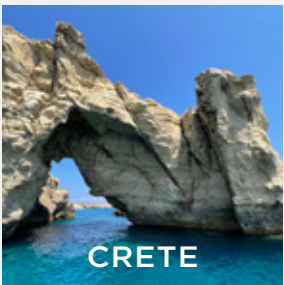
## Engine hours

Agapi offers memberships with the first 50 engine hours included—more than enough for almost all our members. After reaching 50 hours, a usage fee applies. This fee is cost-based and reflects engine depreciation, additional wear, and maintenance. As a reference, the fee in Mallorca is EUR 50 per hour, though rates may vary by boat and location. If a member’s boating habits change and they end up using the boat less than expected, we proactively explore more suitable membership options to ensure the best fit.

## Smart boat ownership

Please contact our local office if you are interested in investing in one of our Club boats or if you would like to include your own boat in our fleet.

# Unlimited boating from any of our Agapi Boat Club locations. Zero hassle.



AND COUNTING...

## Contact

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